

# Exhibit A

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Solutions, Inc. and Verisk Analytics, Inc.*

**IN THE UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF NEW JERSEY**

EAGLE VIEW TECHNOLOGIES, INC.  
and PICTOMETRY INTERNATIONAL  
CORP.,

Plaintiffs,

v.

XACTWARE SOLUTIONS, INC. and  
VERISK ANALYTICS, INC.,

Defendants.

Civil Action No. 15-cv-07025-RBK-JS

DEFENDANTS' REVISED  
INVALIDITY CONTENTIONS  
PURSUANT TO  
L. PAT. R. 3.3 AND 3.7

**b. Whether Each Item of Prior Art Anticipates Each Asserted Claim or Renders it Obvious (L. Pat. R. 3.3(b))**

As set forth above, in addition to the disclosures and arguments set forth in these contentions, Defendants adopt and incorporate by reference the disclosures and arguments set forth in the February 8 IPRs, the subsequent IPRs, and in the materials filed in support of their motion to dismiss (D.E. 50).

**i. The '436 Patent**

The Asserted Claims of the '436 Patent are obvious. Specifically, as further described below and in the attached claim charts, claims 1-2, 5, 8, 18, 21, 36, and 37 of the '436 Patent are invalid in light of at least the following reasons:

Claims 1-2, 5, 8, 18, 21, 36, and 37 of the '436 Patent are:

- Obvious over Hsieh either alone or in view of Applicad and/or Aerowest
- Obvious over Noronha either alone or in view of Applicad and/or Aerowest
- Obvious over Labe either alone or in view of Applicad and/or Aerowest
- Obvious over McKeown either alone or in view of Applicad and/or Aerowest
- Obvious over Avrahami either alone or in view of Applicad and/or Aerowest

- Obvious over Sungevity either alone or in view of Applicad and/or Aerowest

Claims 1-2, 5, 8, 18, 21, 36, and 37 of the '436 Patent

All of the asserted claims of the '436 Patent are obvious.

Hsieh discloses an automated and semi-automated site modeling system that can model roofs having a plurality of planar roof sections using one or more aerial images. *See, e.g., Hsieh, Abstract.* More specifically, the system provides the ability to construct and manipulate three-dimensional building models using multiple images. *See, e.g., Hsieh, Abstract and p. 1.* The semi-automated site modeling system can require user input to supply the automated processes. *See, e.g., Hsieh, p. 1.* In Hsieh, the system can detect peak roof building models, which require at least two roof planes. *See, e.g., Hsieh, p. 6.* To model roofs in Hsieh the user measures the roof of a building in one aerial image by outlining the roof in that aerial image. *See also Hsieh, p. 20.* The system then detects peaks, edges, and other roof features in the image, and generates a full three-dimensional (3D) model of the building (including the roof). *See also Hsieh, p. 20.* The system also projects the 3D model onto other aerial images of the building. *See, e.g., Hsieh, pp. 6, 29.*

In Hsieh, the building measurement process is broken down into a verification component, an object matching component, and an edge estimation

Additionally, all of the asserted claims of the '436 Patent are obvious over Sungevity in view of Applicad and/or Aerowest.

Sungevity is prior art to the '436 Patent for at least the following reasons. Sungevity is entitled to a priority date of February 1, 2008. The claims of the '436 Patent are not fully supported by provisional application no. 60/925,072 (filed on April 17, 2007), and accordingly, are not entitled to the benefit of the filing date of the '072 provisional application. Furthermore, the '436 Patent does not claim priority to any other application that predates the February 1, 2008 priority date of Sungevity. (See 9/4/12 Amendments and Remarks; 10/18/12 Amendments and Remarks; and 12/12/12 Notice of Allowance and Fees Due for U.S. Patent Application No. 12/364,506). Defendants deny that the '436 Patent is entitled to claim priority to any application that pre-dates the actual filing date of the application that led to the '436 Patent.

Sungevity enables a user interested in installing an energy system (such as solar panels) to undertake efficient, cost effective and accurate estimation of roof properties without the need for visits to the site. Sungevity 4:19-30. For example, Sungevity provides a tool for measuring a user selected roof or other user-selected other installation surface. *Id.* Sungevity provides a sizing system for determining solar photovoltaic (PV) potential of a user selected installation site. *Id.* Sungevity further matches a user selected roof space and energy needs to commercially

produced within the following bates-numbered ranges: XW00000001 – XW00020502. As previously mentioned, Defendants have provided and will provide Plaintiffs with access to source code regarding the Accused Instrumentalities in accordance with the parties' agreement reflected in the discovery confidentiality order. [See D.E. 48]. Please refer to Defendants' Non-Infringement Contentions and Responses Pursuant to L. Pat. R. 3.2A for more information.

Prior art identified pursuant to L. Pat. R. 3.3(a) and 3.4(b) which does not appear in the file history of the Asserted Patents has been or is being produced.

Dated: May 3, 2017

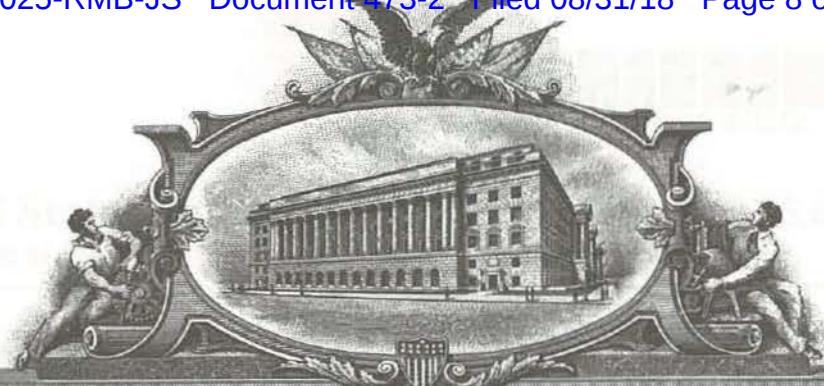
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# Exhibit D



# THE UNITED STATES OF AMERICA

TO ALL TO WHOM THESE PRESENTS SHALL COME:

UNITED STATES DEPARTMENT OF COMMERCE

United States Patent and Trademark Office

October 31, 2017

THIS IS TO CERTIFY THAT ANNEXED HERETO IS A TRUE COPY FROM  
THE RECORDS OF THIS OFFICE OF:

U.S. PATENT: 8,078,436

ISSUE DATE: December 13, 2011

By Authority of the  
Under Secretary of Commerce for Intellectual Property  
and Director of the United States Patent and Trademark Office



M. TARVER  
Certifying Officer



US008078436B2

(12) **United States Patent**  
Pershing et al.

(10) **Patent No.:** US 8,078,436 B2  
(45) **Date of Patent:** Dec. 13, 2011

(54) **AERIAL ROOF ESTIMATION SYSTEMS AND METHODS**

(75) Inventors: **Chris Pershing**, Bellevue, WA (US);  
**David P. Carlson**, Woodinville, WA (US)

(73) Assignee: **Eagle View Technologies, Inc.**, Redmond, WA (US)

(\*) Notice: Subject to any disclaimer, the term of this patent is extended or adjusted under 35 U.S.C. 154(b) by 532 days.

(21) Appl. No.: 12/253,092

(22) Filed: **Oct. 16, 2008**

(65) **Prior Publication Data**

US 2009/0132436 A1 May 21, 2009

**Related U.S. Application Data**

(63) Continuation-in-part of application No. 12/148,439, filed on Apr. 17, 2008.

(60) Provisional application No. 60/925,072, filed on Apr. 17, 2007.

(51) **Int. Cl.**

*G06F 7/60* (2006.01)

*G06F 17/10* (2006.01)

(52) **U.S. Cl.** ..... 703/2

(58) **Field of Classification Search** ..... 703/2; 705/306, 705/313, 4

See application file for complete search history.

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*Primary Examiner* — Dwin M Craig

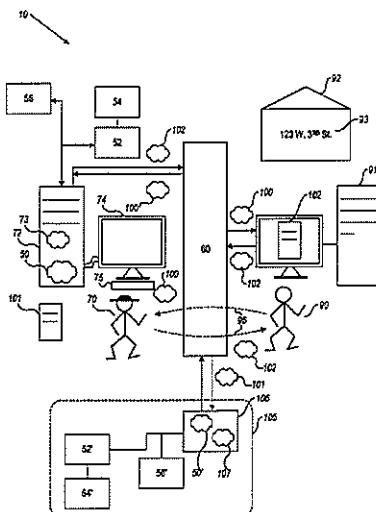
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(57) **ABSTRACT**

Methods and systems for roof estimation are described. Example embodiments include a roof estimation system, which generates and provides roof estimate reports annotated with indications of the size, geometry, pitch and/or orientation of the roof sections of a building. Generating a roof estimate report may be based on one or more aerial images of a building. In some embodiments, generating a roof estimate report of a specified building roof may include generating a three-dimensional model of the roof, and generating a report that includes one or more views of the three-dimensional model, the views annotated with indications of the dimensions, area, and/or slope of sections of the roof. This abstract is provided to comply with rules requiring an abstract, and it is submitted with the intention that it will not be used to interpret or limit the scope or meaning of the claims.

**56 Claims, 13 Drawing Sheets**



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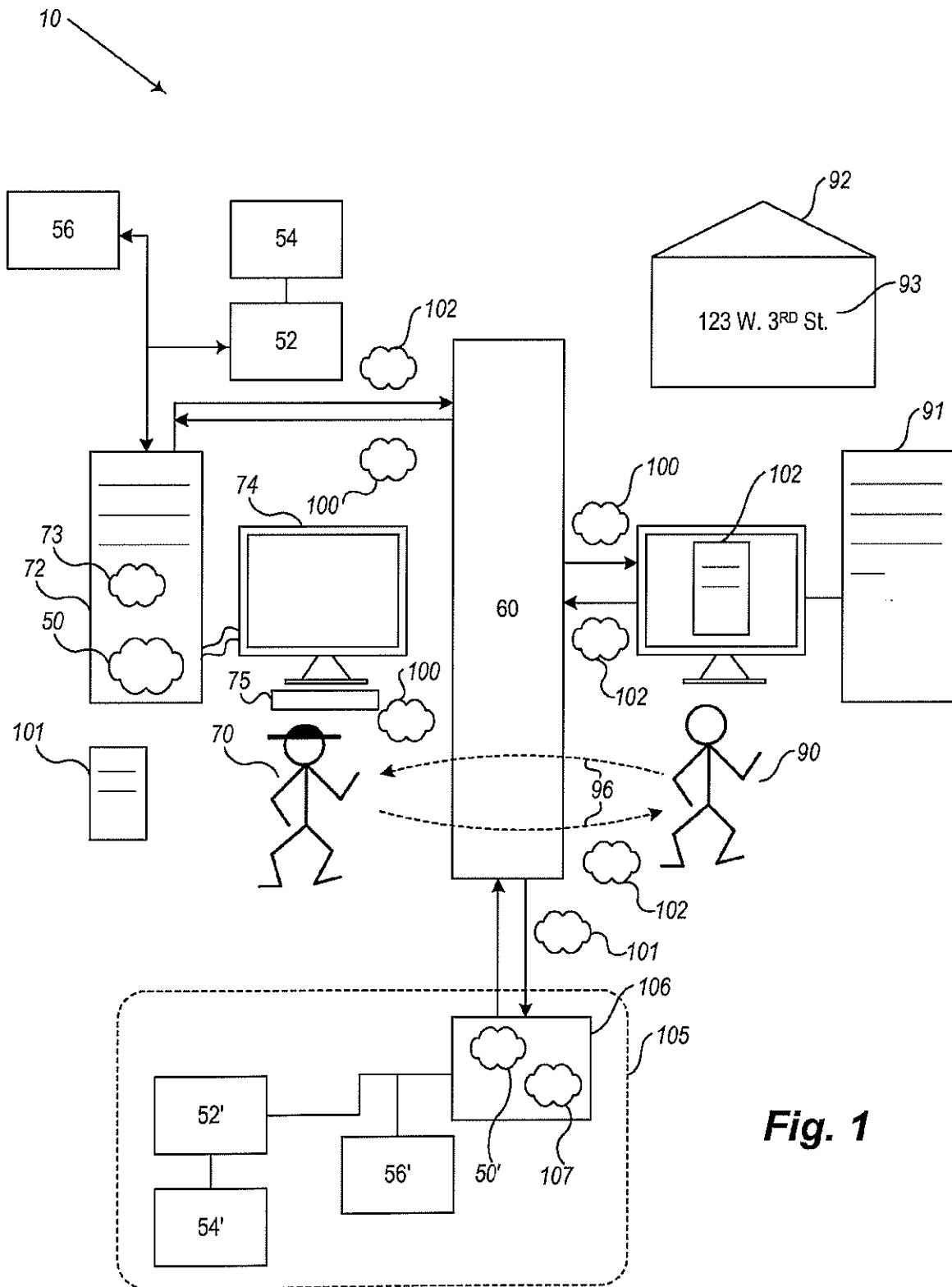
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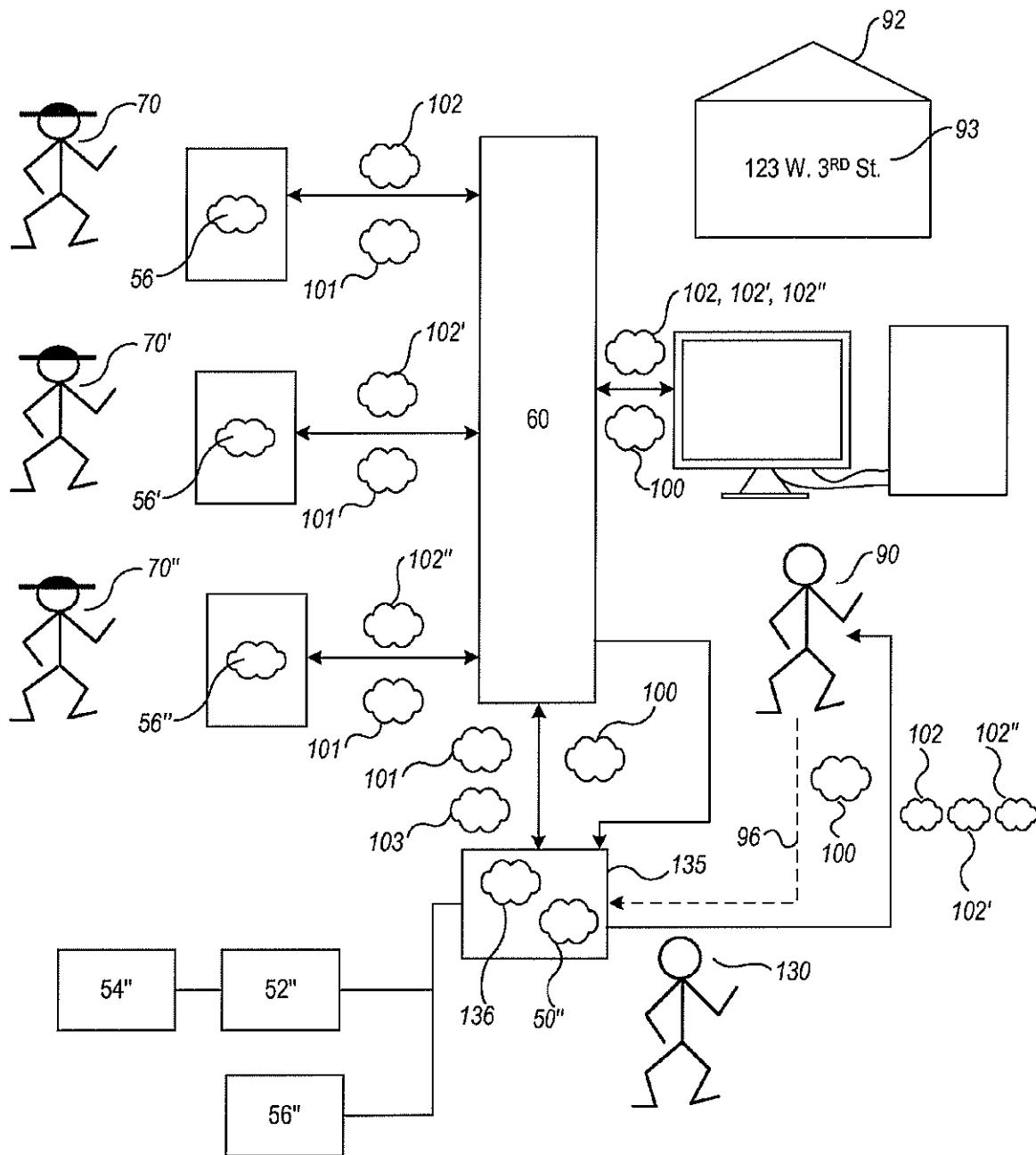


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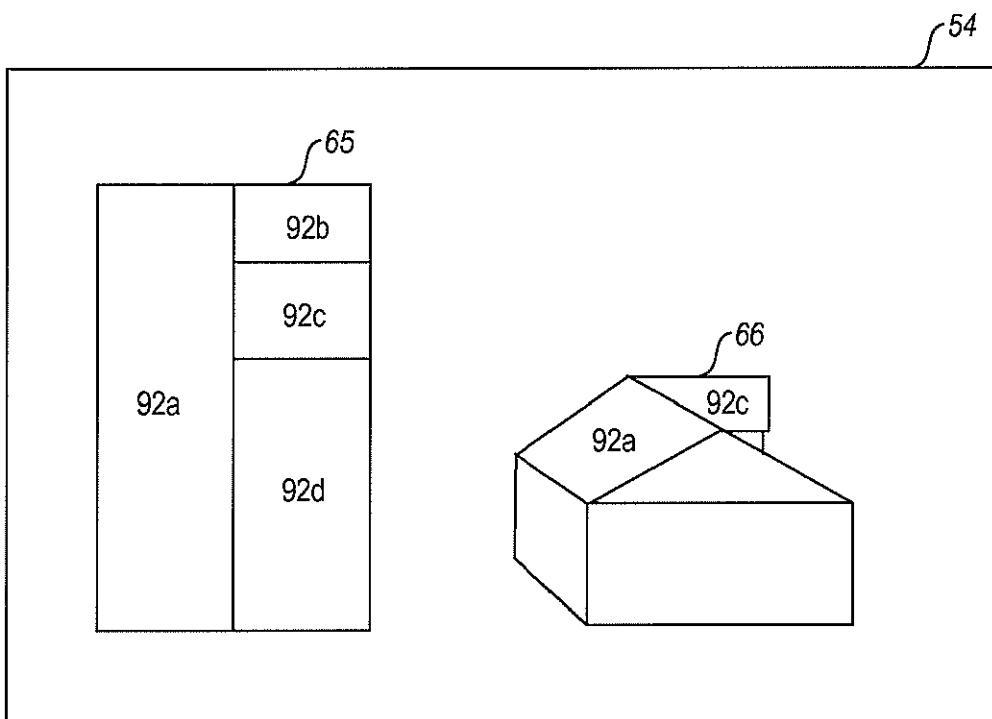
**Fig. 2**

U.S. Patent

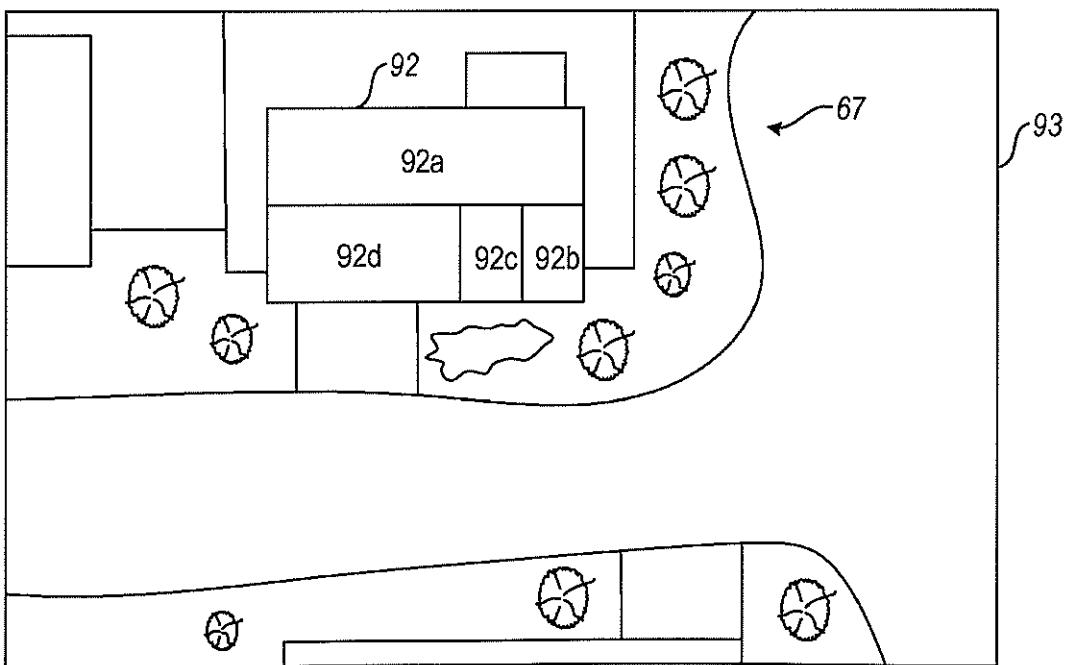
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**Fig. 3**



**Fig. 4**

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1234 Main Street, Redmond, WA

Order: 2468

<Customer Name Here>

4/16/2008

1234 Main Street, Redmond, WA



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**Fig. 5A**

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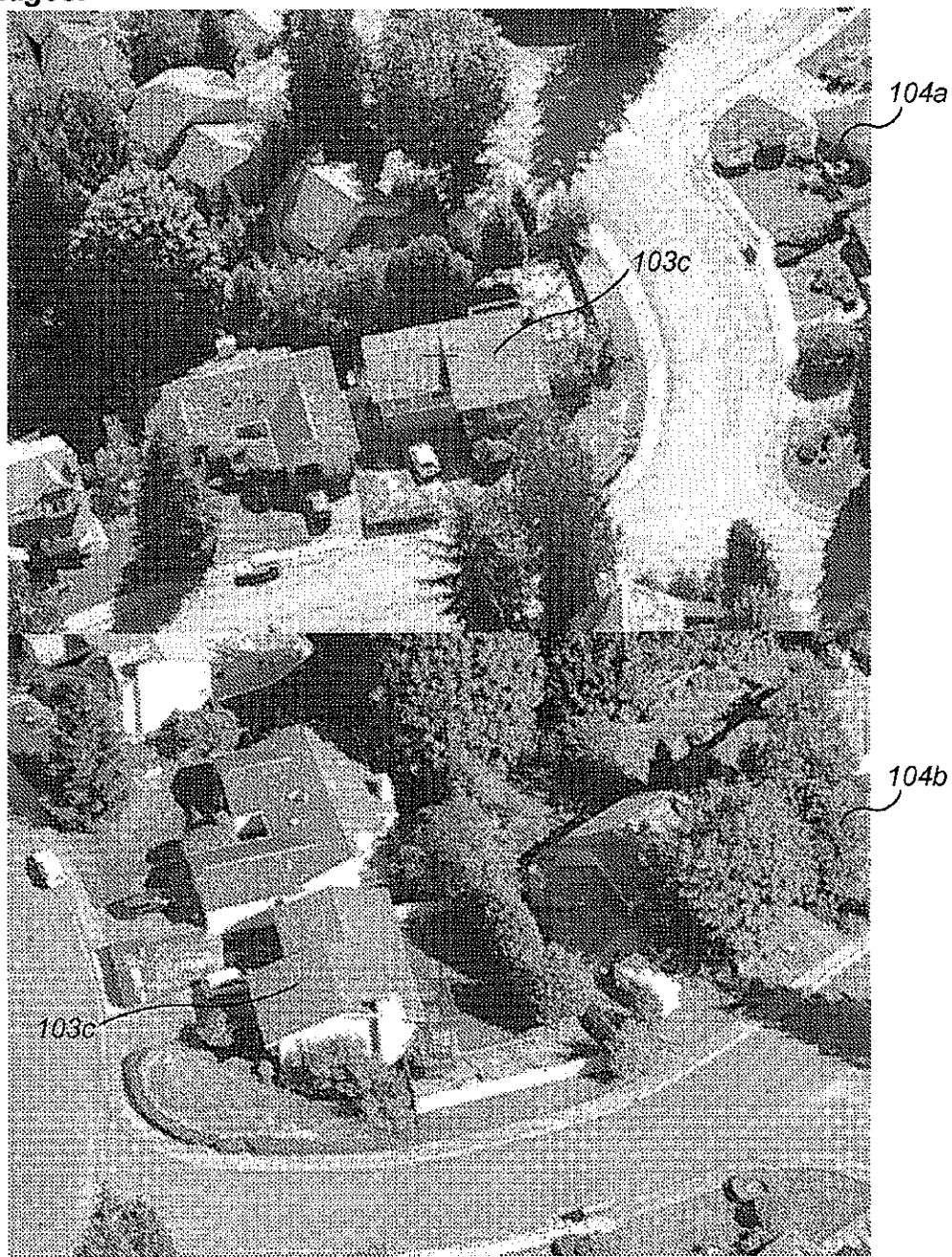
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1234 Main Street, Redmond, WA

*Images:*



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*Fig. 5B*

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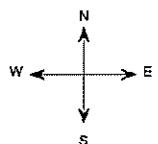
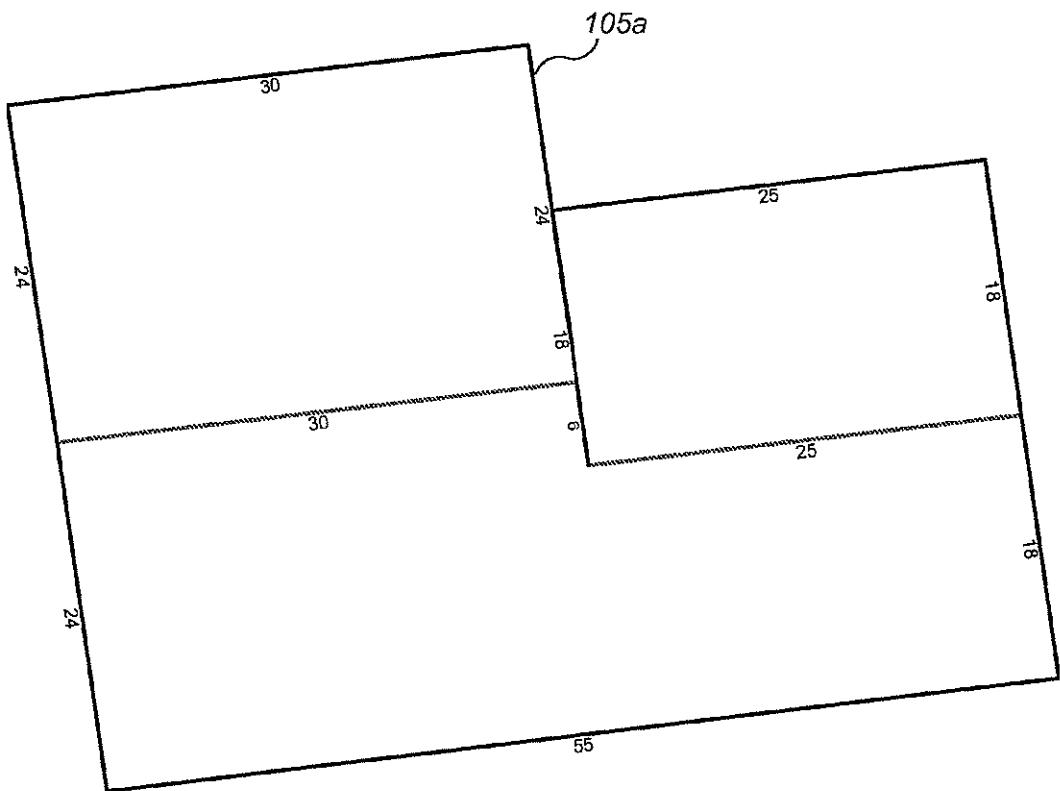
1234 Main Street, Redmond, WA

Length Diagram:

All measurements are rounded to the nearest foot

Ridge Length = 55 ft [Red Lines]

Valley Length = 0 ft [Blue lines]



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*Fig. 5C*

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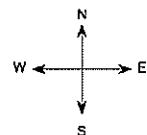
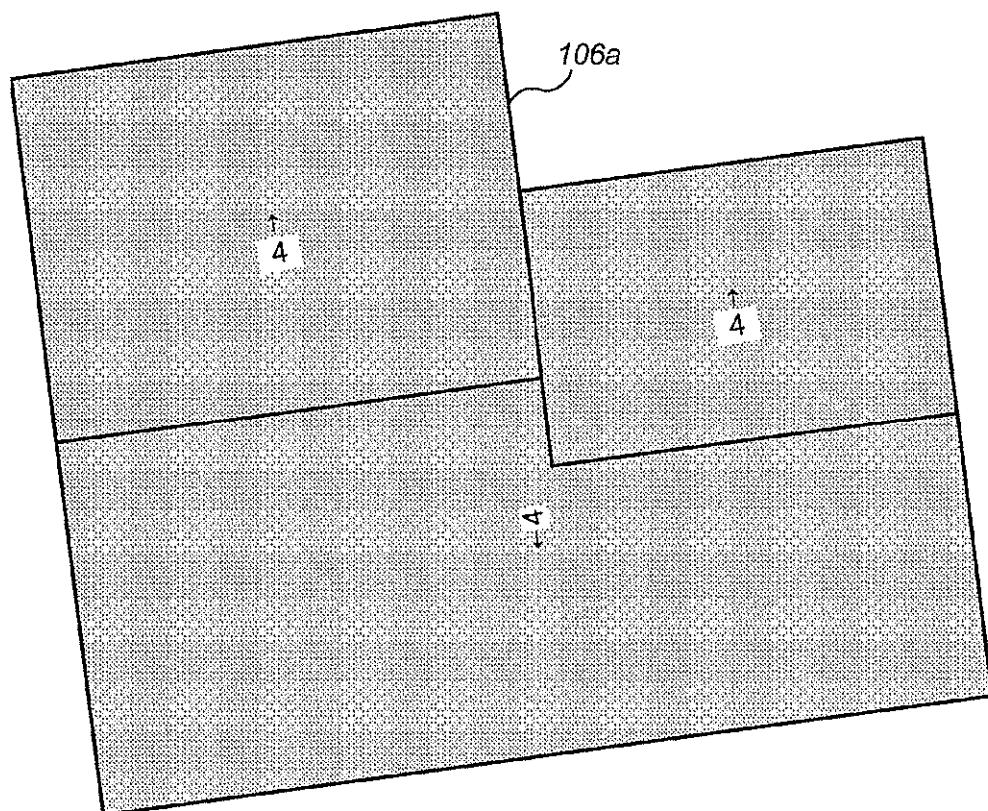
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**Pitch Diagram:**

Pitch units are inches per foot.



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***Fig. 5D***

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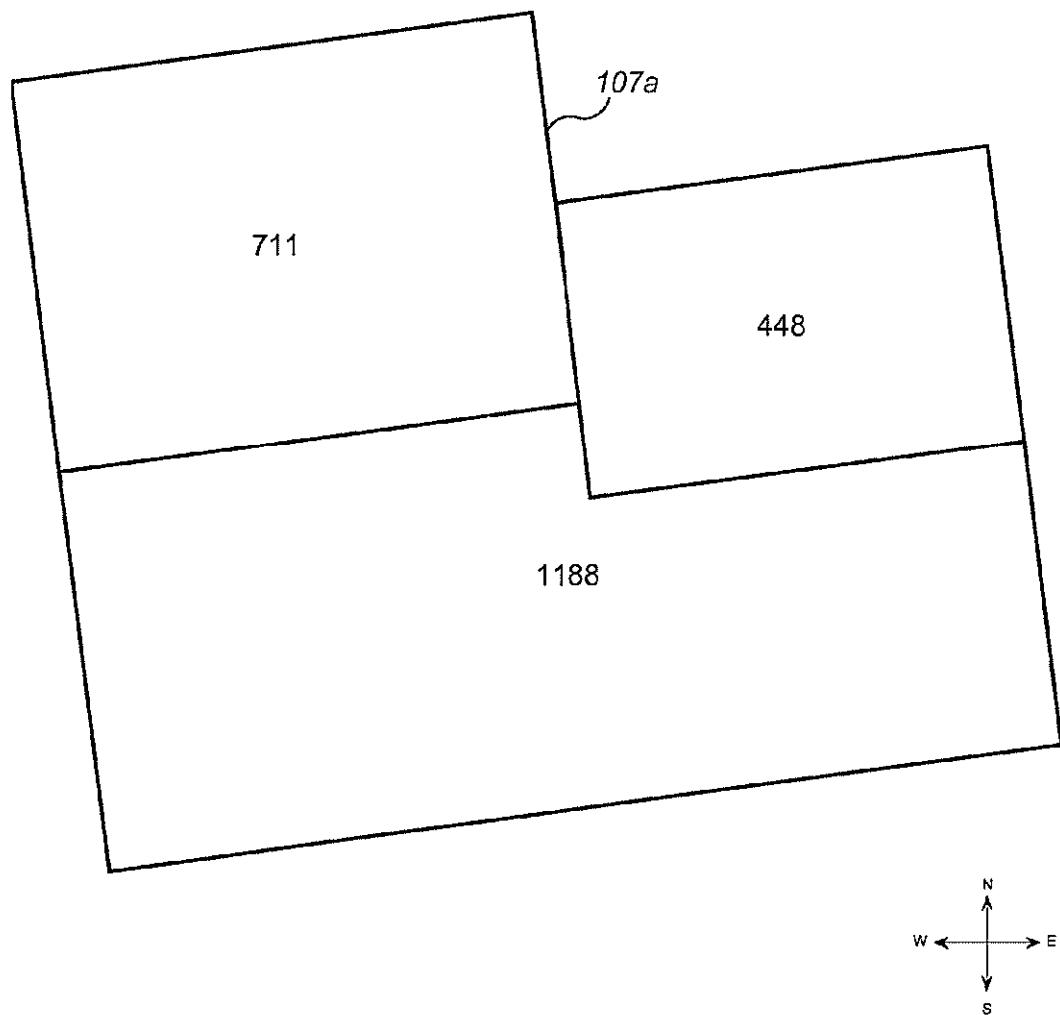
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**Area Diagram:**

Total Area = 2347 sqft



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***Fig. 5E***

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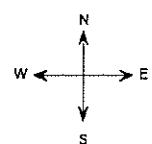
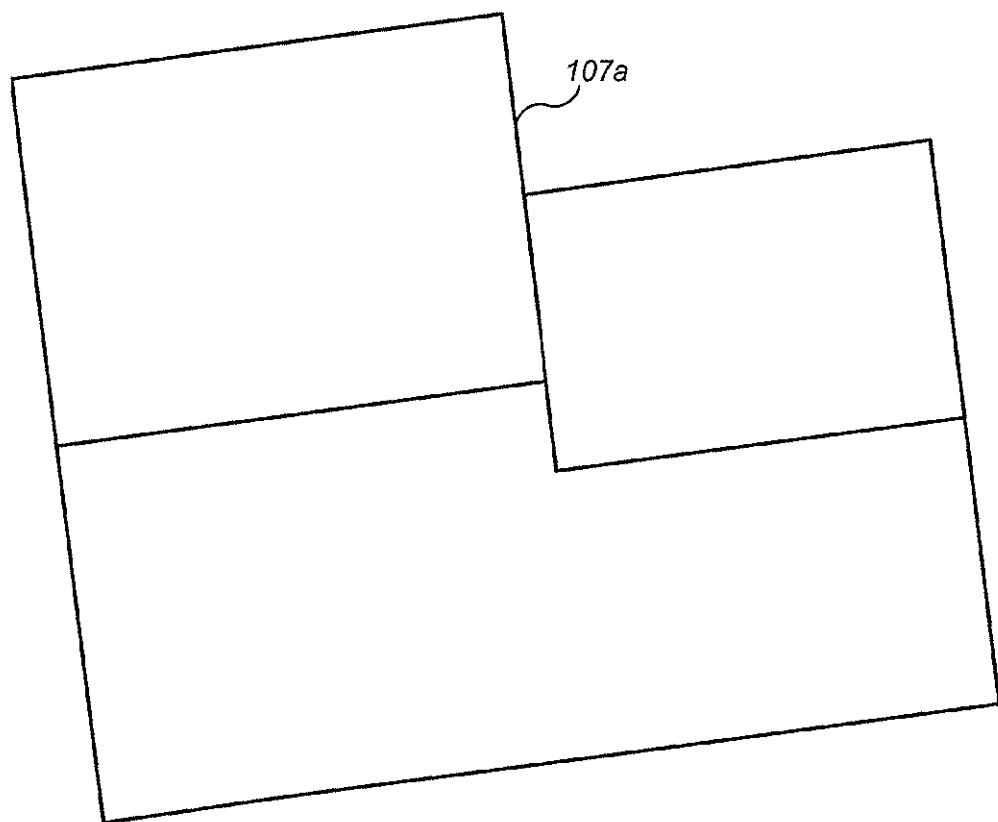
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**Notes:**



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***Fig. 5F***

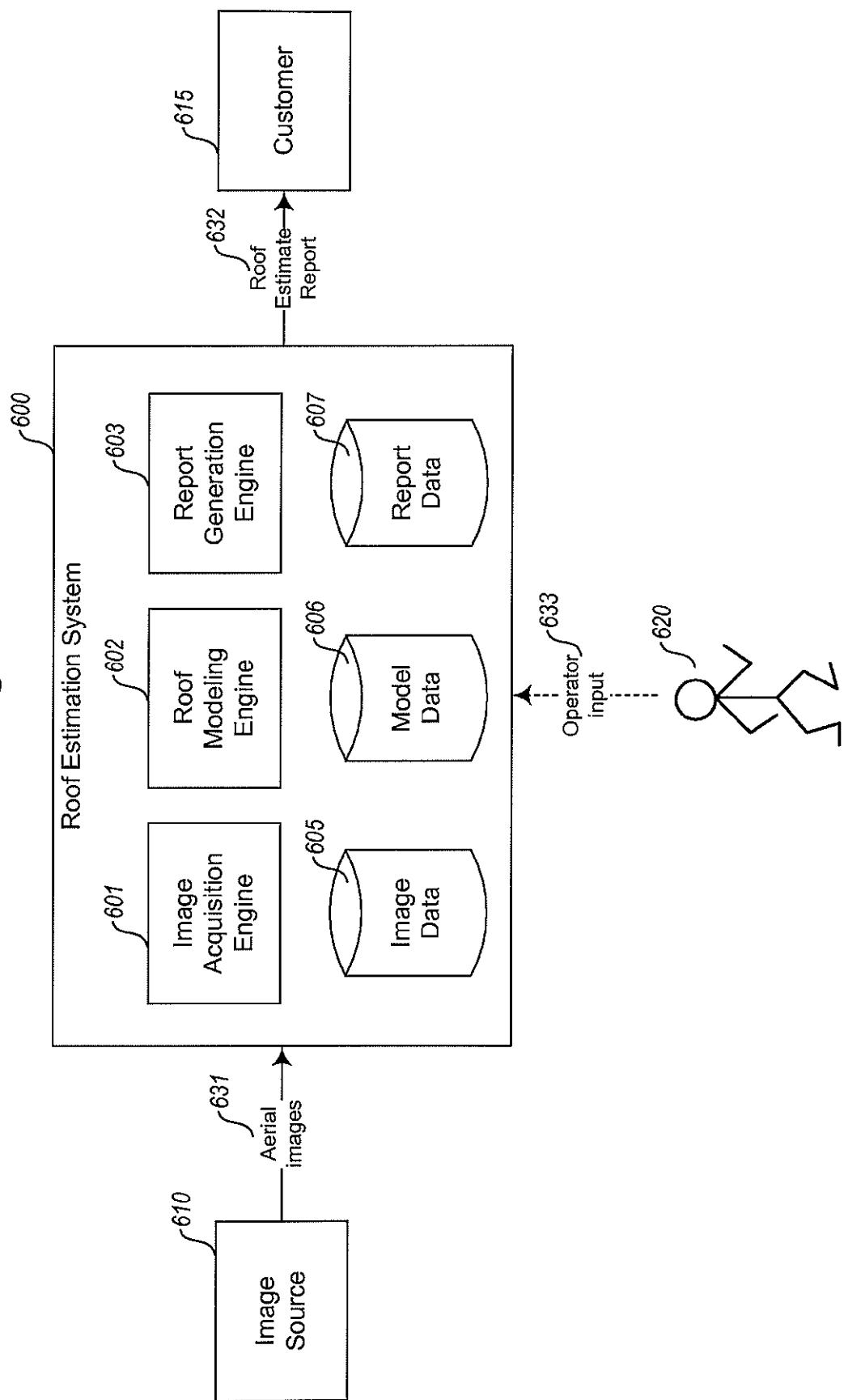
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**Fig. 6**

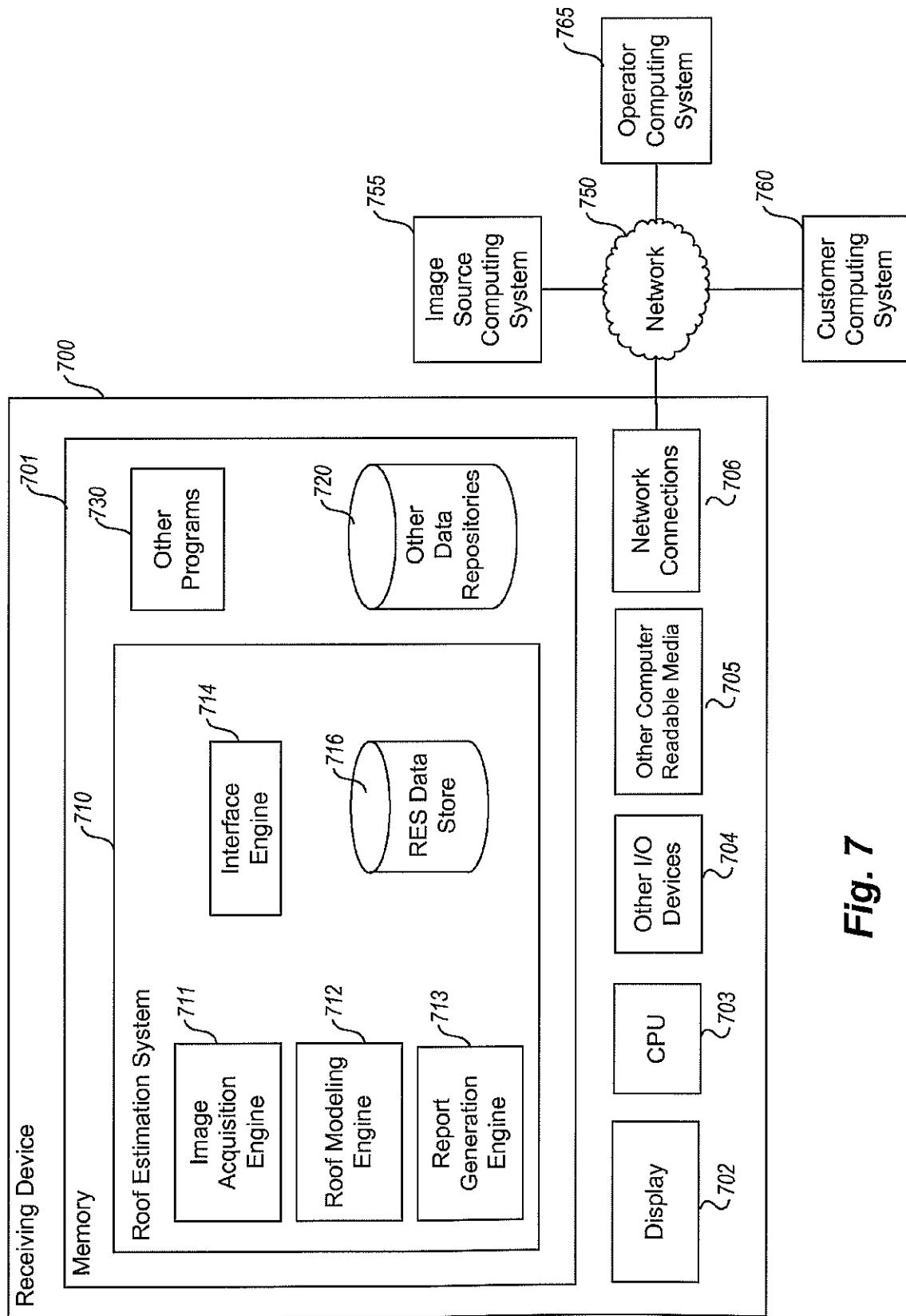


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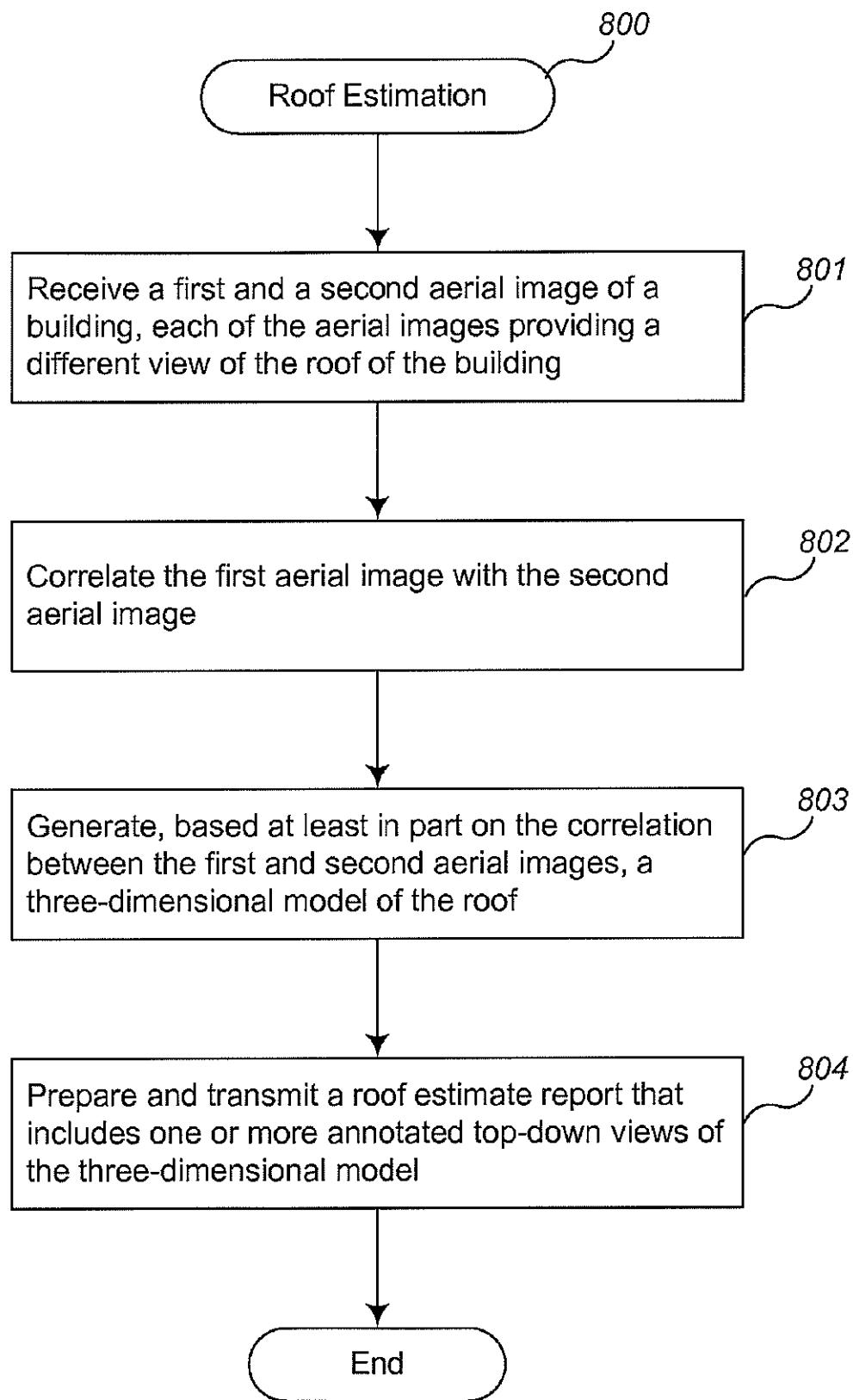
**Fig. 7**

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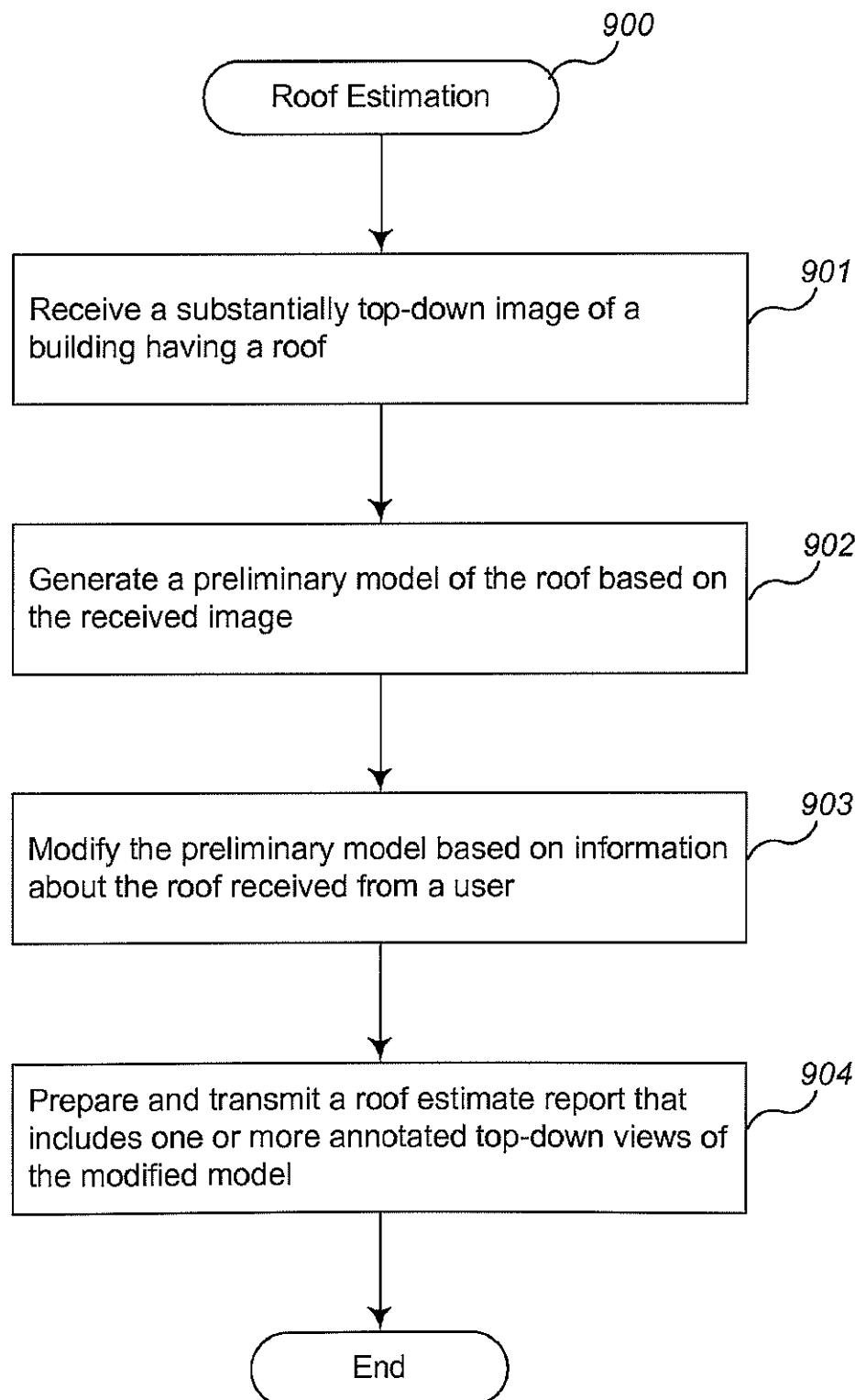
**Fig. 8**

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**Fig. 9**

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**AERIAL ROOF ESTIMATION SYSTEMS AND METHODS****CROSS REFERENCE TO RELATED APPLICATIONS**

This application is a continuation-in-part of U.S. patent application Ser. No. 12/148,439, filed on Apr. 17, 2008, which claims the benefit of U.S. Provisional Patent Application No. 60/925,072, filed on Apr. 17, 2007, each of which are incorporated herein by reference in their entireties.

**BACKGROUND****1. Field of the Invention**

This invention relates to systems and methods for estimating construction projects, and more particularly, to such systems and methods that allow estimates involving roofs on buildings to be created remotely.

**2. Description of the Related Art**

The information provided below is not admitted to be part of the present invention, but is provided solely to assist the understanding of the reader.

Homeowners typically ask several roofing contractors to provide written estimates to repair or replace a roof on a house. Heretofore, the homeowners would make an appointment with each roofing contractor to visit the house to determine the style of roof, take measurements, and to inspect the area around the house for access and cleanup. Using this information, the roofing contractor then prepares a written estimate and then timely delivers it to the homeowner. After receiving several estimates from different roofing contractors, the homeowner then selects one.

There are factors that impact a roofing contractor's ability to provide a timely written estimate. One factor is the size of the roof contractor's company and the location of the roofing jobs currently underway. Most roof contractors provide roofing services and estimates to building owners over a large geographical area. Larger roof contractor companies hire one or more trained individuals who travel throughout the entire area providing written estimates. With smaller roofing contractors, the owner or a key trained person is appointed to provide estimates. With both types of companies, roofing estimates are normally scheduled for buildings located in the same area on a particular day. If an estimate is needed suddenly at a distant location, the time for travel and the cost of commuting can be prohibitive. If the roofing contractor is a small company, the removal of the owner or key person on a current job site can be time prohibitive.

Another factor that may impact the roofing contractor's ability to provide a written estimate is weather and traffic.

Recently, solar panels have become popular. In order to install solar panels, the roof's slope, geometrical shape, and size as well as its orientation with respect to the sun all must be determined in order to provide an estimate of the number and type of solar panels required. Unfortunately, not all roofs on a building are proper size, geometrical shape, or orientation for use with solar panels.

**SUMMARY**

These and other objects are met by the system and method disclosed herein that allows a company that needs the sizes, dimensions, slopes and orientations of the roof sections on a building in order to provide a written estimate. A roof estimation system ("RES") that practices at least some of the techniques described herein may include a roof estimating

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software program and a location-linked, image file database. During use, the physical address or location information of a building is provided to the program, which then presents aerial images of roof sections on the building at the specific address location. An overhead aircraft, a balloon, or satellite may produce the aerial images. An image analysis and calibration is then performed either manually and/or via a software program that determines the geometry, the slopes, the pitch angles, and the outside dimensions of the roof sections.

10 The images may also include the land surrounding the roof sections and building which the estimating company can use to factor in additional access or clean-up costs.

In a first embodiment of the roof estimation system, a roof estimation service is contacted by a potential customer

15 requesting an estimate for repair or replacement of a roof on a building. The roof estimation service uses a local computer with an estimating software program loaded into its working memory to access an image file database located on the computer or on a remote server connected via a wide area network

20 to the local computer. The image file database contains image files of various buildings. When a request for an estimate is received from a potential customer, the roof estimation service enters the customer's address into the software program and aerial images of the building are then presented to the roof estimation service. The roof estimation service then manually measures or uses a roof estimation software program to determine the slopes, dimensions, and other relevant geometric information of the roof sections on the buildings. From these determinations, the overall shape, slopes and square footage of the roof sections are determined and a report is produced. After the report has been prepared, the images are reviewed again for special access and cleanup tasks which can be added to the final estimate before transmission to the potential customer.

35 In another embodiment, the roof estimate software program and image file database, operated by a roof estimation service, are both stored on one or more a remote computers and accessed by a roof company, via a wide area network. The roof company uses an assigned user name and password to log onto the Web site and accessed the computer. After logging on, the roof company submits an address of a building, other relevant job related information, and a request for a report from the roof estimation service. The roof estimation service associated with the Web site uses the address information to obtain the images of the roof sections on the building(s) and uses the roof estimation software program and calibration module to determine the relevant geometry, pitch angles, dimensions, and surface areas of the building's roof.

40 The roof estimation service then produces and sends a report to the roof company. The roof company then uses the report to prepare a final estimate that is then delivered to its potential customer.

45 In another embodiment, a roof estimating Web site is created designed to receive requests for roof estimates directly from potential customers in a region. The roof estimation service that operates the Web site is associated with various roof companies that provide roof-related services in the region serviced by the Web site. When a potential customer contacts the Web site and requests an estimate for a roof

50 repair, replacement or installation of equipment, the potential's customer's name, address, and contact information is first submitted on the Web site. The estimation service representative enters the address of the building into the roof estimation software program. The aerial images of the buildings are then obtained and analyzed by the service representative to extract the relevant geometric information about the structures. A report containing the geometric information obtained

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from the aerial images and other relevant project related information supplied by the potential customer are transmitted to roof companies associated with the estimation service. The roof company reviews the information then prepares an estimate which then can be uploaded to the roof estimating Web site server which then forwards the estimate to the potential customer, or sent from the roof company directly via email, fax or mail to the potential customer.

In another embodiment, a roof estimation service associated with the roof estimate Web site uses the image file database and roof estimate software to preemptively calculate and store the dimensions, areas, pitch angles, and other relevant geometric information about the buildings and structures located within a geographic region. This pre-calculated information can then be used by any of the previously mentioned embodiments to accelerate the process of obtaining roof estimates within that geographic region.

It should be understood, that the systems and methods described herein may be used by any individual or company that would find the calculation of the size, geometry, pitch and orientation of the roof of a building from aerial images of the building useful. Such companies may include roofing companies, solar panel installers, roof gutter installers, awning companies, HVAC contractors, general contractors, and insurance companies.

## BRIEF DESCRIPTION OF THE DRAWINGS

FIG. 1 is an illustration showing embodiments of a system and method for roof estimation.

FIG. 2 is an illustration showing another embodiment of a system and method for roof estimation.

FIG. 3 is an illustration showing the top and perspective view of a house for a particular address.

FIG. 4 is an aerial image of the home shown in FIG. 3 showing the areas and structures around the home.

FIGS. 5A-5F are consecutive pages from a preliminary or final report sent to a potential customer prepared by the roofing company.

FIG. 6 is a block diagram illustrating example functional elements of one embodiment of a roof estimation system.

FIG. 7 is an example block diagram of a computing system for practicing embodiments of a roof estimation system.

FIG. 8 is an example flow diagram of a first example roof estimation routine provided by an example embodiment.

FIG. 9 is an example flow diagram of a second example roof estimation routine provided by an example embodiment.

## DETAILED DESCRIPTION

Referring to the accompanying Figures, there is described a roof estimation system ("RES") 10 and method that allows a roof estimation service 70 to provide a final estimate 102 to a potential customer 90 to install equipment or to repair or replace the roof on a building 92 using aerial images of the building 92, as shown in FIG. 1. The roof estimation service 70 may be any service that provides roof estimates to customers. In one embodiment, the roof estimation service 70 typically provides roof estimates to customers who are roof companies or other entities involved in the construction and/or repair of roofs, such as builders, contractors, etc. In another embodiment, the roof estimation service 70 is a roof company that is directly involved in the construction and/or repair of roofs, and that provides estimates to customers that are property owners, general contractors, etc. The system 10 includes an estimating software program 50 designed to receive an address for the building 92. The software program 50 is linked

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to an aerial image file database 52 that contains aerial images files 54 of various building 92 in a region. The aerial image files 54 may be taken any available means, such as a manned or unmanned aircraft, a balloon, a satellite, etc. In some embodiments, the aerial image files may include images taken from a ground-based platform, such as a mobile ("street view") photography vehicle, a fixed position (e.g., a tower, nearby building, hilltop, etc.), etc. As shown in FIG. 3, the image files 54 typically include at least one a top plan view 65 and a perspective view 66 of the building 92. The roof of the building 92 includes multiple planar roof sections 92a-92d.

As shown in FIG. 4, the image files 54 may also include a wide angle image 67 showing the building 92 and the surrounding areas 93 around the building 92.

Referring back to FIG. 1, in one embodiment, an image analysis and calibration module 56 is linked to the software program 50 that enables the roof estimation service 70 to closely estimate the dimensions and slopes of the roofs of the buildings 92 shown in the views 65, 66. By simply inputting the customer's address into the software program 50, the roof estimation service 70 is able view the customer's roof from the aerial image files 54 using a remote computer 72, determine the dimensions and slopes of the roof sections that make up the roof, and prepare a preliminary report 101 which is then used to prepare a final estimate 102 that is then delivered to the potential customer 90.

FIG. 1 is an illustration showing the system 10 used by a potential customer 90 requesting a roof estimate from a roof estimation service 70 that uses the system 10 described above. The potential customer 90 may be the building tenant, owner or insurance company. The roof estimation service 70 uses a computer 72 which may connect to a wide area network 60. The customer 90 contacts the roof estimation service 70 via his or her computer 91 and the wide area network 60 or by a telecommunication network 96, and requests a roof estimate 100 for his building 92 located at a public address 93. (in this example, "123 W. 3rd St."). The roof estimation service 70 then processes the request 100 which leads to a final estimate 102 being delivered to the potential customer's computer 91 or via email, fax or postal service to the potential customer 90.

There are several different ways the system 10 can be setup. FIG. 1 shows a first embodiment of the system 10 where the roof estimation service 70 operates a remote computer 72 with a display 74 and a keyboard 75 or similar input means, such as a mouse, joystick, track pad, etc. A roof estimating software program 50 is loaded into the working memory 73 of the remote computer 72. The software program 50 is able to retrieve aerial images of buildings from the database 52 containing aerial images files 54 of buildings located in the region served by the roof estimation service 70. In the first embodiment shown in FIG. 1, the remote computer 72 is linked or connected to a database 52 containing aerial images files 54 of the buildings. The software program 50 includes a calibration module 56 that enables the roof estimation service 70 to determine the angles and dimensions of various roof sections shown in the images files 54. After the angles and dimensions are determined, the combined square footage of the building 92 can be determined which is then used to create a preliminary report 101. The roof estimation service 70 then reviews the wide angle image file 67 (see FIG. 4) to determine if the building 92 has special access and clean up factors that may impact the final estimate 102. Once the preliminary report 101 or the final estimate 102 is prepared by the roof estimation service 70, one or both can be transmitted to the customer 90 via the wide area network 60, the telecommunication network 96, or by postal service.

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Also shown in FIG. 1 is an alternative setup of the system 10 wherein a preliminary report 101 is prepared by a separate roof estimating entity 105 which is then forwarded to the roof estimation service 70 who then prepares the final estimate 102 and sends it to the customer 90. The entity 105 includes a computer 106 with a roof estimating software program 50' loaded into the working memory 107. Like the software program 50 loaded into the roof contractor's computer 72 in the previous embodiment the software program 50' is also able to retrieve aerial images from a database 52' containing aerial images files 54' of houses located in the region served by the roof estimation service 70. An optional calibration module 56' may be provided which enables the entity 105 to determine the angles and linear dimensions of various roof sections on the house 92.

When the system 10 is set up to include the estimating entity 105, the customer 90 may first contact the roof estimation service 70. The roof estimation service 70 may then contact the estimating entity 105 and forward the address of the building 92 thereto. The estimating entity 105 may then prepare the preliminary report 101 that is transmitted to the roof estimation service 70. The roof estimation service 70 may then prepare the final report 102 and send it to the customer 90. In other embodiments, interactions between the customer 90, the roof estimation service 70, and the estimating entity 105 may occur in different ways and/or orders. For example, the customer 90 may contact the estimating entity 105 directly to receive a final report 102, which the customer 90 may then forward to one or more roof companies of their choosing.

FIG. 2 shows a third embodiment of the system 10 where the customer 90 contacts a roof estimating entity 130 who receives a request 100 from the customer 90 via the wide area network 60 or telecommunication network 96. The roof estimating entity 130 prepares a preliminary report 101 which is then transmitted to various roof estimation services 70, 70', 70" associated with the entity 130. Accompanying the preliminary report 101 may be the name and contact telephone number(s) or email address of the customer 90. Each roof estimation service 70, 70', 70" reviews the preliminary report 101 and any associated images sent therewith and then prepares a final estimate 102, 102', 102". The final estimate 102, 102', 102" is then mailed, emailed or faxed to the customer 90 or back to the estimating entity 130. The estimating entity 130 then sends the final estimate 102, 102', 102" to the customer 90. In this embodiment, the estimating entity 130 includes a computer 135 in which the roof estimating software program 50" is loaded into its working memory 136 loaded and linked to the aerial image database 52" containing image files 54". An optional calibration module 56" may be loaded into the working memory 136 of the computer 135.

FIGS. 5A-5F are individual pages that make up a representative report. In FIG. 5A, a cover page 103 that lists the address 103a of a building 103c and an overhead aerial image 103b of the building 103c. In FIG. 5B, a second page 104 of the report is shown that shows two wide overhead perspective views 104a and 104b of the building 103c at the address with the surrounding areas more clearly shown. FIG. 5C is the third page 105 of the report which shows a line drawing 105a of the building showing ridge and valley lines, dimensions and a compass indicator. FIG. 5D is an illustration of the fourth page 106 of the report showing a line drawing 106a of the building showing the pitch of each roof section along with a compass indicator. The pitch in this example is given in inches, and it represents the number of vertical inches that the labeled planar roof section drops over 12 inches of horizontal run. The slope can be easily calculated from such a representation using basic trigonometry. The use of a numerical value of inches of rise per foot of run is a well known measure of slope in the roofing industry. A roof builder typically uses this information to assist in the repair and/or construction of a roof. Of course, other measures and/or units of slope may be utilized as well, including percent grade, angle in degrees, etc. FIG. 5E is an illustration of the fifth page 107 of the report showing a line drawing 107a of the building showing the square footage of each roof section along with the total square foot area value. FIG. 5F is an illustration of a sixth page 108 of the report showing a line drawing 108a of the building where notes or comments may be written.

10 15 20 25 30 35 40 45 50 55 60 65

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Using the above roof estimation system, a detailed description of how the system may be used in one example embodiment is now provided.

First, a property of interest is identified by a potential customer of the roof estimation service 70. The customer may be a property owner, a roof construction/repair company, a contractor, an insurance company, a solar panel installer, etc. The customer contacts the roof estimation service with the location of the property. Typically, this will be a street address. The roof estimation service 70 may then use a geo-coding provider, operated by the service 70 or some third party, to translate the location information (such as a street address) into a set of coordinates that can be used to query an aerial or satellite image database. Typically, the geo-coding provider will be used to translate the customer supplied street address into a set of longitude-latitude coordinates.

Next, the longitude-latitude coordinates of the property may be used to query an aerial and/or satellite imagery database in order to retrieve one or more images of the property of interest. It is important to note that horizontal (non-sloping) flat roofs only require a single image of the property. However, few roofs (especially those on residential buildings) are horizontally flat, and often contain one or more pitched sections. In such cases, two or more photographs are typically used in order for the service 70 to identify and measure all relevant sections and features of the roof.

Once the images of the roof section of the building are obtained, at least one of the images may be calibrated. During calibration, the distance in pixels between two points on the image is converted into a physical length. This calibration information is typically presented as a scale marker on the image itself, or as additional information supplied by the image database provider along with the requested image.

The image(s) and calibration information returned by the imagery database is entered or imported into measurement software of the service 70.

Next, a set of reference points may be identified in each of the images. The service's 70 measurement software then uses these reference points and any acceptable algorithm to register the images and reconstruct the three-dimensional geometry of the object identified by the reference points. There are a variety of photo-grammetric algorithms that can be utilized to perform this reconstruction. One such algorithm used by the service 70 uses photographs taken from two or more view points to "triangulate" points of interest on the object in three-dimensional ("3D") space. This triangulation can be visualized as a process of projecting a line originating from the location of the photograph's observation point that passes through a particular reference point in the image. The intersection of these projected lines from the set of observation points to a particular reference point identifies the location of that point in 3D space. Repeating the process for all such reference points allows the software to build a 3D model of the structure.

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The optimal choice of reconstruction algorithm depends on a number of factors such as the spatial relationships between the photographs, the number and locations of the reference points, and any assumptions that are made about the geometry and symmetry of the object being reconstructed. Several such algorithms are described in detail in textbooks, trade journals, and academic publications.

Once the reconstruction of the building is complete, the results may be reviewed for completeness and correctness. If necessary, an operator of the service's 70 software will make corrections to the reconstructed model.

Information from the reconstructed model may then be used to generate a report containing information relevant to the customer. The information in the report may include total square footage, square footage and pitch of each section of roof, linear measurements of all roof segments, identification and measurement of ridges and valleys, and different elevation views rendered from the 3D model (top, side, front, etc).

Using the above description, a method for estimating the size and the repair or replacement costs of a roof may include the following steps:

a. selecting a roof estimation system that includes a computer with a roof estimation software program loaded into its working memory, said roof estimation software uses aerial image files of buildings in a selected region and a calibration module that allows the size, geometry, and orientation of a roof section to be determined from said aerial image files;

b. submitting a request for a measurement of a roof of a building at a known location;

c. submitting the location information of a building with a roof that needs a size determination, a repair estimate, or replacement estimate;

d. entering the location information of said building and obtaining aerial image files of one or more roof sections used on a roof; and,

e. using said calibration module to determine the size, geometry and pitch of each said roof section.

In the above method, the entity requesting the measurement may be a roof construction/repair company, the building tenant, the building owner, an insurance company, etc.

FIG. 6 is a block diagram illustrating example functional elements of one embodiment of a roof estimation system. In particular, FIG. 6 shows an example Roof Estimation System ("RES") 600 comprising an image acquisition engine 601, a roof modeling engine 602, a report generation engine 603, image data 605, model data 606, and report data 607. The RES 600 is communicatively coupled to an image source 610, a customer 615, and optionally an operator 620. The RES 600 and its components may be implemented as part of a computing system, as will be further described with reference to FIG. 7.

In the illustrated embodiment, the RES 600 performs some or all of the functions of the whole system described with reference to FIGS. 1 and 2, and also additional functions as described below. For example, the RES 600 may perform one or more of the functions of the software program 50, the roof estimating entity 105, the aerial image file database 52, and/or the calibration module 56.

More specifically, in the illustrated embodiment of FIG. 6, the RES 600 is configured to generate a roof estimate report 632 for a specified building, based on aerial images 631 of the building received from the image source 610. The image source 610 may be any provider of images of the building for which a roof estimate is being generated. In one embodiment, the image source 610 includes a computing system that provides access to a repository of aerial images of one or more buildings. The image acquisition engine 601 obtains one or

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more aerial images of the specified building by, for example, providing an indicator of the location of the specified building (e.g., street address, GPS coordinates, lot number, etc.) to the image source 610. In response, the image source 610 provides to the image acquisition engine 605 the one or more aerial images of the building. The image acquisition engine 601 then stores the received aerial images as image data 605, for further processing by other components of the RES 600. In some embodiments, the aerial images may include images obtain via one or more ground-based platforms, such as a vehicle-mounted camera that obtains street-level images of buildings, a nearby building, a hilltop, etc. In some cases, a vehicle-mounted camera may be mounted in an elevated position, such as a boom.

Next, the roof modeling engine 602 generates a model of the roof of the specified building. In the illustrated embodiment, the roof modeling engine 602 generates a three-dimensional model, although in other embodiments, a two-dimensional (e.g., top-down roof plan) may be generated instead or in addition. As noted above, a variety of automatic and semi-automatic techniques may be employed to generate a model of the roof of the building. In one embodiment, generating such a model is based at least in part on a correlation between at least two of the aerial images of the building. For example, the roof modeling engine 602 receives an indication of a corresponding feature that is shown in each of the two aerial images. In one embodiment, an operator 620, viewing two or more images of the building, inputs an indication in at least some of the images, the indications identifying which points of the images correspond to each other for model generation purposes.

The corresponding feature may be, for example, a vertex of the roof of the building, the corner of one of the roof planes of the roof, a point of a gable or hip of the roof, etc. The corresponding feature may also be a linear feature, such as a ridge or valley line between two roof planes of the roof. In one embodiment, the indication of a corresponding feature on the building includes "registration" of a first point in a first aerial image, and a second point in a second aerial image, the first and second points corresponding to substantially the same point on the roof of the building. Generally, point registration may include the identification of any feature shown in both aerial images. Thus, the feature need not be a point on the roof of the building. Instead, it may be, for example, any point that is visible on both aerial images, such as on a nearby building (e.g., a garage, neighbor's building, etc.), on a nearby structure (e.g., swimming pool, tennis court, etc.), on a nearby natural feature (e.g., a tree, boulder, etc.), etc.

In some embodiments, the roof modeling engine 602 determines the corresponding feature automatically, such as by employing on one or more image processing techniques used to identify vertexes, edges, or other features of the roof. In other embodiments, the roof modeling engine 602 determines the corresponding feature by receiving, from the human operator 620 as operator input 633, indications of the feature shown in multiple images of the building.

In addition, generating a 3D model of the roof of a building may include correcting one or more of the aerial images for various imperfections. For example, the vertical axis of a particular aerial image sometimes will not substantially match the actual vertical axis of its scene. This will happen, for example, if the aerial images were taken at different distances from the building, or at a different pitch, roll, or yaw angles of the aircraft from which the images were produced. In such cases, an aerial image may be corrected by providing the operator 620 with a user interface control operable to adjust the scale and/or relative angle of the aerial image to

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correct for such errors. The correction may be either applied directly to the aerial image, or instead be stored (e.g., as an offset) for use in model generation or other functions of the RES 600.

Generating a 3D model of the roof of a building further includes the automatic or semi-automatic identification of features of the roof of the building. In one embodiment, one or more user interface controls may be provided, such that the operator 620 may indicate (e.g., draw, paint, etc.) various features of the roof, such as valleys, ridges, hips, vertexes, planes, edges, etc. As these features are indicated by the operator 620, a corresponding 3D model may be updated accordingly to include those features. These features are identified by the operator based on a visual inspection of the images and by providing inputs that identify various features as valleys, ridges, hips, etc. In some cases, a first and a second image view of the roof (e.g., a north and east view) are simultaneously presented to the operator 620, such that when the operator 620 indicates a feature in the first image view, a projection of that feature is automatically presented in the second image view. By presenting a view of the 3D model, simultaneously projected into multiple image views, the operator 620 is provided with useful visual cues as to the correctness of the 3D model and/or the correspondence between the aerial images.

In addition, generating a 3D model of the roof of a building may include determining the pitch of one or more of the sections of the roof. In some embodiments, one or more user interface controls are provided, such that the operator 620 may accurately determine the pitch of each of the one or more roof sections. An accurate determination of the roof pitch may be employed (by a human or the RES 600) to better determine an accurate cost estimate, as roof sections having a low pitch are typically less costly surfaces to repair and/or replace.

The generated 3D model typically includes a plurality of planar roof sections that each correspond to one of the planar sections of the roof of the building. Each of the planar roof sections in the model has a number of associated dimensions and/or attributes, among them slope, area, and length of each edge of the roof section. Other information may include, whether a roof section edge is in a valley or on a ridge of the roof, the orientation of the roof section, and other information relevant to roof builder (e.g., roof and/or roof section perimeter dimensions and/or outlines). Once a 3D model has been generated to the satisfaction of the roof modeling engine 602 and/or the operator 620, the generated 3D model is stored as model data 606 for further processing by the RES 600. In one embodiment, the generated 3D model is then stored in a quality assurance queue, from which it is reviewed and possibly corrected by a quality control operator.

The report generation engine 603 generates a final roof estimate report based on a 3D model stored as model data 606, and then stores the generated report as report data 607. Such a report typically includes one or more plan (top-down) views of the 3D model, annotated with numerical values for the slope, area, and/or lengths of the edges of at least some of the plurality of planar roof sections of the 3D model of the roof. For example, the example report of FIGS. 5A-5E includes multiple plan views of a generated 3D model of the house 103c. In particular, FIG. 5C shows a first plan view of the 3D model, annotated with dimensions of the edges of each roof section. FIG. 5D shows a second plan view of the same 3D model, annotated with the slope of each roof section. FIG. 5E shows a third plan view of the same 3D model, annotated with the area of each roof section.

In some embodiments, generating a report includes labeling one or more views of the 3D model with annotations that

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are readable to a human user. Some 3D models include a large number of small roof details, such as dormers or other sections, such that applying uniformly sized, oriented, and positioned labels to roof section views results in a visually cluttered diagram. Accordingly, various techniques may be employed to generate a readable report, including automatically determining an optimal or near-optimal label font size, label position, and/or label orientation, such that the resulting report may be easily read and understood by the customer 615.

In addition, in some embodiments, generating a report includes automatically determining a cost estimate, based on specified costs, such as those of materials, labor, transportation, etc. For example, the customer 615 provides indications of material and labor costs to the RES 600. In response, the report generation engine 603 generates a roof estimate report that includes a cost estimate, based on the costs provided by the customer 615 and the attributes of the particular roof, such as area, pitch, etc.

In one embodiment, the generated report is then provided to a customer. The generated report can be represented, for example, as an electronic file (e.g., a PDF file) or a paper document. In the illustrated example, roof estimate report 632 is transmitted to the customer 615. The customer 615 may be or include any human, organization, or computing system that is the recipient of the roof estimate report 632. The customer 615 may be a property owner, a property manager, a roof construction/repair company, a general contractor, an insurance company, a solar power panel installer, etc. Reports may be transmitted electronically, such as via a network (e.g., as an email, Web page, etc.) or by some shipping mechanism, such as the postal service, a courier service, etc.

In some embodiments, one or more of the 3D models stored as model data 606 are provided directly to the customer, without first being transformed into a report. For example, a 3D model may be exported as a data file, in any acceptable format, that may be consumed or otherwise utilized by some other computing system, such as computer-aided design ("CAD") tool, drawing program, etc.

FIG. 7 is an example block diagram of a computing system for practicing embodiments of a roof estimation system. FIG. 7 shows a computing system 700 that may be utilized to implement a Roof Estimation System ("RES") 710. One or more general purpose or special purpose computing systems 35 may be used to implement the RES 710. More specifically, the computing system 700 may comprise one or more distinct computing systems present at distributed locations. In addition, each block shown may represent one or more such blocks as appropriate to a specific embodiment or may be combined with other blocks. Moreover, the various blocks of the RES 710 may physically reside on one or more machines, which use standard inter-process communication mechanisms (e.g., TCP/IP) to communicate with each other. Further, the RES 710 may be implemented in software, hardware, firmware, or in some combination to achieve the capabilities described herein.

In the embodiment shown, computing system 700 comprises a computer memory ("memory") 701, a display 702, one or more Central Processing Units ("CPU") 703, Input/Output devices 704 (e.g., keyboard, mouse, CRT or LCD display, and the like), other computer-readable media 705, and network connections 706. The RES 710 is shown residing in memory 701. In other embodiments, some portion of the contents, some of, or all of the components of the RES 710 60 may be stored on and/or transmitted over the other computer-readable media 705. The components of the RES 710 preferably execute on one or more CPUs 703 and generate roof

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estimate reports, as described herein. Other code or programs 730 (e.g., a Web server, a database management system, and the like) and potentially other data repositories, such as data repository 720, also reside in the memory 710, and preferably execute on one or more CPUs 703. Not all of the components in FIG. 7 are required for each implementation. For example, some embodiments embedded in other software do not provide means for user input, for display, for a customer computing system, or other components.

In a typical embodiment, the RES 710 includes an image acquisition engine 711, a roof modeling engine 712, a report generation engine 713, an interface engine 714, and a roof estimation system data repository 716. Other and/or different modules may be implemented. In addition, the RES 710 interacts via a network 750 with an image source computing system 755, an operator computing system 765, and/or a customer computing system 760.

The image acquisition engine 711 performs at least some of the functions of the image acquisition engine 601 described with reference to FIG. 6. In particular, the image acquisition engine 711 interacts with the image source computing system 755 to obtain one or more images of a building, and stores those images in the RES data repository 716 for processing by other components of the RES 710. In some embodiments, the image acquisition engine 711 may act as an image cache manager, such that it preferentially provides images to other components of the RES 710 from the RES data repository 716, while obtaining images from the image source computing system 755 when they are not already present in the RES data repository 716.

The roof modeling engine 712 performs at least some of the functions of the roof modeling engine 602 described with reference to FIG. 6. In particular, the roof modeling engine 712 generates a 3D model based on one or more images of a building that are obtained from the RES data repository 716. As noted, 3D model generation may be performed semi-automatically, based on at least some inputs received from the computing system 765. In addition, at least some aspects of the 3D model generation may be performed automatically, based on image processing and/or image understanding techniques. After the roof modeling engine 712 generates a 3D model, it stores the generated model in the RES data repository 716 for further processing by other components of the RES 710.

The report generation engine 713 performs at least some of the functions of the report generation engine 603 described with reference to FIG. 6. In particular, the report generation engine 713 generates roof reports based on 3D models stored in the RES data repository 716. Generating a roof report may include preparing one or more views of a given 3D model of a roof, annotating those views with indications of various characteristics of the model, such as dimensions of sections or other features (e.g., ridges, valleys, etc.) of the roof, slopes of sections of the roof, areas of sections of the roof, etc.

The interface engine 714 provides a view and a controller that facilitate user interaction with the RES 710 and its various components. For example, the interface engine 714 provides an interactive graphical user interface that can be used by a human user operating the operator computing system 765 to interact with, for example, the roof modeling engine 612, to perform functions related to the generation of 3D models, such as point registration, feature indication, pitch estimation, etc. In other embodiments, the interface engine 714 provides access directly to a customer operating the customer computing system 760, such that the customer may place an order for a roof estimate report for an indicated building location. In at least some embodiments, access to the

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functionality of the interface engine 714 is provided via a Web server, possibly executing as one of the other programs 730.

In some embodiments, the interface engine 714 provides programmatic access to one or more functions of the RES 710. For example, the interface engine 714 provides a programmatic interface (e.g., as a Web service, static or dynamic library, etc.) to one or more roof estimation functions of the RES 710 that may be invoked by one of the other programs 730 or some other module. In this manner, the interface engine 714 facilitates the development of third-party software, such as user interfaces, plug-ins, adapters (e.g., for integrating functions of the RES 710 into desktop applications, Web-based applications, embedded applications, etc.), and the like. In addition, the interface engine 714 may be in at least some embodiments invoked or otherwise accessed via remote entities, such as the operator computing system 765, the image source computing system 755, and/or the customer computing system 760, to access various roof estimation functionality of the RES 710.

The RES data repository 716 stores information related the roof estimation functions performed by the RES 710. Such information may include image data 605, model data 606, and/or report data 607 described with reference to FIG. 6. In addition, the RES data repository 716 may include information about customers, operators, or other individuals or entities associated with the RES 710.

In an example embodiment, components/modules of the RES 710 are implemented using standard programming techniques. For example, the RES 710 may be implemented as a “native” executable running on the CPU 703, along with one or more static or dynamic libraries. In other embodiments, the RES 710 is implemented as instructions processed by virtual machine that executes as one of the other programs 730. In general, a range of programming languages known in the art may be employed for implementing such example embodiments, including representative implementations of various programming language paradigms, including but not limited to, object-oriented (e.g., Java, C++, C#, Visual Basic.NET, Smalltalk, and the like), functional (e.g., ML, Lisp, Scheme, and the like), procedural (e.g., C, Pascal, Ada, Modula, and the like), scripting (e.g., Perl, Ruby, Python, JavaScript, VBScript, and the like), declarative (e.g., SQL, Prolog, and the like).

The embodiments described above may also use well-known synchronous or asynchronous client-server computing techniques. However, the various components may be implemented using more monolithic programming techniques as well, for example, as an executable running on a single CPU computer system, or alternatively decomposed using a variety of structuring techniques known in the art, including but not limited to, multiprogramming, multithreading, client-server, or peer-to-peer, running on one or more computer systems each having one or more CPUs. Some embodiments execute concurrently and asynchronously, and communicate using message passing techniques. Equivalent synchronous embodiments are also supported by an RES implementation. Also, other functions could be implemented and/or performed by each component/module, and in different orders, and by different components/modules, yet still achieve the functions of the RES.

In addition, programming interfaces to the data stored as part of the RES 710, such as in the RES data repository 716, can be available by standard mechanisms such as through C, C++, C#, and Java APIs; libraries for accessing files, databases, or other data repositories; through scripting languages such as XML; or through Web servers, FTP servers, or other types of servers providing access to stored data. For example,

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the RES data repository 716 may be implemented as one or more database systems, file systems, memory buffers, or any other technique for storing such information, or any combination of the above, including implementations using distributed computing techniques.

Also, the example RES 710 can be implemented in a distributed environment comprising multiple, even heterogeneous, computer systems and networks. For example, in one embodiment, the image acquisition engine 711, the roof modeling engine 712, the report generation engine 713, the interface engine 714, and the data repository 716 are all located in physically different computer systems. In another embodiment, various modules of the RES 710 are hosted each on a separate server machine and are remotely located from the tables which are stored in the data repository 716. Also, one or more of the modules may themselves be distributed, pooled or otherwise grouped, such as for load balancing, reliability or security reasons. Different configurations and locations of programs and data are contemplated for use with techniques of described herein. A variety of distributed computing techniques are appropriate for implementing the components of the illustrated embodiments in a distributed manner including but not limited to TCP/IP sockets, RPC, RMI, HTTP, Web Services (XML-RPC, JAX-RPC, SOAP, and the like).

Furthermore, in some embodiments, some or all of the components of the RES are implemented or provided in other manners, such as at least partially in firmware and/or hardware, including, but not limited to one or more application-specific integrated circuits (ASICs), standard integrated circuits, controllers (e.g., by executing appropriate instructions, and including microcontrollers and/or embedded controllers), field-programmable gate arrays (FPGAs), complex programmable logic devices (CPLDs), and the like. Some or all of the system components and/or data structures may also be stored (e.g., as software instructions or structured data) on a computer-readable medium, such as a hard disk, a memory, a network, or a portable media article to be read by an appropriate drive or via an appropriate connection. The system components and data structures may also be stored as data signals (e.g., by being encoded as part of a carrier wave or included as part of an analog or digital propagated signal) on a variety of computer-readable transmission mediums, which are then transmitted, including across wireless-based and wired/cable-based mediums, and may take a variety of forms (e.g., as part of a single or multiplexed analog signal, or as multiple discrete digital packets or frames). Such computer program products may also take other forms in other embodiments. Accordingly, embodiments of this disclosure may be practiced with other computer system configurations.

FIG. 8 is an example flow diagram of a first example roof estimation routine provided by an example embodiment. The illustrated routine 800 may be provided by, for example, execution of the roof estimation system 710 described with respect to FIG. 7. The illustrated routine 800 generates a 3D model of a roof of a building, based on two or more aerial images of the building, and further prepares and transmits a roof estimate report based on the 3D model.

More specifically, the routine begins at step 801 where it receives a first and a second aerial image of a building, each of the aerial images providing a different view of the roof of the building. The aerial images may be received from, for example, the image source computing system 755 and/or from the RES data repository 716 described with reference to FIG. 7. As discussed above, aerial images may be originally created by cameras mounted on airplanes, balloons, satellites,

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etc. In some embodiments, images obtained from ground-based platforms (e.g., vehicle-mounted cameras) may be used instead or in addition.

In step 802, the routine correlates the first aerial image with the second aerial image. In some embodiments, correlating the aerial images may include registering pairs of points on the first and second aerial images, each pair of points corresponding to substantially the same point on the roof depicted in each of the images. Correlating the aerial images may be based at least in part on input received from a human operator and/or automatic image processing techniques.

In step 803, the routine generates, based at least in part on the correlation between the first and second aerial images, a three-dimensional model of the roof. The three-dimensional model of the roof may include a plurality of planar roof sections that each have a corresponding slope, area, and perimeter. Generating the three-dimensional model may be based at least in part on indications of features of the roof, such as valleys, ridges, edges, planes, etc. Generating the three-dimensional model may also be based at least in part on input received from a human operator (e.g., indications of roof ridges and valleys) and/or automatic image processing techniques.

In step 804, the routine prepares (e.g., generates, determines, produces, etc.) and transmits a roof estimate report that includes one or more annotated top-down views of the three-dimensional model. In some embodiments, the annotations include numerical values indicating the slope, area, and lengths of the edges of the perimeter of at least some of the plurality of planar roof sections of the three-dimensional model of the roof. The roof estimate report may be an electronic file that includes images of the building and/or its roof, as well as line drawings of one or more views of the three-dimensional model of the building roof. Preparing the report may include annotating the report with labels that are sized and oriented in a manner that preserves and/or enhances readability of the report. For example, labels on a particular line drawing may be sized based at least in part on the size of the feature (e.g., roof ridge line) that they are associated with, such that smaller features are annotated with smaller labels so as to preserve readability of the line drawing by preventing or reducing the occurrence of labels that overlap with other portions (e.g., lines, labels, etc.) of the line drawing. The roof estimate report may be transmitted to various destinations, such as directly to a customer or computing system associated with that customer, a data repository, and/or a quality assurance queue for inspection and/or improvement by a human operator.

After step 804, the routine ends. In other embodiments, the routine may instead return to step 801, to generate another roof estimate report for another building. Note that the illustrated routine may be performed interactively, such as based at least in part on one or more inputs received from a human operator, or in batch mode, such as for performing automatic, bulk generation of roof estimate reports.

FIG. 9 is an example flow diagram of a second example roof estimation routine provided by an example embodiment. The illustrated routine 900 may be provided by, for example, execution of the roof estimation system 710 described with respect to FIG. 7. The illustrated routine 900 generates a roof estimate report based on a single aerial image and additional information received from a user, such as information about the pitch of various roof sections.

In step 901, the routine receives a substantially top-down aerial image of a building having a roof. Such an aerial image may be obtained from, for example, a satellite or aircraft.

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In step 902, the routine generates a preliminary model of the roof based on the received aerial image. The preliminary roof model may be a two-dimensional ("flat") model that includes information about the perimeter of the roof and at least some of its corresponding planar roof sections. Such a preliminary roof model may include estimates of various dimensions of the roof, such as edge lengths and/or section areas. In some cases, the preliminary roof model does not include information related to the pitch of various roof sections.

In step 903, the routine modifies the preliminary model based on additional information about the roof received from a user. For example, the preliminary model may be presented to a user (e.g., a customer, an operator, etc.), by displaying a representation of the model, such as a line drawing. In response, the user provides the routine with pitch information and/or feature identification (e.g., of ridges and/or valleys), etc. Such user-supplied information is then incorporated into the preliminary roof model to obtain a modified (refined) roof model. In some cases, the user supplies the additional information via a Web-base interface that provides access to the routine.

In step 904, the routine prepares and transmits a roof estimate report that includes one or more annotated views of the modified model. As discussed above, the annotations may include numerical values indicating the slope, area, and lengths of the edges of the perimeter of at least some of the roof sections of the roof. After step 904, the routine ends.

The routines 800 and 900 may be used in conjunction to advantageously offer customers roof estimate reports at differing price points. For example, routine 800 can be utilized as part of a "premium" service that offers a customer with a more accurate roof estimate report for minimal effort on the customer's part. Routine 900 can be utilized as part of an "economy" service that offers a customer a less accurate roof estimate report at a lower price, but that may be further refined with additional effort from the customer.

From the foregoing it will be appreciated that, although specific embodiments have been described herein for purposes of illustration, various modifications may be made without deviating from the spirit and scope of the present disclosure. For example, the methods, systems, and techniques for generating and providing roof estimate reports discussed herein are applicable to other architectures other than the illustrated architecture or a particular roof estimation system implementation. Also, the methods and systems discussed herein are applicable to differing network protocols, communication media (optical, wireless, cable, etc.) and devices (such as wireless handsets, electronic organizers, personal digital assistants, portable email machines, game machines, pagers, navigation devices such as GPS receivers, etc.). Further, the methods and systems discussed herein may be utilized by and/or applied to other contexts or purposes, such as by or for solar panel installers, roof gutter installers, awning companies, HVAC contractors, general contractors, and/or insurance companies.

The invention claimed is:

1. A computing system for generating a roof estimate report, the computing system comprising:  
 a memory;  
 a roof estimation module that is stored on the memory and that is configured, when executed, to:  
 receive a first and a second aerial image of a building having a roof, each of the aerial images providing a different view of the roof of the building;  
 correlate the first aerial image with the second aerial image;

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generate, based at least in part on the correlation between the first and second aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and

generate and transmit a roof estimate report that includes one or more top plan views of the three-dimensional model annotated with numerical values that indicate the corresponding slope, area, and length of edges of at least some of the plurality of planar roof sections using at least two different indicia for different types of roof properties.

2. The computing system of claim 1 wherein the roof estimation module is further configured to correlate the first and second aerial images by receiving an indication of one or more corresponding points on the building shown in each of the first and second aerial images.

3. The computing system of claim 1 wherein the roof estimation module is further configured to generate the three-dimensional model by receiving an indication of at least one of a ridgeline of the roof, a valley of the roof, an edge of the roof, a hip of the roof, and a gable of the roof.

4. The computing system of claim 1 wherein the roof estimation module is further configured to receive the first and second aerial image from an image source computing system.

5. The computing system of claim 1 wherein the roof estimation module is further configured to generate the roof estimate report by generating an electronic file that includes an image of the building along with line drawings of the one or more top plan views of the three-dimensional model.

6. The method of claim 1 wherein transmitting the roof estimate report includes initiating printing of the one or more top plan views of the three-dimensional model.

7. The computing system of claim 1 wherein the different types of roof properties include different roof measurements, and the at least two different indicia include at least one of: length, slope, and area.

8. The computing system of claim 7 wherein the length is located adjacent to a line representing a segment, the slope is located next to an arrow indicating direction of the slope and the area is located within a section having the area.

9. The computing system of claim 1 wherein the different types of roof properties include different roof features, and the at least two different indicia include different graphical representations of the different roof features.

10. The computing system of claim 1 wherein the different types of roof properties include a ridge line and a valley line and the at least two different indicia include one color of a line associated with a ridge and a different color of a line associated with a valley.

11. The computing system of claim 1 wherein the different types of roof properties include at least one of: a roof section, a roof segment, a roof valley, a ridge, a roof size, a roof geometry, a roof measurement, a roof dimension, slope, length and area.

12. The computing system of claim 1 wherein the at least two different indicia include at least one of: different line color, different line weight, different visual characteristics of a line, different characters, different color of characters, different visual characteristics of characters, different measurements, different visual characteristics of measurements, different placement of measurements with respect to lines, different symbols, different visual characteristics of symbols and different placement of measurements with respect to symbols.

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13. The computing system of claim 1 wherein the different types of roof properties include a ridge length and a valley length and the at least two different indicia include one color of a line associated with a ridge and a different color of a line associated with a valley.

14. The computing system of claim 13 wherein the one color of the line associated with the ridge is red and the different color of the line associated with the valley is blue.

15. The computing system of claim 1 wherein the different types of roof properties include a ridge and the at least two different indicia include a ridge length indicia, wherein the ridge length indicia is a ridge line with a numerical value adjacent thereto.

16. The computing system of claim 1 wherein the different types of roof properties include a valley and the at least two different indicia include a valley length indicia, wherein the valley length indicia is a valley line with a numerical value adjacent thereto.

17. The computing system of claim 1 wherein the different types of roof properties include a slope and the at least two different indicia include a slope indicia, wherein the slope indicia is an arrow in a direction of the slope with a numerical value adjacent thereto.

18. A computer-implemented method for generating a roof estimate, the method comprising:

receiving a first and a second aerial image of a building having a roof, each of the aerial images providing a different view of the roof of the building;

correlating the first aerial image with the second aerial image;

generating, based at least in part on the correlation between the first and second aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and

transmitting a roof estimate report that includes one or more top plan views of the three-dimensional model annotated with numerical indications of at least one of the slope, area, and lengths of the edges of the plurality of planar roof sections, wherein the roof estimate report includes at least two different indicia for different types of roof properties.

19. The method of claim 18 wherein identifying the building includes receiving a street address of the building.

20. The method of claim 18 wherein correlating the first and second aerial images includes receiving an indication of one or more corresponding points shown in each of the first and second aerial images.

21. The method of claim 20 wherein receiving the indication of the corresponding point includes receiving the indication from a user.

22. The method of claim 18 wherein generating the three-dimensional model includes receiving an indication of at least one of a ridgeline of the roof, a valley of the roof, an edge of the roof, a hip of the roof, and a gable of the roof.

23. The method of claim 18, further comprising generating the roof estimate report, the roof estimate report being a data file that includes an image of the building along with line drawings of the one or more top plan views of the three-dimensional model.

24. The method of claim 18 wherein transmitting the roof estimate report includes transmitting a data file that includes the one or more top plan views of the three-dimensional model.

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25. The method of claim 18 wherein the different types of roof properties include different roof measurements, and the at least two different indicia include at least one of: length, slope, and area.

26. The method of claim 25 wherein the length is located adjacent to a line representing a segment, the slope is located next to an arrow indicating direction of the slope and the area is located within a section having the area.

27. The method of claim 18 wherein the different types of roof properties include different roof features, and the at least two different indicia include different graphical representations of the different roof features.

28. The method of claim 18 wherein the different types of roof properties include a ridge line and a valley line and the at least two different indicia include one color of a line associated with a ridge and a different color of a line associated with a valley.

29. The method of claim 18 wherein the different types of roof properties include at least one of: a roof section, a roof segment, a roof valley, a ridge, a roof size, a roof geometry, a roof measurement, a roof dimension, slope, length and area.

30. The method of claim 18 wherein the at least two different indicia include at least one of: different line color, different line weight, different visual characteristics of a line, different characters, different color of characters, different visual characteristics of characters, different measurements, different visual characteristics of measurements, different placement of measurements with respect to lines, different symbols, different visual characteristics of symbols and different placement of measurements with respect to symbols.

31. The method of claim 18 wherein the different types of roof properties include a ridge length and a valley length and the at least two different indicia include one color of a line associated with a ridge and a different color of a line associated with a valley.

32. The method of claim 31 wherein the one color of the line associated with the ridge is red and the different color of the line associated with the valley is blue.

33. The method of claim 18 wherein the different types of roof properties include a ridge and the at least two different indicia include a ridge length indicia, wherein the ridge length indicia is a ridge line with a numerical value adjacent thereto.

34. The method of claim 18 wherein the different types of roof properties include a valley and the at least two different indicia include a valley length indicia, wherein the valley length indicia is a valley line with a numerical value adjacent thereto.

35. The method of claim 18 wherein the different types of roof properties include a slope and the at least two different indicia include a slope indicia, wherein the slope indicia is an arrow in a direction of the slope with a numerical value adjacent thereto.

36. A non-transitory computer-readable storage medium whose contents enable a computing system to generate a roof estimate report for a building having a roof, by performing a method comprising:

receiving one or more images of the building;

generating, based on the one or more images of the building, a model of the roof that includes a plurality of planar roof sections that each have a corresponding area and edges; and

transmitting a roof estimate report that includes one or more views of the model, the report being annotated with numerical indications of the area and lengths of the edges of at least some of the plurality of planar roof

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sections, wherein the roof estimate report includes at least two different indicia for different types of roof properties.

37. The non-transitory computer-readable storage medium of claim 36 wherein generating the model includes generating a three-dimensional model based on a correlation between two of the one or more images.

38. The non-transitory computer-readable storage medium of claim 36 wherein the method further comprises generating the roof estimate report, the roof estimate report including annotated line drawings of each of the one or more views of the model.

39. The non-transitory computer-readable storage medium of claim 36 wherein the one or more images of the building are images obtained from at least one of an aircraft, satellite, and ground-based platform, and wherein the one or more views of the model are top-down line drawing views of the model.

40. The non-transitory computer-readable storage medium of claim 36 wherein generating the model of the roof includes automatically identifying at least some features of the roof for inclusion in the model.

41. The non-transitory computer-readable storage medium of claim 36 wherein the contents are instructions that when executed cause the computing system to perform the method.

42. The non-transitory computer-readable storage medium of claim 36 wherein the method further comprises transmitting to a remote computing system a computer-readable data file that includes a representation of the model.

43. The non-transitory computer-readable storage medium of claim 36 wherein generating the model of the roof includes generating a two-dimensional model of the roof based on a single image that provides a substantially top-down view of the roof.

44. The non-transitory computer-readable storage medium of claim 43 further comprising:

presenting the model to a customer; and  
modifying the model of the roof based on input received from the customer, the input indicating a slope corresponding to one of the plurality of planar roof sections, wherein transmitting the roof estimate report includes generating a roof estimate report based on the modified model.

45. The non-transitory computer-readable storage medium of claim 43 further comprising:

modifying the model of the roof based on input received from a customer, the input identifying a ridge or valley of the roof, wherein transmitting the roof estimate report includes generating a roof estimate report based on the modified model.

46. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include different roof measurements, and the at least two different indicia include at least one of: length, slope, and area.

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47. The non-transitory computer-readable storage medium of claim 46 wherein the length is located adjacent to a line representing a segment, the slope is located next to an arrow indicating direction of the slope and the area is located within a section having the area.

48. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include different roof features, and the at least two different indicia include different graphical representations of the different roof features.

49. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include a ridge line and a valley line and the at least two different indicia include one color of a line associated with a ridge and a different color of a line associated with a valley.

50. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include at least one of: a roof section, a roof segment, a roof valley, a ridge, a roof size, a roof geometry, a roof measurement, a roof dimension, slope, length and area.

51. The non-transitory computer-readable storage medium of claim 36 wherein the at least two different indicia include at least one of: different line color, different line weight, different visual characteristics of a line, different characters, different color of characters, different visual characteristics of characters, different measurements, different visual characteristics of measurements, different placement of measurements with respect to lines, different symbols, different visual characteristics of symbols and different placement of measurements with respect to symbols.

52. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include a ridge length and a valley length and the at least two different indicia include one color of a line associated with a ridge and a different color of a line associated with a valley.

53. The non-transitory computer-readable storage medium of claim 52 wherein the one color of the line associated with the ridge is red and the different color of the line associated with the valley is blue.

54. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include a ridge and the at least two different indicia include a ridge length indicia, wherein the ridge length indicia is a ridge line with a numerical value adjacent thereto.

55. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include a valley and the at least two different indicia include a valley length indicia, wherein the valley length indicia is a valley line with a numerical value adjacent thereto.

56. The non-transitory computer-readable storage medium of claim 36 wherein the different types of roof properties include a slope and the at least two different indicia include a slope indicia, wherein the slope indicia is an arrow in a direction of the slope with a numerical value adjacent thereto.

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US008078436C1

(12) **EX PARTE REEXAMINATION CERTIFICATE (11th)**  
**Ex Parte Reexamination Ordered under 35 U.S.C. 257**  
**United States Patent**  
**Pershing et al.**

(10) Number: **US 8,078,436 C1**  
(45) Certificate Issued: **Aug. 27, 2014**

(54) **AERIAL ROOF ESTIMATION SYSTEMS AND METHODS**

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**Related U.S. Application Data**

(63) Continuation-in-part of application No. 12/148,439, filed on Apr. 17, 2008, now Pat. No. 8,145,578.

(60) Provisional application No. 60/925,072, filed on Apr. 17, 2007.

(51) **Int. Cl.**

**G06F 7/60** (2006.01)  
**G06F 17/10** (2006.01)  
**G06Q 30/02** (2012.01)  
**G06T 17/20** (2006.01)

(52) **U.S. Cl.**

CPC ..... **G06Q 30/02 (2013.01); G06T 17/20 (2013.01); G06Q 30/0283 (2013.01); G06T 2200/08 (2013.01)**  
USPC ..... **703/2**

(58) **Field of Classification Search**

None  
See application file for complete search history.

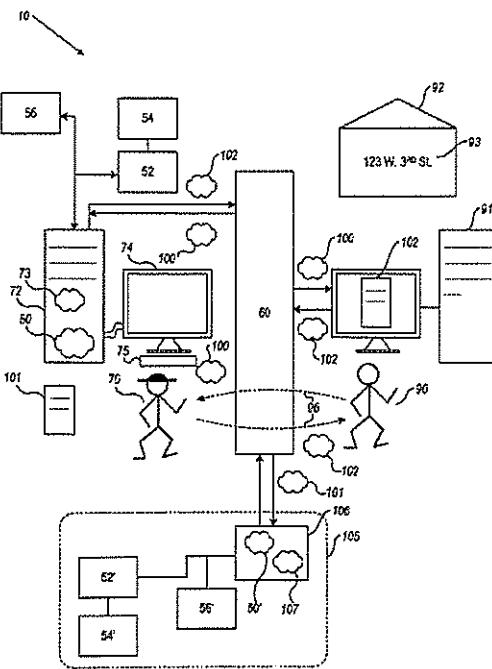
(56) **References Cited**

To view the complete listing of prior art documents cited during the supplemental examination proceeding and the resulting reexamination proceeding for Control Number 96/000,004, please refer to the USPTO's public Patent Application Information Retrieval (PAIR) system under the Display References tab.

*Primary Examiner* — Jason Proctor

(57) **ABSTRACT**

Methods and systems for roof estimation are described. Example embodiments include a roof estimation system, which generates and provides roof estimate reports annotated with indications of the size, geometry, pitch and/or orientation of the roof sections of a building. Generating a roof estimate report may be based on one or more aerial images of a building. *The slope and orientation images are typically oblique perspective views and top plan views of the buildings in the area.* In some embodiments, generating a roof estimate report of a specified building roof may include generating a three-dimensional model of the roof, and generating a report that includes one or more views of the three-dimensional model, the views annotated with indications of the dimensions, area, and/or slope of sections of the roof. This abstract is provided to comply with rules requiring an abstract, and it is submitted with the intention that it will not be used to interpret or limit the scope or meaning of the claims.



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1  
**EX PARTE**  
**REEXAMINATION CERTIFICATE**  
**ISSUED UNDER 35 U.S.C. 307**

5  
 THE PATENT IS HEREBY AMENDED AS  
 INDICATED BELOW.

Matter enclosed in heavy brackets [ ] appeared in the patent, but has been deleted and is no longer a part of the patent; matter printed in italics indicates additions made to the patent.

AS A RESULT OF REEXAMINATION, IT HAS BEEN DETERMINED THAT:

1. Claims 43-45 are cancelled.

2. Claims 1, 18, 36, 37 and 41 are determined to be patentable as amended.

3. Claims 2-17, 19-35, 38-40, 42 and 46-56, dependent on an amended claim, are determined to be patentable.

4. New claims 57-66 are added and determined to be patentable.

5. A computing system for generating a roof estimate report, the computing system comprising:  
 a memory;  
 a roof estimation module that is stored on the memory and that is configured, when executed, to:  
 receive a first and a second aerial image of a building having a roof, each of the aerial images providing a different view of the roof of the building, *wherein the first aerial image provides a top plan view of the roof and the second aerial image provides an oblique perspective view of the roof, and are not a stereoscopic pair;*  
 correlate the first aerial image with the second aerial image;  
 generate, based at least in part on the correlation between the first and second aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and  
 generate and transmit a roof estimate report that includes one or more top plan views of the three-dimensional model annotated with numerical values that indicate the corresponding slope, area, and length of edges of at least some of the plurality of planar roof sections using at least two different indicia for different types of roof properties.

6. A computer-implemented method for generating a roof estimate, the method comprising:  
 receiving a first and a second aerial image of a building having a roof, each of the aerial images providing a different view of the roof of the building *wherein the first aerial image provides a top plan view of the roof and the second aerial image provides a view of the roof that is other than a top plan view and neither of the two images are part of a stereoscopic pair;*  
 correlating the first aerial image with the second aerial image;  
 generating, based at least in part on the correlation between the first and second aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and

7. A non-transitory computer-readable storage medium whose contents, *which are computer executable instructions stored on the non-transitory computer-readable storage medium, when executed by a computer processor of a computing system, enable [a] the computing system to generate a roof estimate report for a building having a roof, by [performing] causing, when executed by the computer processor of the computing system, the computing system to perform a method comprising:*

8. *receiving [one] two or more images of the building, wherein at least one of the two or more images provides an oblique perspective view of the roof and one of the images provides a top plan view of the roof;*  
*receiving an indication of pairs of points on the two or more images, each pair of points corresponding to substantially the same point on the roof depicted in each of the two or more images;*  
*generating, based on the [one] two or more images of the building, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding area and edges, wherein the generating, based on the two or more images of the building, the model of the roof includes generating the model of the roof based on the receiving the indication of the pairs of points on the two or more images of the building; and*  
*transmitting a roof estimate report that includes one or more views of the model, the report being annotated with numerical indications of the area and lengths of the edges of at least some of the plurality of planar roof sections, wherein the roof estimate report includes at least two different indicia for different types of roof properties.*

9. The non-transitory computer-readable storage medium of claim 8 wherein generating the model of the roof based on the receiving the indication of the pairs of points on the two or more images includes:  
*correlating two of the two or more images by registering the pairs of points; and*  
*generating [a] the three-dimensional model based on [a] the correlation between the two of the [one] two or more images.*

10. The non-transitory computer-readable storage medium of claim 8 wherein the contents are instructions that when executed cause the computing system to perform the receiving two or more images step of the method by *causing, when executed by the computer processor of the computing system, the computing system to provide access to a repository of aerial images of one or more buildings.*

11. The method according to 8 wherein the second aerial image provides an oblique perspective view of the roof.

12. A computer-implemented method for generating a roof estimate, the method comprising:  
 receiving a first aerial image of a building having a type of view of the roof that is a top plan view of the roof;  
 receiving a second aerial image of the building having a type of view of the roof that is a perspective oblique view of the roof;  
 receiving a third aerial image having a type of view of the roof that is an oblique perspective from a different direc-

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tion than the second aerial image, each of the aerial images providing a different view of the roof of the building;  
 correlating the first aerial image with the second aerial image and third aerial images;  
 generating, based at least in part on the correlation between the first, second and third aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and  
 transmitting a roof estimate report that includes one or more top plan views of the three-dimensional model annotated with numerical indications of at least one of the slope, area, and lengths of the edges of the plurality of planar roof sections, wherein the roof estimate report includes at least two different indicia for different types of roof properties.

59. The method of claim 58 wherein the different types of roof properties include a ridge line and a valley line and the at least two different indicia include one color of a line conveying the meaning of a roof ridge and a different color of a line conveying the meaning of roof valley.

60. A computer-implemented method for generating a roof estimate, the method comprising:

receiving a first aerial image of a building;  
 receiving a second aerial image of the building having the roof;  
 receiving a third aerial image of the building, each of the aerial images providing a different view of the roof of the building;  
 correlating the first aerial image with the second aerial image and third aerial image;  
 generating, based at least in part on the correlation between the first, second and third aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and  
 generating and transmitting a roof estimate report that includes one or more top plan views of the three-dimensional model annotated with numerical indications of at least one of the slope, area, and lengths of the edges of the plurality of planar roof sections, wherein the roof estimate report includes at least two different indicia for different types of roof properties.

61. The method of claim 60 wherein the correlating the first aerial image with the second and third aerial image includes receiving an indication of pairs of points on each of the images corresponding to substantially the same point on the roof depicted in each of the images.

62. The method of claim 61 wherein the correlating the first aerial image with the second and third aerial image further includes registering the pairs of points and the generating the

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three-dimensional model includes generating the three-dimensional model based on the registering of the pairs of points.

63. A computer-implemented method for generating a roof estimate, the method comprising:

receiving a request for a roof estimate report for the roof of the building;  
 receiving location information regarding the building;  
 receiving a first aerial image of the building having the roof;  
 receiving a second aerial image of the building having the roof, the first and second images of the roof being independent of each in the views provided of the roof, each of the aerial images providing a different view of the roof of the building;  
 correlating the first aerial image with the second aerial image;  
 generating, based at least in part on the correlation between the first and second aerial images, a three-dimensional model of the roof that includes a plurality of planar roof sections that each have a corresponding pitch, area, and edges;  
 determining a pitch of a plurality of sections of the roof;  
 determining a direction of the pitch for each of the plurality of sections of the roof for which a pitch was determined;  
 generating a roof estimate report that includes a top plan view of the three-dimensional model annotated with numerical indications of the determined pitch and the direction of the pitch;  
 displaying on at least one top plan view a graphical indication of the pitch value of the respective roof sections that conveys the pitch value;  
 determining a ridge line and a valley line of the roof;  
 displaying on at least one top plan view a ridge line in which the property of it being a ridge line is conveyed by it being displayed in a first color and a valley line in which the property of it being a valley line is conveyed by it being in a second color, different from the first color; and  
 transmitting the generated roof report.

64. The method of claim 63 further comprising:

displaying on at least one top plan view of the roof a graphical indication of the pitch direction of the respective roof sections that conveys the direction of the pitch.

65. The method of claim 63 wherein the top plan view showing the pitch value is a different top plan view than the one showing the ridge line and the valley line.

66. The method of claim 65 wherein the correlating the first aerial image with the second aerial image further includes registering pairs of points and the generating the three-dimensional model includes generating the three-dimensional model based on the registering of the pairs of points.

\* \* \* \* \*

# Exhibit E



US008417061B2

(12) **United States Patent**  
**Kennedy et al.**

(10) **Patent No.:** **US 8,417,061 B2**  
(45) **Date of Patent:** **Apr. 9, 2013**

(54) **METHODS AND SYSTEMS FOR  
PROVISIONING ENERGY SYSTEMS**

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(73) Assignee: **Sungevity Inc.**, Oakland, CA (US)

(\*) Notice: Subject to any disclaimer, the term of this patent is extended or adjusted under 35 U.S.C. 154(b) by 925 days.

(21) Appl. No.: **12/364,506**

(22) Filed: **Feb. 2, 2009**

(65) **Prior Publication Data**

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**Related U.S. Application Data**

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(51) **Int. Cl.**

**G06K 9/32** (2006.01)

(52) **U.S. Cl.** ..... **382/286**; 382/282; 382/291; 382/307; 703/1; 703/2

(58) **Field of Classification Search** ..... 382/282, 382/291, 307; 703/1, 2  
See application file for complete search history.

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*Primary Examiner* — Yosef Kassa

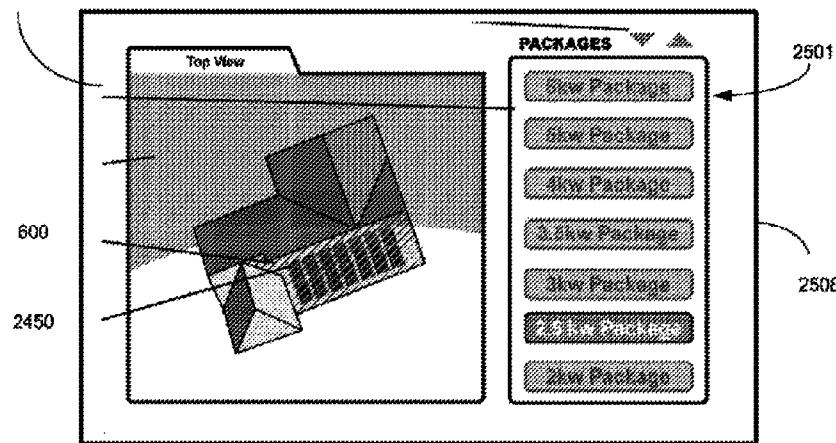
(74) *Attorney, Agent, or Firm* — Patrick M. Reilly

(57) **ABSTRACT**

The invention provides consumers, private enterprises, government agencies, contractors and third party vendors with tools and resources for gathering site specific information related to purchase and installation of energy systems. A system according to one embodiment of the invention remotely determines the measurements of a roof. An exemplary system comprises a computer including an input means, a display means and a working memory. An aerial image file database contains a plurality of aerial images of roofs of buildings in a selected region. A roof estimating software program receives location information of a building in the selected region and then presents the aerial image files showing roof sections of building located at the location information. Some embodiments of the system include a sizing tool for determining the size, geometry, and pitch of the roof sections of a building being displayed.

**4 Claims, 19 Drawing Sheets**

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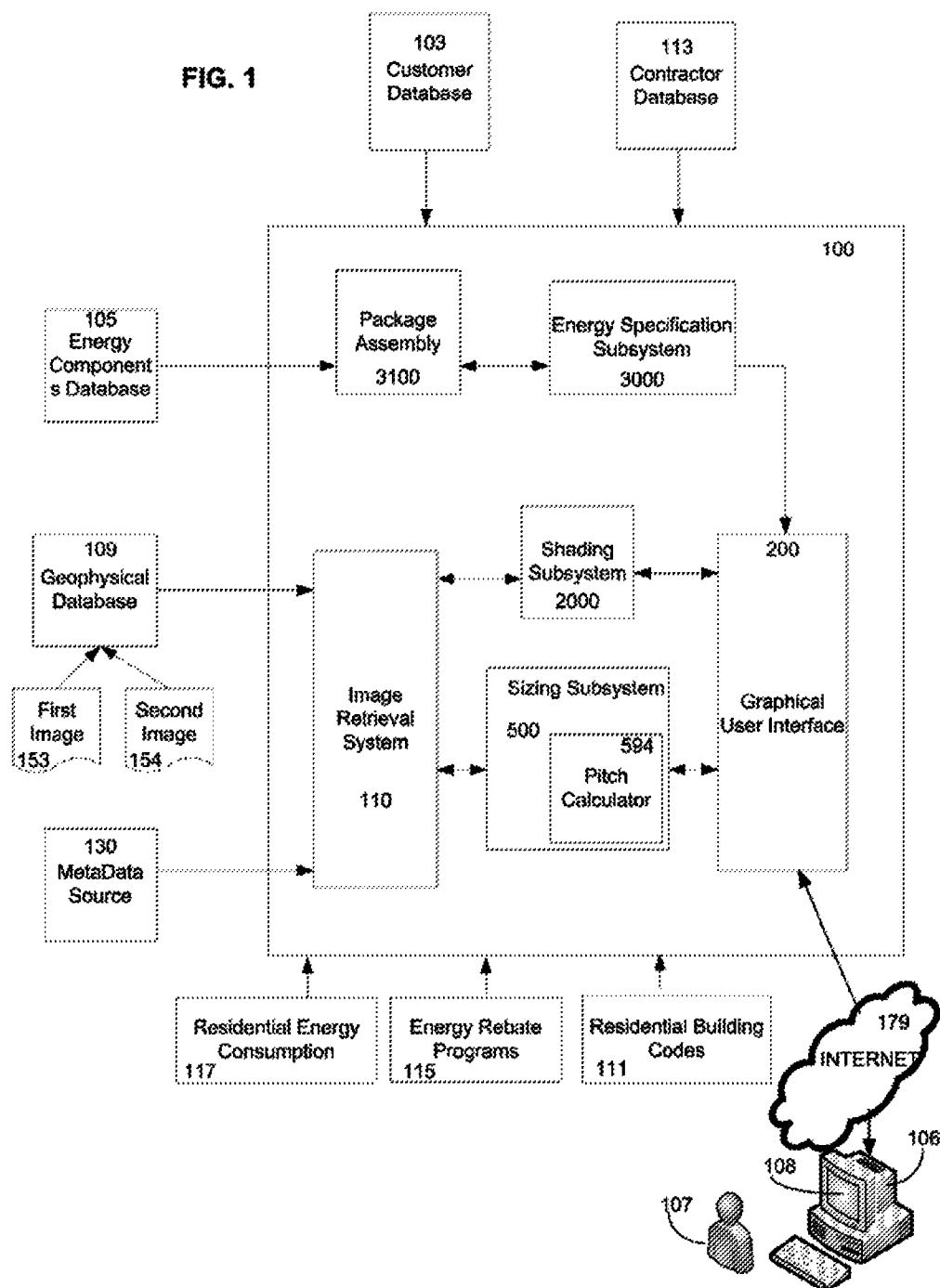
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FIG. 2

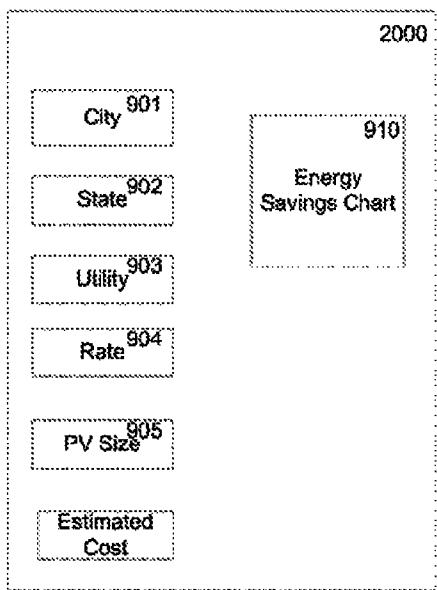


FIG. 3

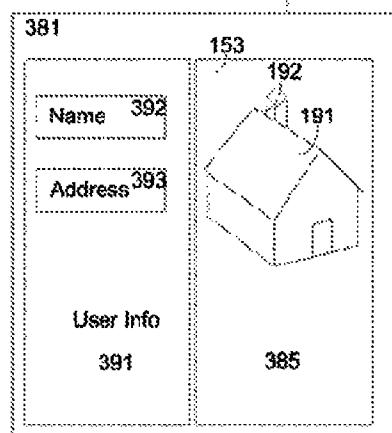
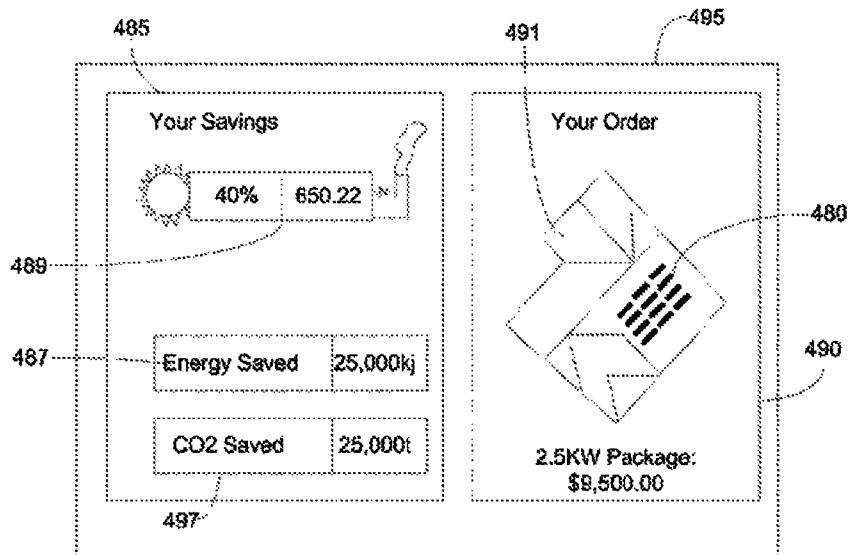


FIG.4



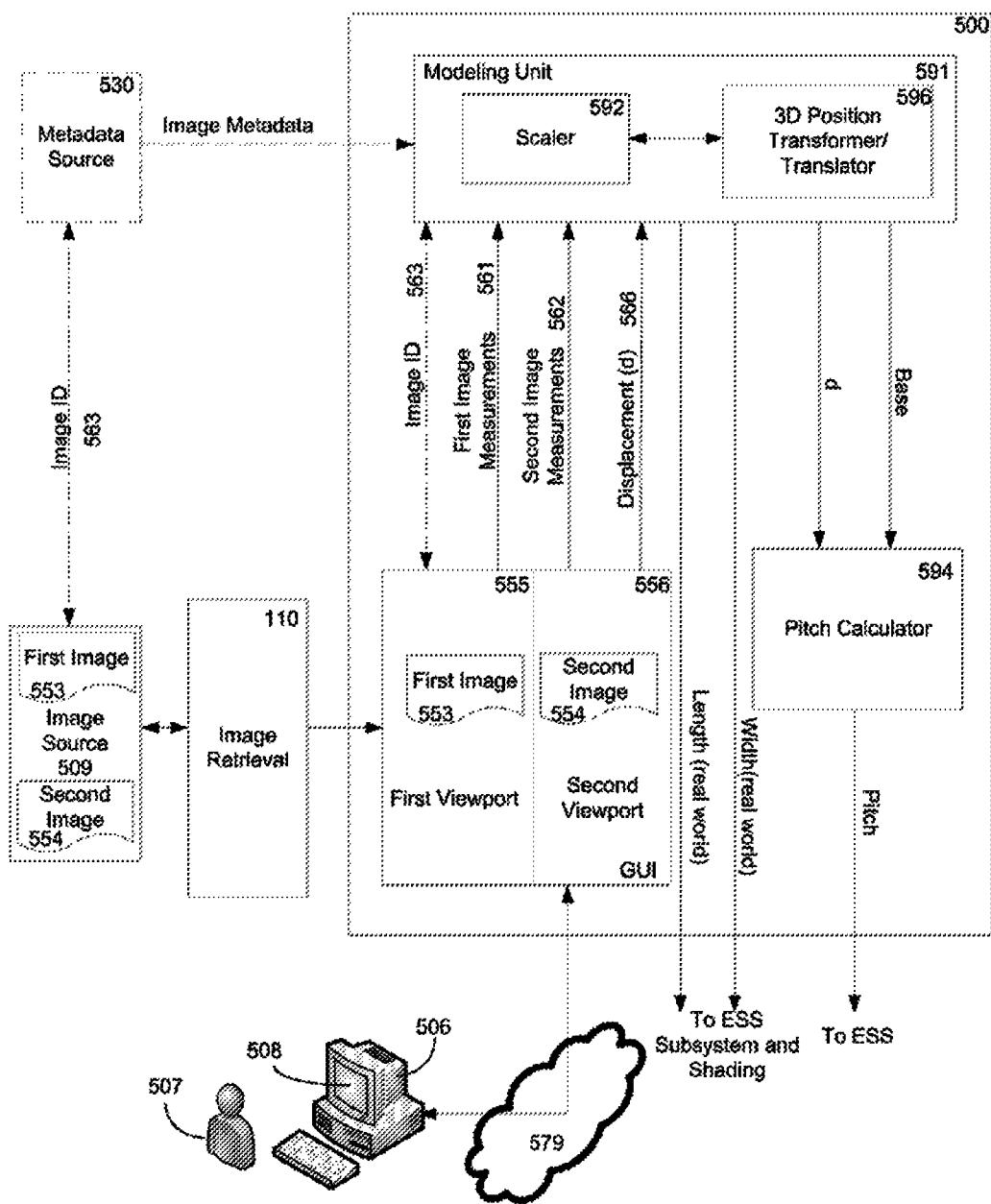
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FIG. 5



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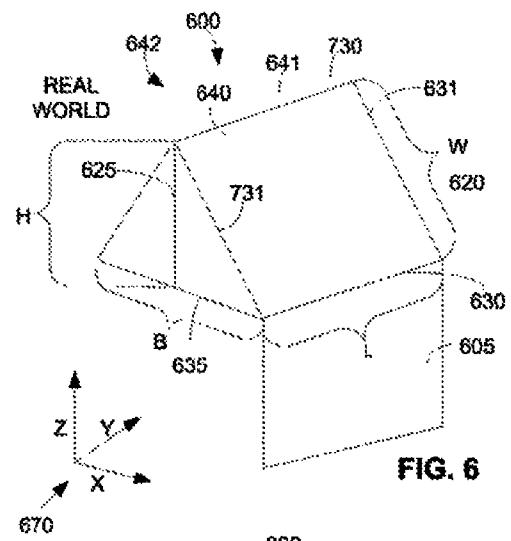


FIG. 6

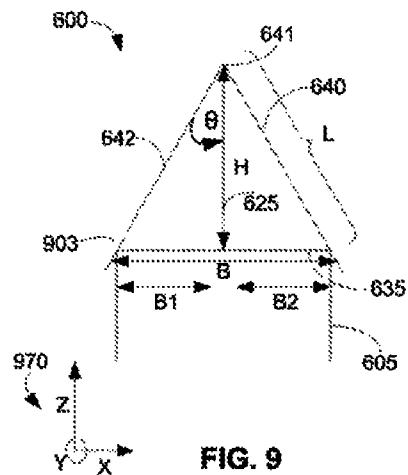


FIG. 9

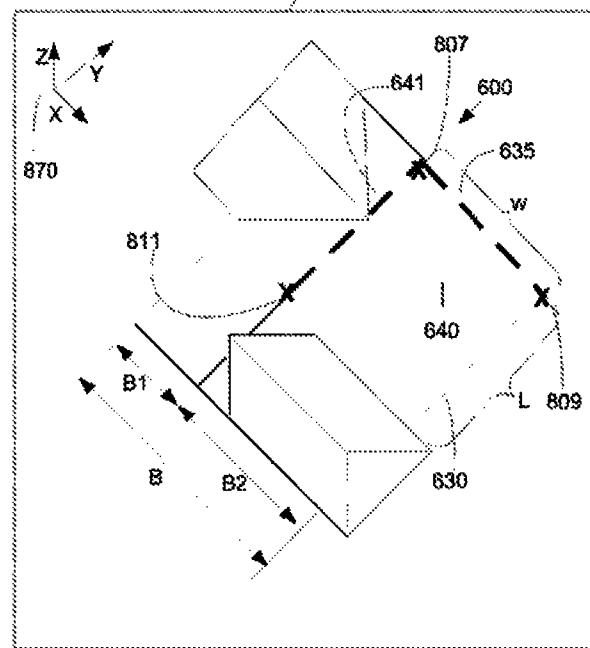


FIG. 8

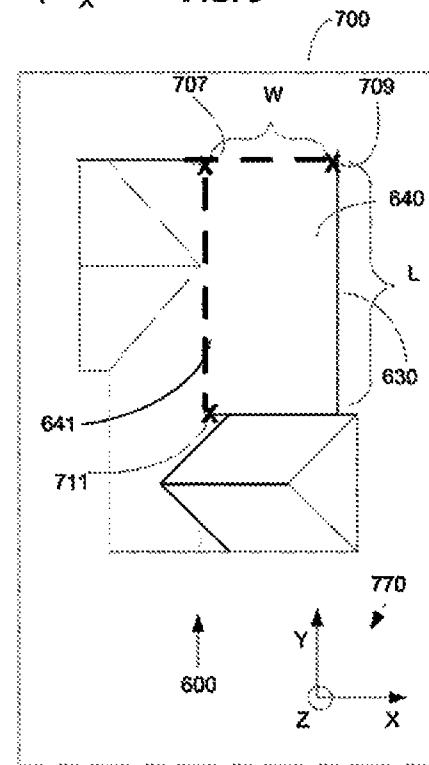


FIG. 7

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FIG. 10

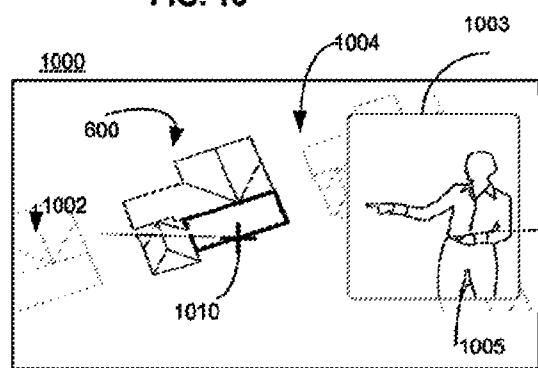


FIG. 11

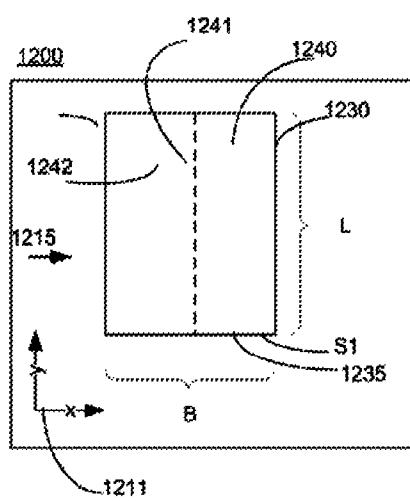
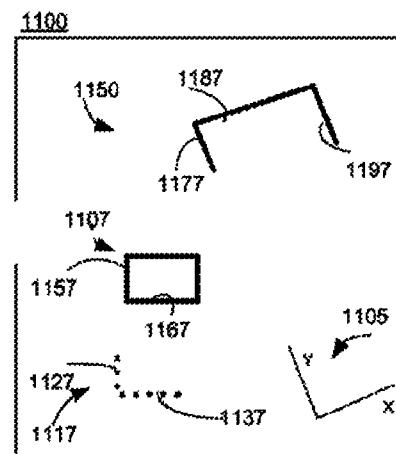


FIG. 12

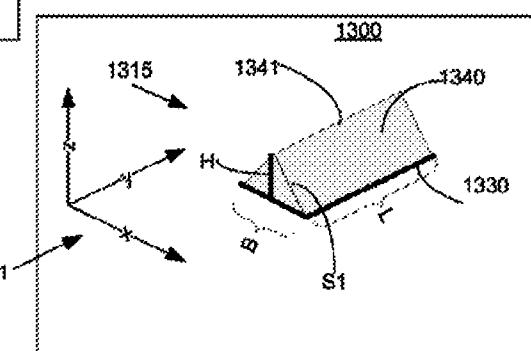


FIG. 13

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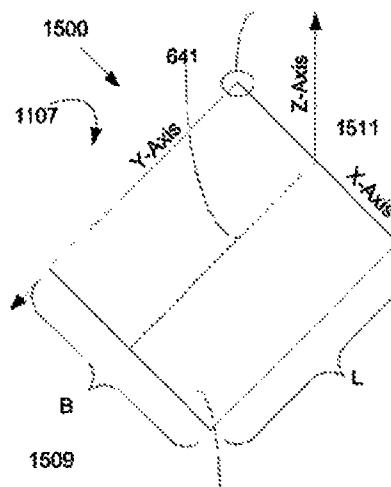


FIG. 15

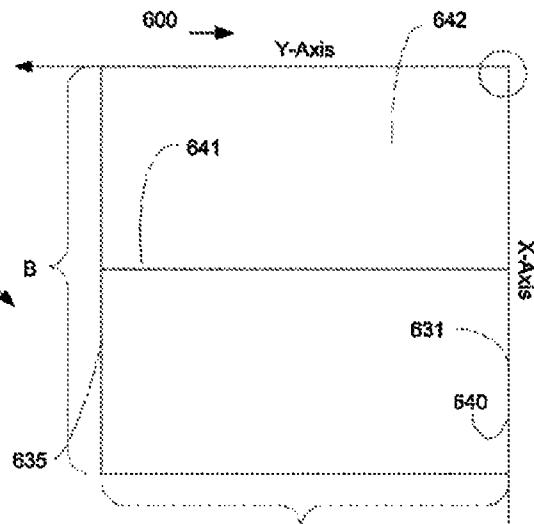


FIG. 14

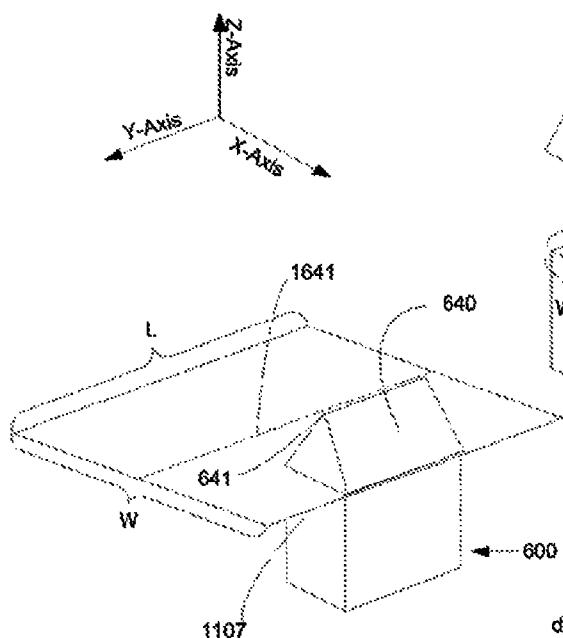


FIG. 16

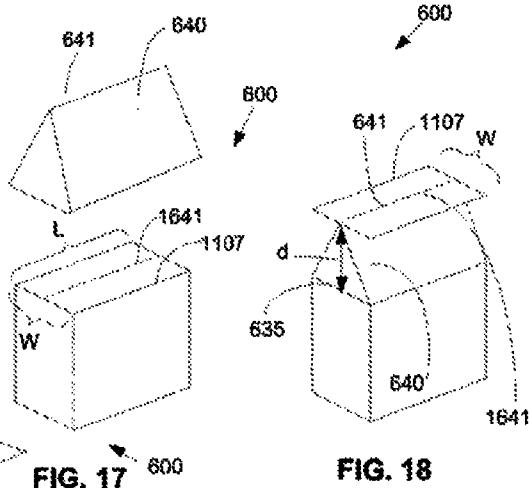


FIG. 17

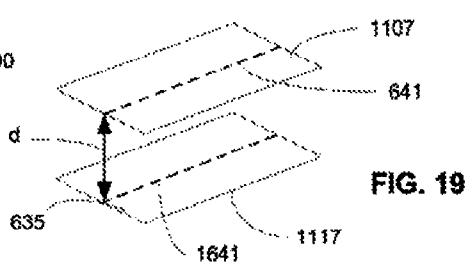


FIG. 18

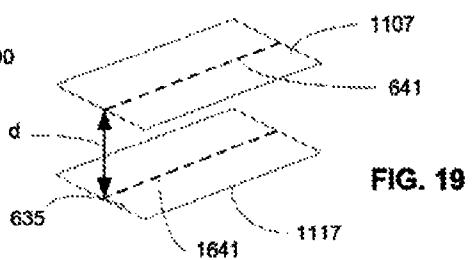


FIG. 19

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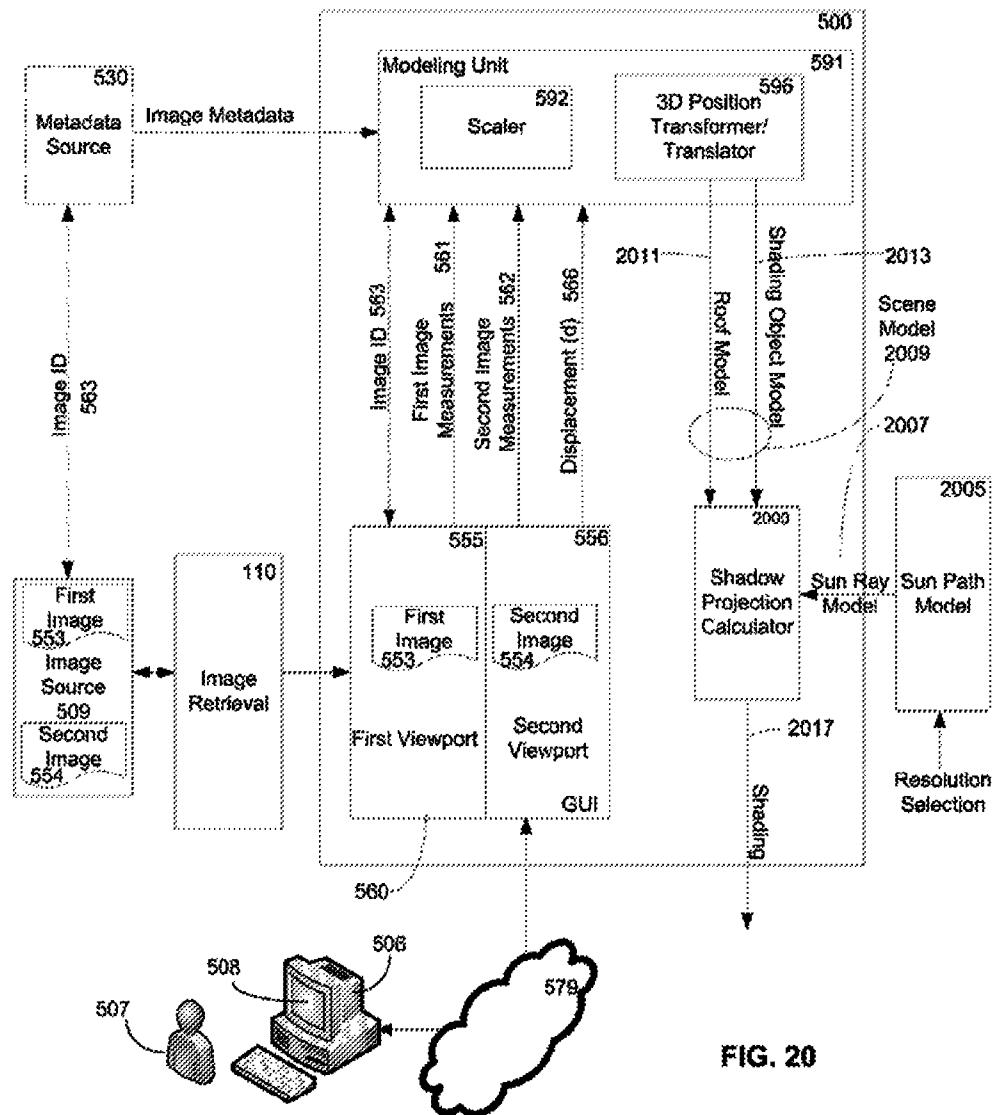


FIG. 20

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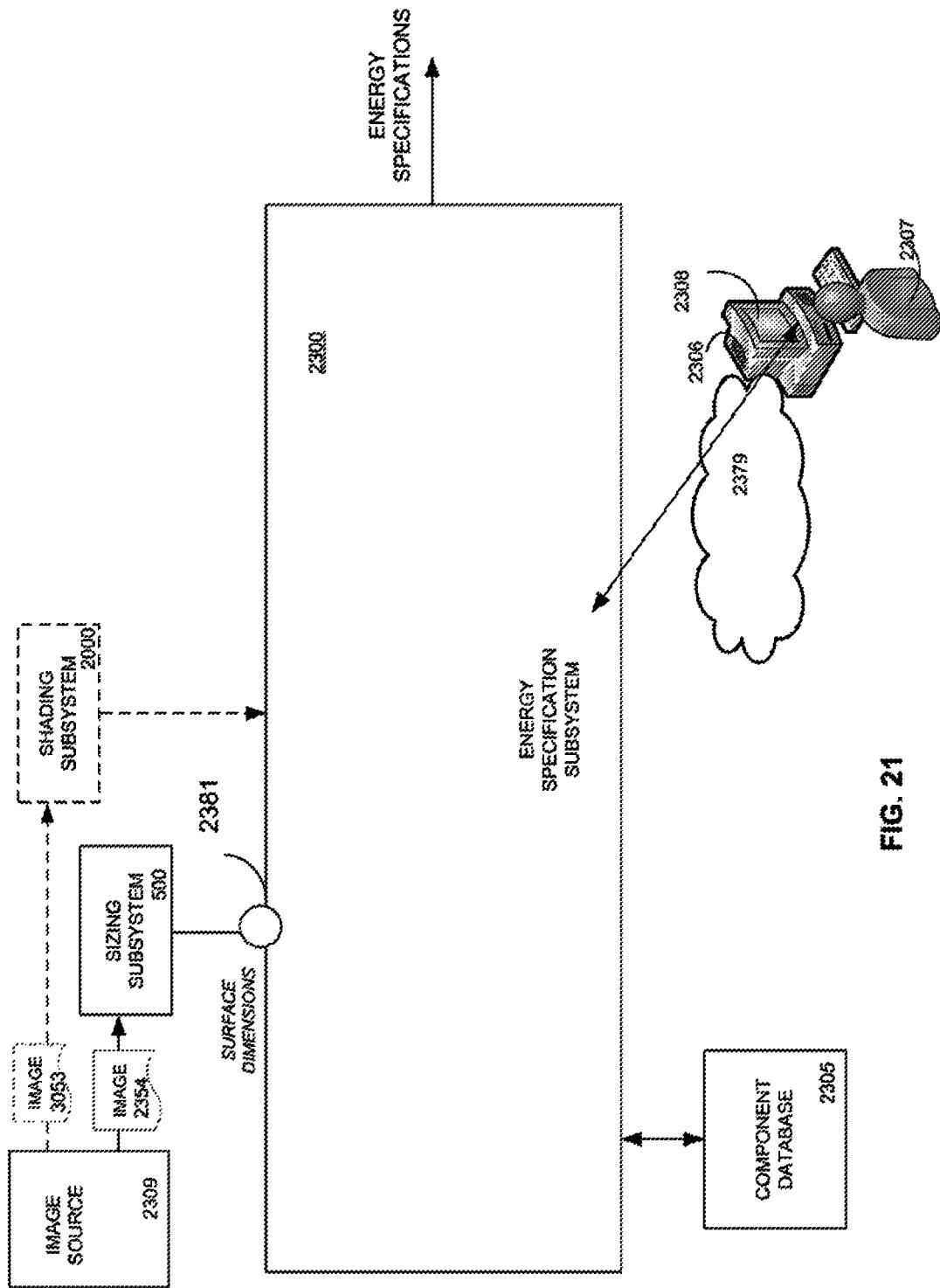


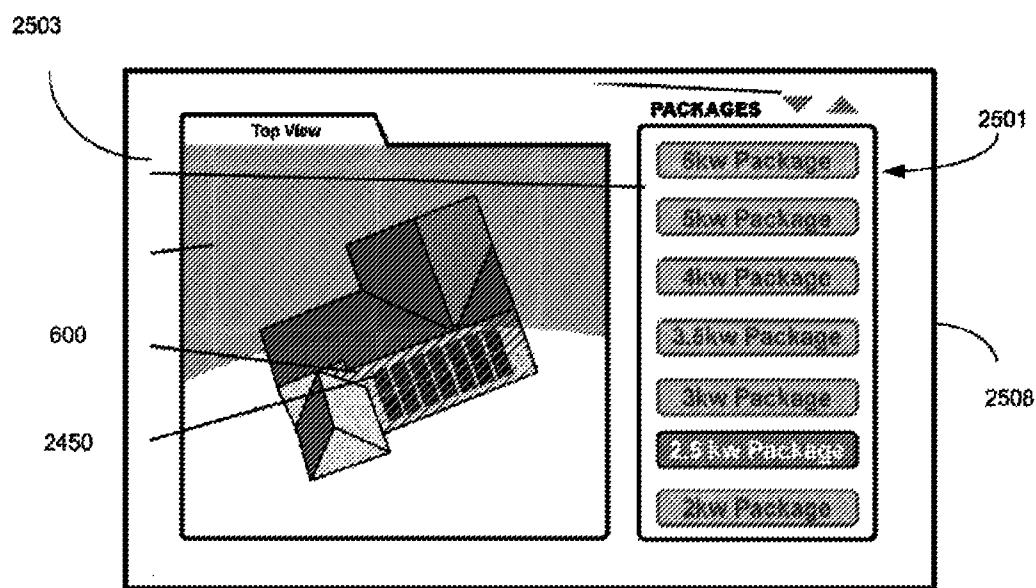
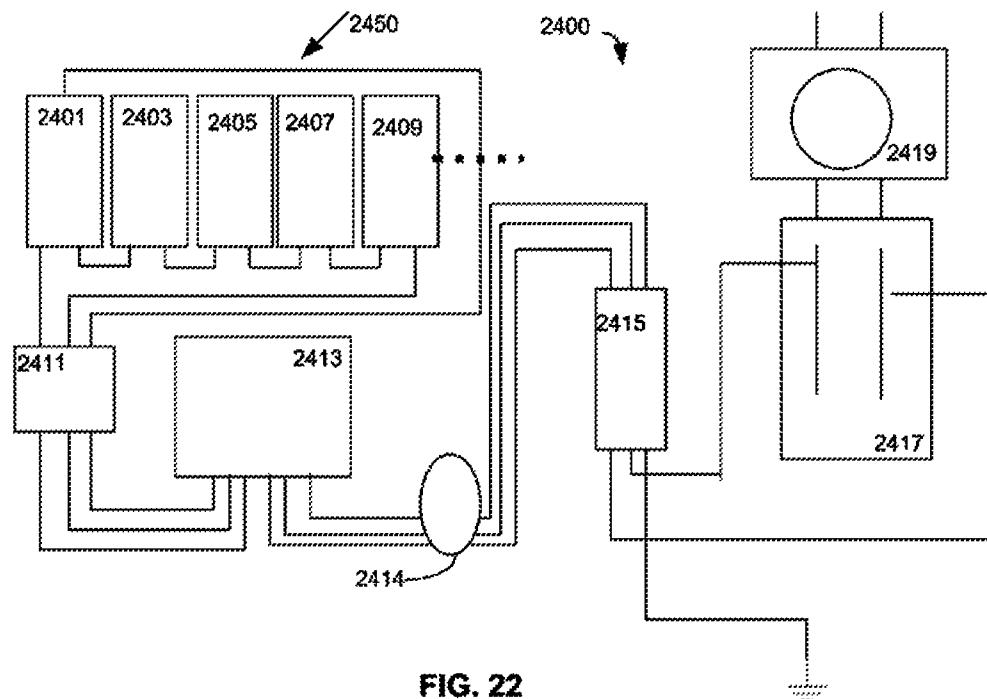
FIG. 21

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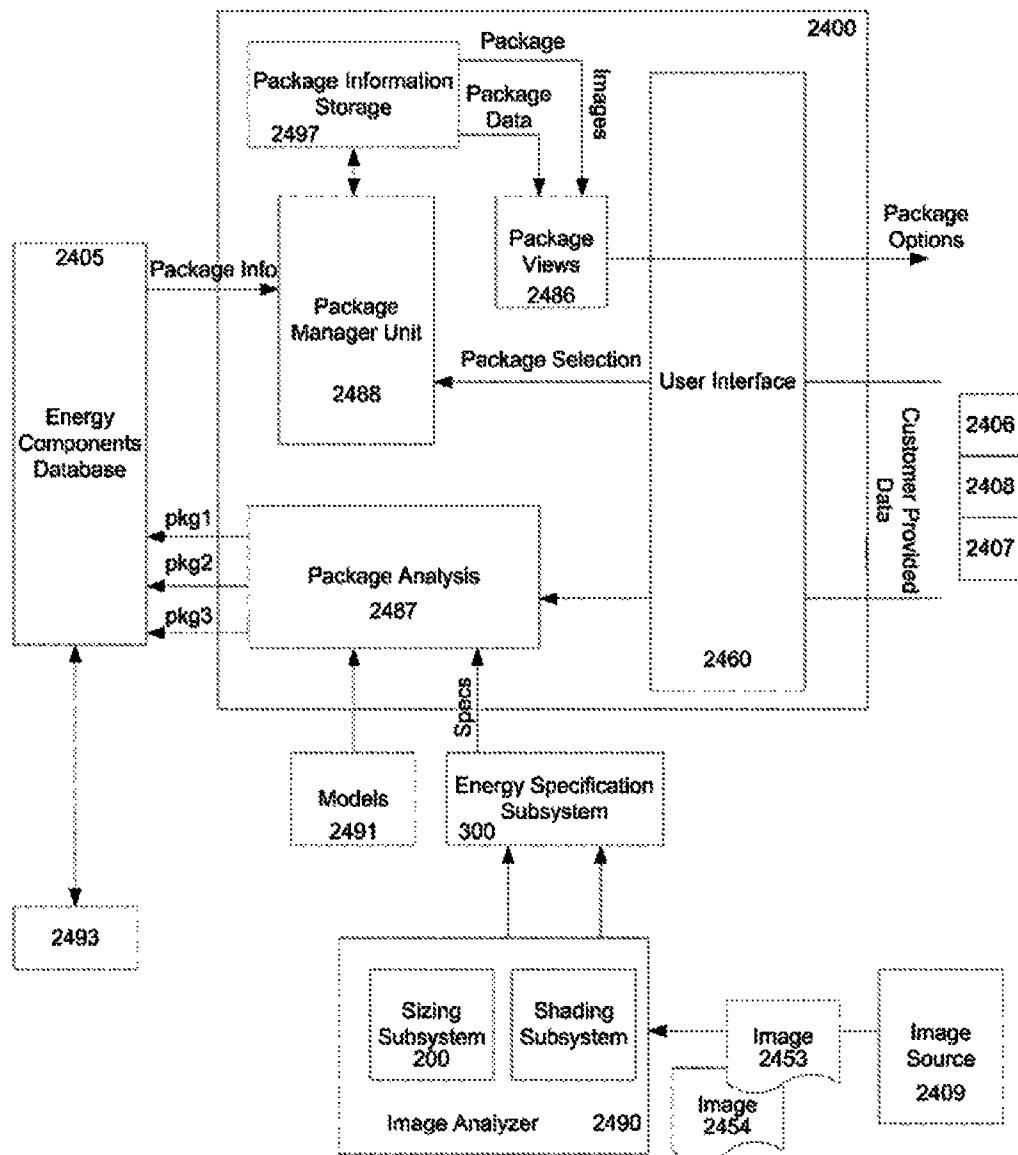


FIG. 24

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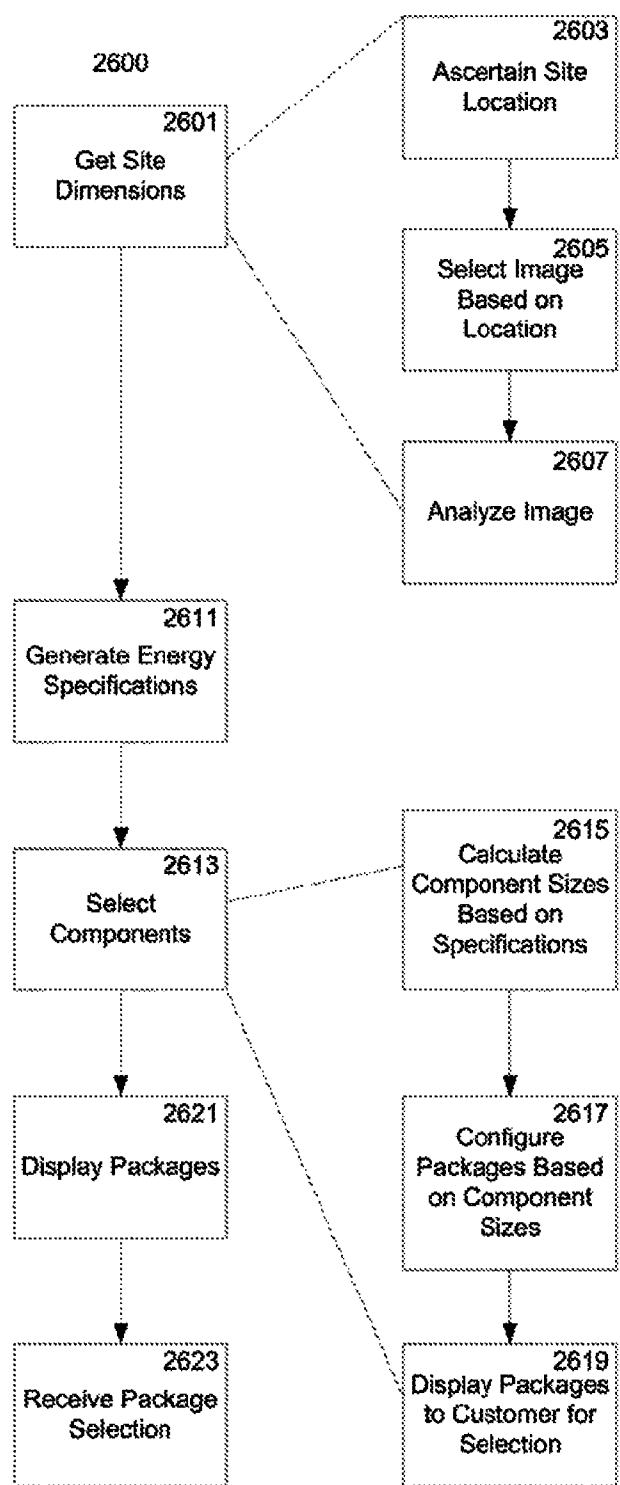
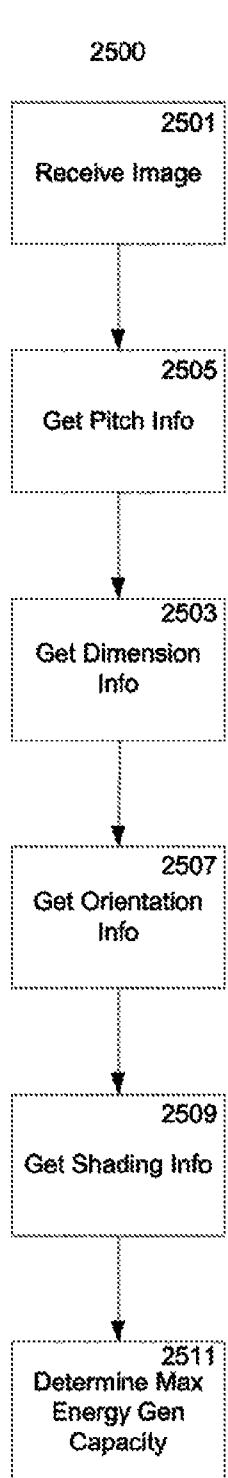


FIG. 25

FIG. 26

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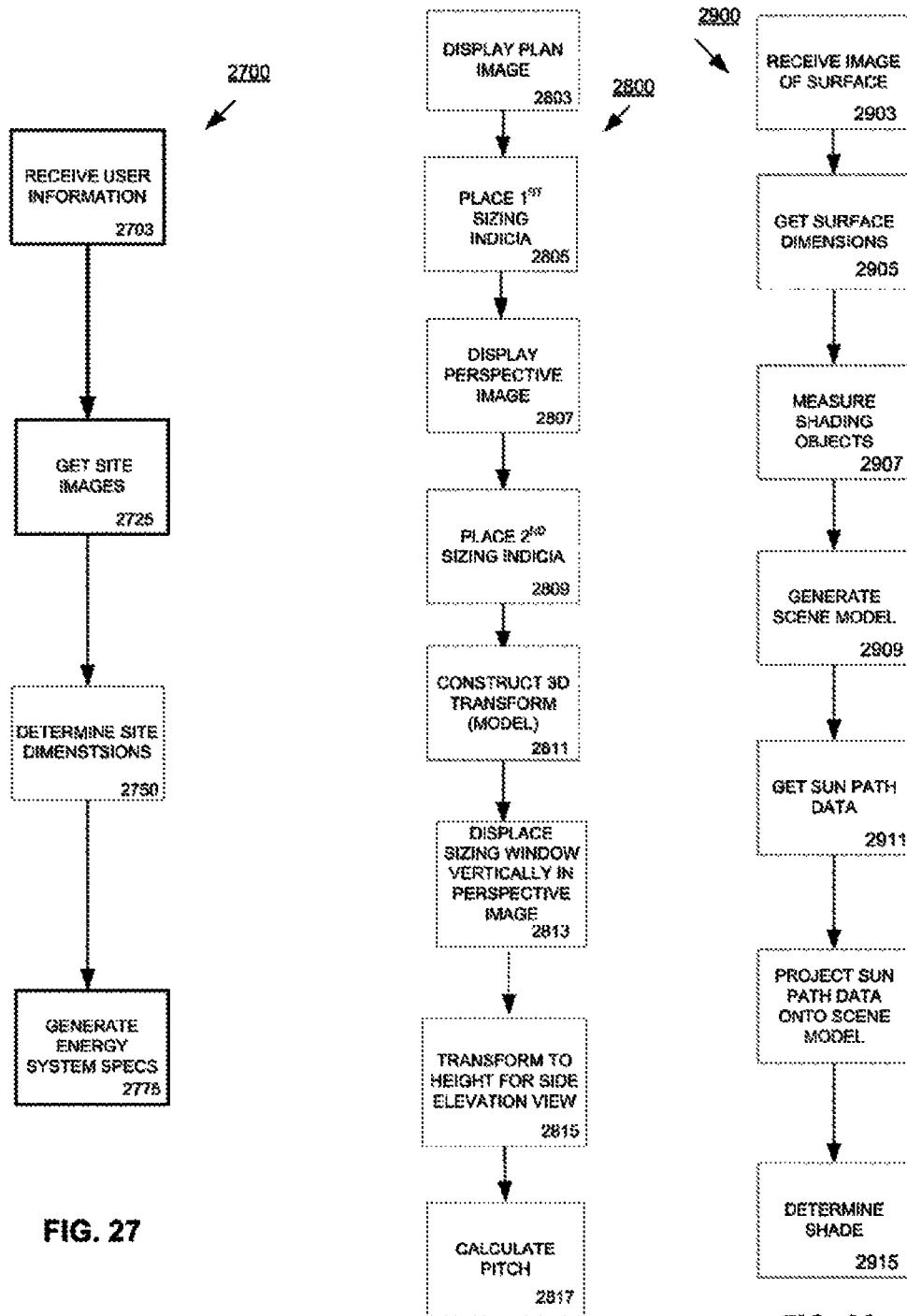


FIG. 28

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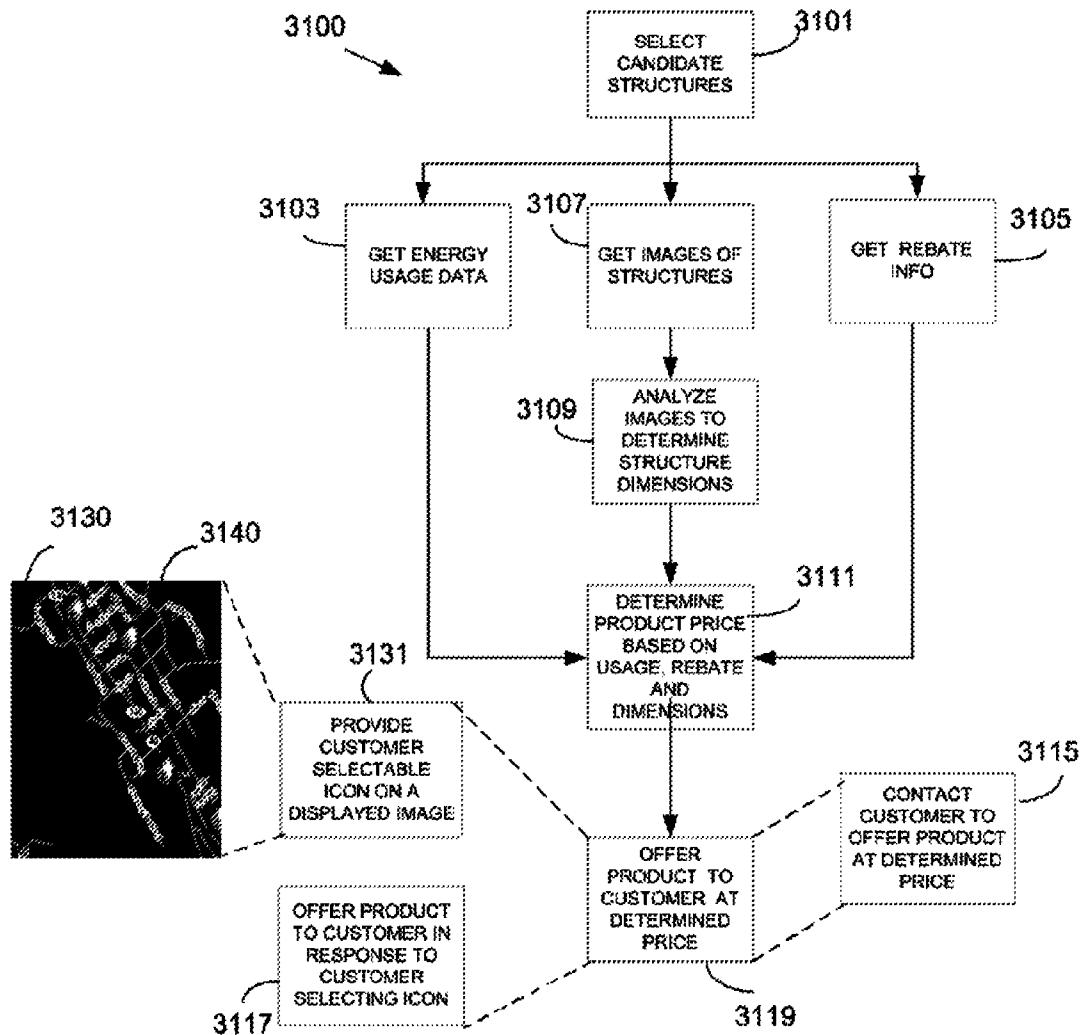


FIG. 30

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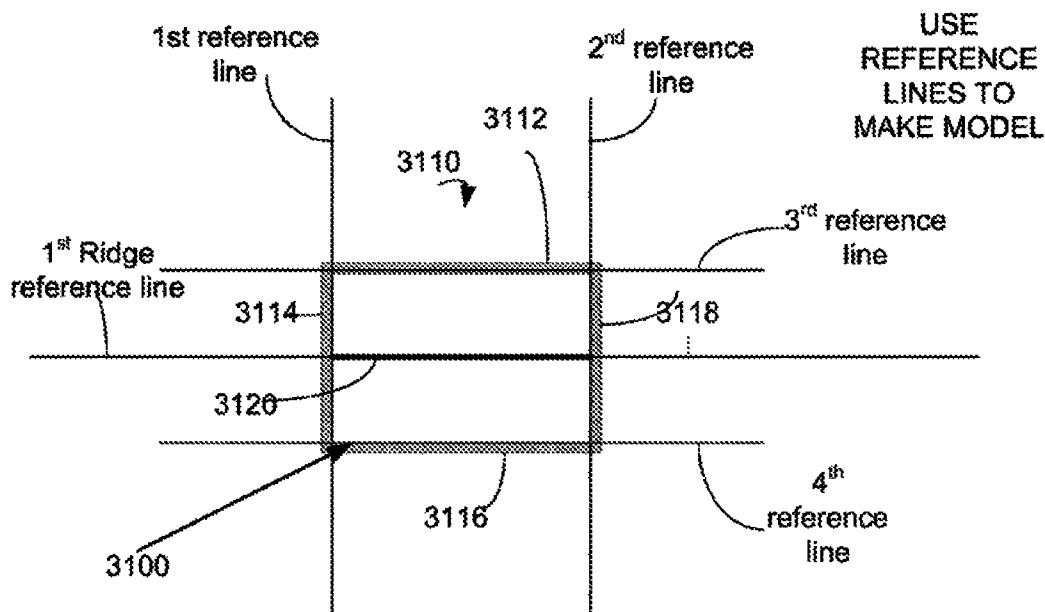


FIG. 32

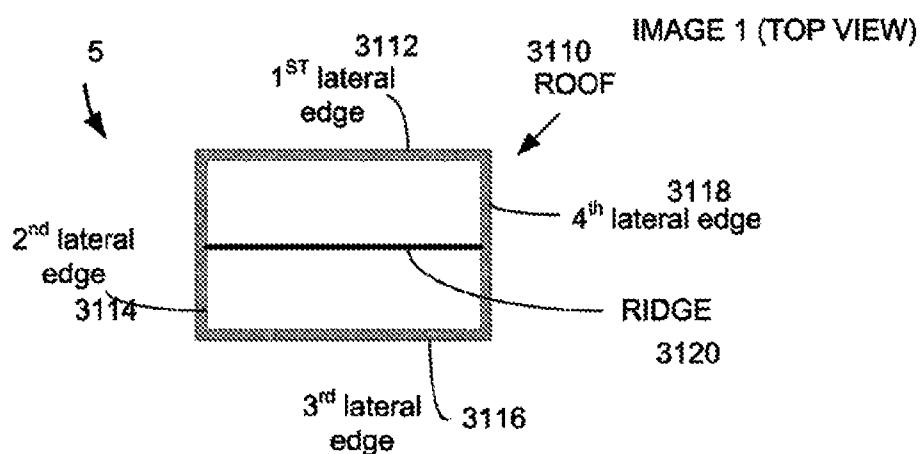


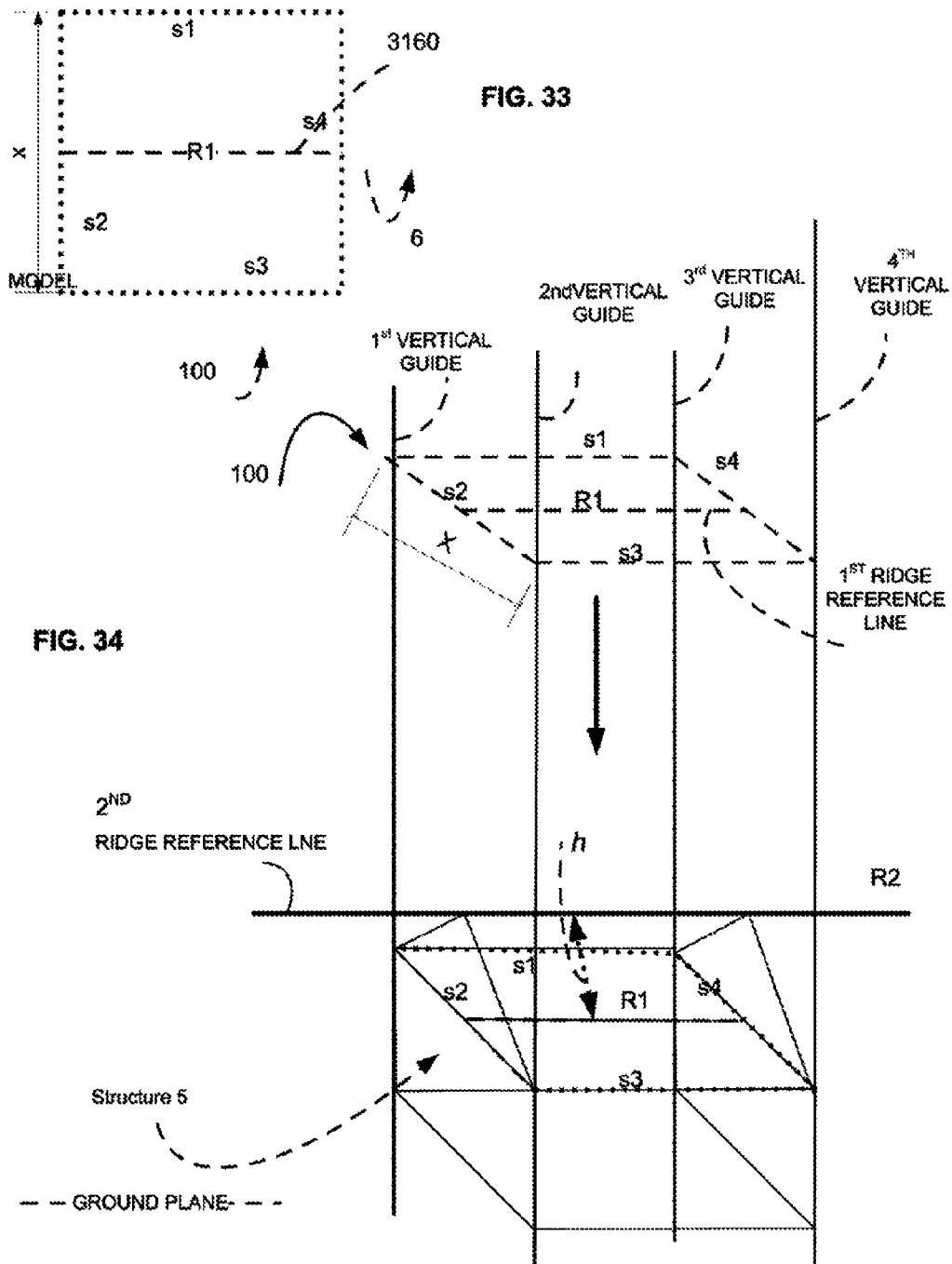
FIG. 31

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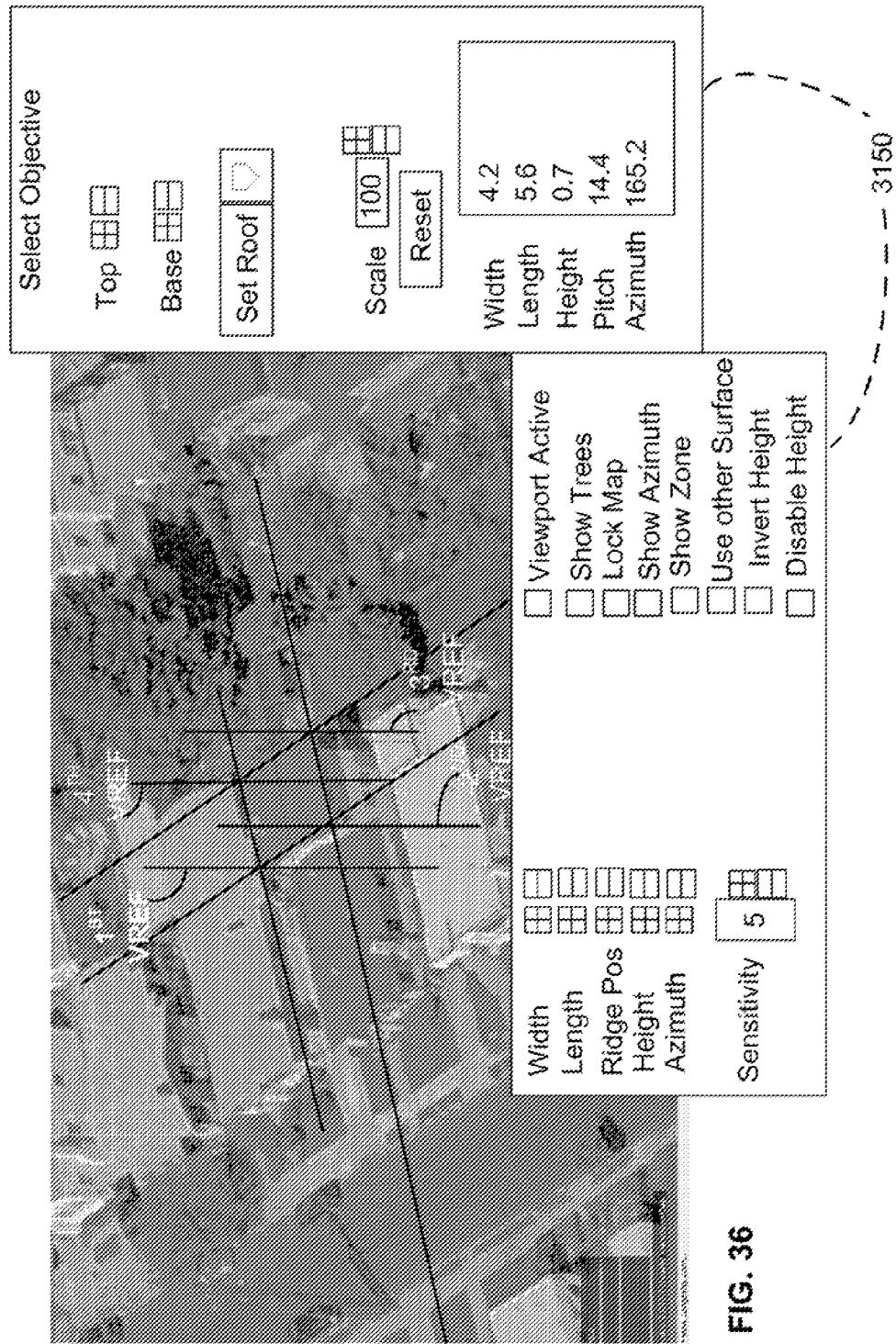
**FIG. 35**

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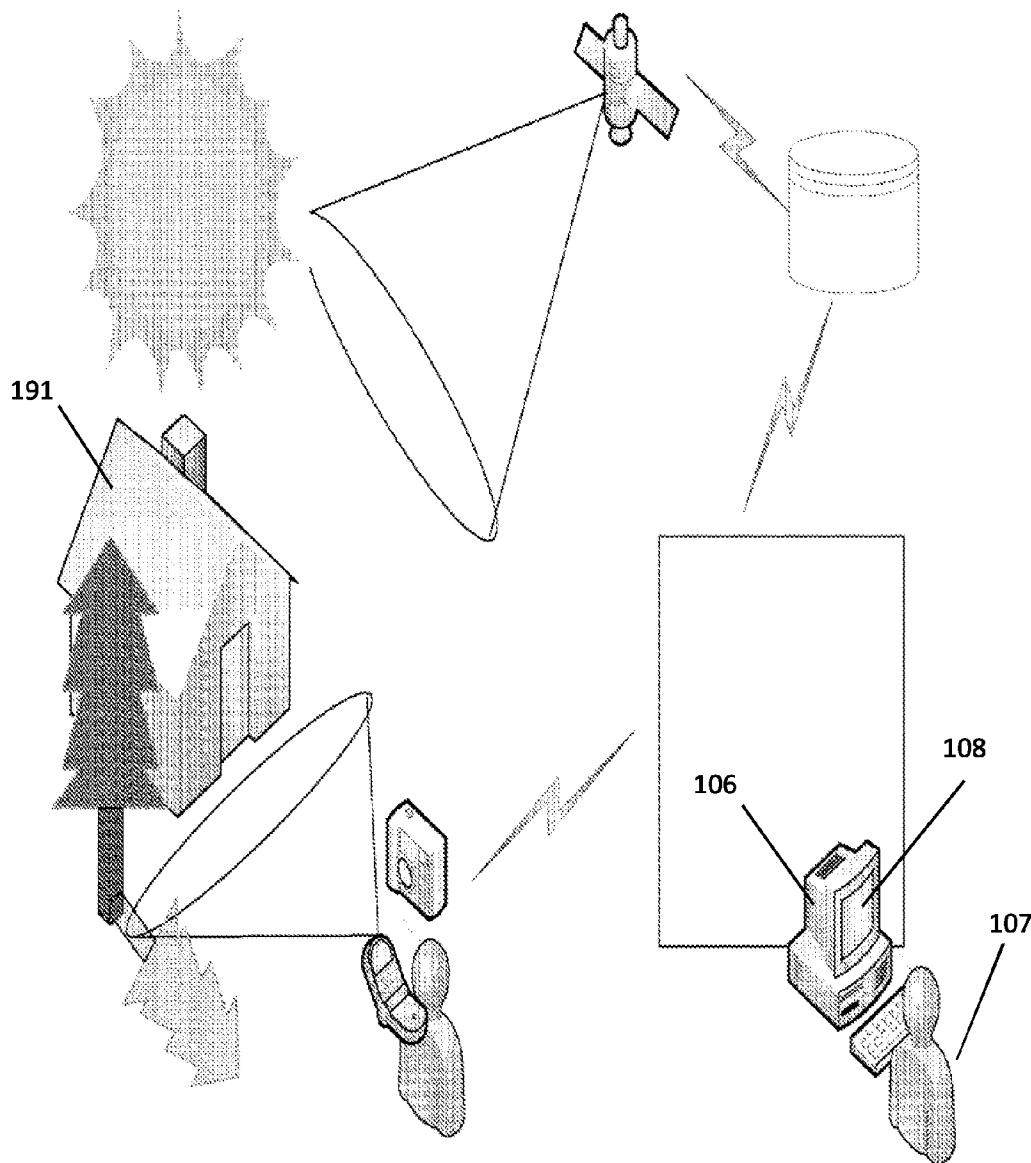
FIG. 37

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**FIG. 38**

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## 1

**METHODS AND SYSTEMS FOR PROVISIONING ENERGY SYSTEMS****CROSS REFERENCE TO RELATED APPLICATIONS**

This application claims the benefit of filing date of U.S. provisional application Ser. No. 61/025,431 titled "System and Method for Sizing a Roof for Installation of Solar Panels", naming the same inventors and filed on Feb. 1, 2008 in the USPTO, the specification of which is incorporated herein, in its entirety, by reference. This application claims the benefit of PCT/US08/79003 filed Oct. 6, 2008 in the PCT receiving office of the USPTO, naming the same inventors, the specification of which is hereby incorporated herein, in its entirety, by reference. This application claims benefit of filing date of U.S. provisional application Ser. No. 61/047,086 titled Customer Relationship Management Module, Marketing Module, Quick Sizing filed on Apr. 22, 2008 in the USPTO, naming the same inventors, the specification of which is incorporated herein, in its entirety, by reference.

**FIELD OF THE INVENTION**

The present invention relates generally to methods and systems for provisioning energy systems and in particular to methods and systems for provisioning solar energy systems.

**BACKGROUND OF THE INVENTION**

Environmental and cost concerns associated with traditional energy systems are increasing in today's energy conscious society. Concerns about oil and natural gas prices, and environmental concerns highlighted by recent hurricanes and other natural disasters have focused attention on alternative energy sources and systems.

So called 'clean energy' offers much hope for alleviating today's energy concerns. For example, today's solar technologies provide significant economic and environmental advantages for homeowners. Deployment of solar technologies is widely encouraged through financial incentives offered by local, regional as well as federal energy rebate programs.

Yet, despite these advantages and incentives many homeowners remain reluctant to convert from conventional fuel based systems to advanced solar and other alternative energy technologies. Part of the reluctance stems from the time, expertise and cost associated with converting from a conventional energy system to an alternative energy system such as a solar energy system. The current marketplace does not offer consumers sufficient information about costs and benefits of energy systems to allow a potential purchaser to make an informed choice when considering alternative energy systems.

For example, sizing a homeowner's particular roof-space including all the relevant features of that particular roof space typically requires an on-site visit by a technician. Further, it is presently not possible to remotely evaluate shading issues or other local factors that might impact the performance of a particular system. Nor is it possible for potential purchasers to visualize a system as it would appear installed on the purchaser's actual roof. As a result, information available to a purchaser about engineering requirements, aesthetic results, cost and environmental impact of a system considered for purchase is limited.

What are needed are systems and methods that provide consumers, contractors, third party vendors and others with

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convenient, comprehensive and site-specific information for use in provisioning a site with a solar energy system. Further needed are systems and methods that provide a potential purchaser with site specific information related to energy system costs, benefits and aesthetics of alternative energy systems.

**SUMMARY OF THE INVENTION**

The invention provides consumers, private enterprises, government agencies, contractors and third party vendors with tools and resources for gathering site specific information related to purchase and installation of energy systems.

**DESCRIPTION OF THE DRAWING FIGURES**

These and other objects, features and advantages of the invention will be apparent from a consideration of the following detailed description of the invention considered in conjunction with the drawing figures, in which:

FIG. 1 is a high level block diagram illustrating a system for provisioning energy systems according to an embodiment of the invention;

FIG. 2 illustrates a Graphical User Interface (GUI) for displaying energy system information to a user.

FIG. 3 is GUI enabling a user to provide address information for an installation site.

FIG. 4 illustrates a display screen providing a graphical indication of energy savings and an image of a solar energy system installed on a user specified installation surface according to one embodiment of the invention.

FIG. 5 is a block diagram of a sizing subsystem according to an embodiment of the invention.

FIG. 6 is a perspective view illustrating dimensions of an example roof selected for installation of an energy system.

FIG. 7 is a top plan viewport of a roof installation surface illustrating placement of measurement indicia on a roof image according to an embodiment of the invention.

FIG. 8 is a top plan viewport of the installation surface illustrated in FIG. 7 viewed in a different orientation and including measurement indicia according to an embodiment of the invention.

FIG. 9 is a side elevation view of a structure including an installation surface comprising a roof according to one embodiment of the invention.

FIG. 10 illustrates a viewport displaying an image of an installation surface according to an embodiment of the invention.

FIG. 11 is a viewport displaying a top plan view of an installation surface and including a measuring tool according to an embodiment of the invention.

FIG. 12 is a viewport displaying a top plan view of the measuring tool illustrated in FIG. 11.

FIG. 13 is a perspective view of the roof illustrated in FIG. 11.

FIG. 14 is a top plan view of the roof illustrated in FIG. 11.

FIG. 15 is a perspective view of the measurement tool illustrated in FIG. 11.

FIGS. 16-19 illustrate positioning of the measuring tool of FIG. 11 with respect to the roof illustrated in FIG. 11 for various orientations of a roof image.

FIG. 20 is a block diagram of a sizing unit configured to provide shading information for an installation surface according to an embodiment of the invention.

FIG. 21 is a block diagram of an energy specification subsystem according to an embodiment of the invention.

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FIG. 22 is a block diagram of an example solar energy system including system components according to an embodiment of the invention.

FIG. 23 illustrates a display screen providing an image of a user selected installation surface including an installed energy system and providing information related to the installed energy system.

FIG. 24 is a block diagram of a quote subsystem according to an embodiment of the invention.

FIG. 25 is a flowchart illustrating steps of a method for providing energy system specifications according to an embodiment of the invention.

FIG. 26 is a flowchart illustrating steps of a method for configuring component packages according to an embodiment of the invention.

FIG. 27 is a flowchart illustrating steps of a method for generating energy system specifications according to an embodiment of the invention.

FIG. 28 is a flowchart illustrating steps of a method for determining pitch according to an embodiment of the invention.

FIG. 29 is a flowchart illustrating steps of a method for determining shading for an installation surface according to an embodiment of the invention.

FIG. 30 is a flowchart illustrating steps of a method for providing quotes for energy systems according to an embodiment of the invention.

FIG. 31 is a top plan view of a house including a roof to be sized.

FIG. 32 illustrates reference lines positioned with respect to the roof illustrated in FIG. 1 for generating a model of the roof in accordance with an embodiment of the invention.

FIG. 33 illustrates a model defined by positioning the reference lines illustrated in FIG. 32 in accordance with an embodiment of the invention.

FIG. 34 illustrates a perspective view of a structure including a roof to be sized and further illustrating translation and rotation of the model of FIG. 3 to align the model to the perspective view of the same roof in accordance with an embodiment of the invention.

FIG. 35 illustrates a top plan view of a roof to be sized as the roof appears in an image obtained from a geographical information service (GIS) and further illustrating reference lines for generating a model in accordance with an embodiment of the invention.

FIG. 36 is a perspective view of the roof of the image of FIG. 35 and illustrating vertical reference lines in accordance with an embodiment of the invention.

FIG. 37 is a second perspective view of the roof illustrated in FIGS. 35 and 36.

FIG. 38 illustrates an information network, transmitting image data of a structure from a satellite through a GIS (geographical information service) and/or land based cameras to a central computer terminal.

#### DETAILED DESCRIPTION OF THE INVENTION—PROVISIONING SYSTEMS AND METHODS

##### Definitions

The term “PV cell” refers to a photovoltaic cell, also referred to as solar cell.

The terms “PV Module” and “solar panel” and ‘solar tile’ refer to various arrangements of interconnected assemblies of photovoltaic cells.

The term “PV Array” refers to a plurality of interconnected solar panels or tiles.

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The term ‘provisioning’ refers to providing, supplying, equipping, installing, or preparing to provide, supply, equip or install energy systems and energy system components for delivering energy to a site.

##### FIG. 1 Provisioning System

FIG. 1 illustrates a provisioning system 100 according to an embodiment of the invention. System 100 and methods of the invention will find application in provisioning energy systems, for example, solar energy systems and other alternative energy systems. Solar energy systems include off-grid systems and grid tie systems. Off grid systems include stand-alone systems designed for homes, recreational vehicles, cabins, and backup and portable power applications. Systems and methods of the invention are also suitable for provisioning grid-tie systems. Further embodiments of the invention are suitable for provisioning hybrid off-grid systems, including systems integrating gasoline, propane or diesel generator power sources with other energy systems.

System 100 enables a user, for example user 107, to undertake efficient, cost effective and accurate execution of numerous phases of an energy system provisioning processes without the need for visits to the site to be provisioned. For example system 100 provides a tool for measuring a user selected roof or other user-selected other installation surface. One embodiment of the invention provides a sizing system for determining solar photovoltaic (PV) potential of a user selected installation site. System 100 matches user selected roof space and energy needs to commercially available system components without the need for visits to the user selected installation site by a technician or engineer.

System 100 comprises a graphical user interface module 200 and at least one of an energy specification subsystem 3000, a sizing subsystem 500 including a pitch calculator 594, a shading subsystem 2000, an image retrieval subsystem 110 and a package assembly subsystem 3100. Various embodiments of system 100 are configured to further communicate with at least one of a plurality of energy system related databases, for example, contractor database 113, customer database 103, energy components database 105, metadata source 130, residential energy consumption information database 117, energy rebate program information database 115 and residential building code database 111.

Embodiments of system 100 as disclosed and enabled herein are implementable using commercially available hardware. For example a commercially available processor or computer system adapted in accordance with the teachings herein implements system 100 including at least one of subsystems 110, 2000, 3000, 3100, 500 and/or 200. For example, one of ordinary skill in the art will recognize upon reading this specification, that commercially available processors, memory modules, input/output ports and other commercially available hardware components are suitable for use in constructing embodiments of system 100. These may be assembled as taught in this specification to arrive at the various embodiments.

Further, the teachings contained in this specification are implementable in a variety of combinations of hardware and software components. Where appropriate, flowcharts and detailed descriptions are provided herein to enable one of ordinary skill in the art to implement the features and functions of embodiments of the invention. In addition, some embodiments of the invention are configured for communication between system 100 and databases 111-130 via wired or wireless Internet or other network communication links. Other embodiments of the invention are configured for wireless or wired internet communication between subsystems of system 100.

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## Graphical User Interface (GUI) 200

System 100 implements a graphical user interface unit 200 (GUI unit) that enables a user 107 to interact with system 100 and its subsystems. According to some embodiments of the invention GUI 200 is implemented by a server providing a website and serving interactive web pages for gathering information and providing calculation results, images and other energy system information to user 107.

FIGS. 2 and 3 illustrate examples of an information presentation GUI 2000 and an information gathering GUI 380, respectively. GUIs 2000 and 380 are generated by GUI unit 200 for presentation on a display device 108 of a user system 106 (best illustrated in FIG. 1). For example, display device 108 displays GUI 380 to user 107. At least a portion 381 of display screen 380 is configured to receive user information, for example, site location information from user 107. User 107 provides the information by entering the information via, for example, a keyboard of system 106.

System 100 receives user provided information related to location of a site to be provisioned with solar energy capability. GUI 200 provides the received user information to an image retrieval subsystem of system 100. According to the embodiment illustrated in FIG. 1, GUI 200 provides the received user information to a sizing subsystem 500 of system 100. Sizing subsystem 500, in turn provides the information to image retrieval subsystem 110.

In alternative embodiments of the invention, location information received from user system 106 is provided directly to image retrieval subsystem 110. In either configuration, system 100 uses the location information received from user system 106 to retrieve an image 153 of the location (or site) from a geophysical database 109. In response to receiving the location information, system 100 provides an image corresponding to the location, for example an image of a roof of a house 391 for display on screen 380 of display device 108 of a user system 106.

Embodiments of system 100 enable a user 107 to interact with system 100 to determine, at least partly automatically, information related to size of an installation area of a site. FIG. 2 illustrates a GUI 381 as displayed on a display screen 380 of a display device 108 of a user system 106. GUI 381 enables user 107 to provide location information, for example, address 393 of a user-selected site via user system 106. The information is transmitted via a communications link, for example the Internet 107 and received by system 100. In response to receiving the location information, system 100 retrieves an image of the location from a source of images such as geophysical database 109. System 100 provides a retrieved image 153 of the user selected site based on the location information provided by the user.

In one embodiment of the invention, a graphical user interface (best illustrated in FIGS. 8-9) cooperates with sizing subsystem 500 of system 100 to implement a sizing tool enabling user 107 to determine surface dimensions and pitch of a surface, for example a roof 191 of a house appearing in the retrieved image 153. Thus there is no need to physically visit the installation site to make measurements and perform sizing calculations.

## Image Retrieval Subsystem 110

Returning now to FIG. 1 an image retrieval subsystem 110 communicates with a source of images 109. As used herein the term ‘images’ refers to photographic images and also to data and electrical signals representing photographic image information. The term ‘images’ also refers to data comprising other types of images such as still video images, video frames and fields of motion video images. A variety of image types and formats are suitable for use in system 100. Suitable image

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formats include standard file formats containing satellite or aerial photography (such as JPG, GIF, PNG etc) and also images served through a tile-server, whereby a single image is broken into multiple tiles which are joined to form the full image. Furthermore, these images may also be generated from other data sources, such as vector shapes, 3D (CAD) files and others rather than satellite or aerial photography.

In one embodiment of the invention more than one source of images is provided to system 100 and used to determine roof size and pitch. For example, in one embodiment of the invention user 107 employs an image capture device embedded in, for example, a cellular telephone, to capture an image of roof 191. The image captured by the image capture device is then transmitted by user 107 to system 100 via Internet 179, or via cellular, satellite, radio frequency or other transmission means. In that case, system 100 determines at least one of roof size, pitch and shading based in part on the user-captured image and at least in part on at least one image retrieved from an image database such as geophysical database 109.

In one embodiment of the invention source of images 109 comprises a geographical image database providing, for example, images 153 and 154. In one embodiment of the invention images 153 and 154 comprise digital data corresponding to images comprising satellite photographs. In some embodiments of the invention images 153 and 154 comprise images uploaded to source 109 by a third party, for example, a homeowner, a site manager, and images otherwise provided to source 109 by a user of system 100. In other embodiments of the invention, sources of images 109 include locally stored images.

In one embodiment of the invention images of geographic regions comprising potential sites to be provisioned with an energy system are obtained, for example, by satellite or aerial photography. The images are coded using image geo-coding software and stored in a memory, for example geographical database 109. Geo coding refers to a process of finding associated geographic coordinates (typically expressed as latitude and longitude) from other geographic data, such as street addresses, or zip codes. With geographic coordinates the features can be mapped and entered into Geographic Information Systems, or the coordinates can be embedded into media such as digital photographs via geo tagging.

Reverse Geo coding refers to finding an associated textual location such as a street address, based on geographic coordinates. A geo coder is software or a (web) service that implements this process. Some embodiments of the invention rely on a reverse geo coder to obtaining site addresses based on geographic coordinates. The geographic coordinates are determined, for example, by examining geo coded images including sites of interest for provisioning energy systems. One embodiment of the invention employs a Geographic Information Service (GIS) such as Google Earth™ comprising image source 109.

In one example embodiment of the invention image source 109 includes an image of a site considered for provisioning with an energy system wherein the site comprises at least one building structure, e.g., a house. The at least one image of the site represents a plan view, for example a top or bottom plan view, of a roof of the building. In some embodiments of the invention image source 109 includes at least one perspective image of a roof for installation of a solar energy system. In an example embodiment image retrieval subsystem 110 is configured to receive a first image 153 comprising a plan view of the roof and a second image 154 comprising a perspective view of the roof.

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## Sizing Subsystem 500—Pitch Calculator 594

System 100 includes a sizing subsystem 500 including a pitch calculator 594. Sizing subsystem 500 is coupled for communication with image retrieval subsystem 110 and GUI 200. Image retrieval subsystem 110 is coupled for communication, for example, via the Internet 179, with a least one source of images 109. Image retrieval module 110 is configured to provide at least one image 153 of a site to be provisioned.

GUI 200 cooperates with sizing subsystem 500 to implement a sizing tool enabling user 107 to determine surface dimensions and pitch of a surface without the need to physically visit the installation site to make measurements and perform sizing calculations. In response to receiving user information data, geophysical data including at least one image is downloaded from a source of geophysical data 109. The downloaded geophysical information is selected based on information provided by the user. For example, in the case wherein user 107 is a customer considering purchase of an energy system, user-provided information includes, for example, an address of a home to be provisioned with an energy system. In that case, an image of the user's home, including a view of the user's roof is downloaded from source of images 109. In one embodiment of the invention system 100 provides at least a portion of the downloaded image for display to user 107 on a display device 108 of a user's system 106.

User 107 interacts with system 100 and sizing subsystem 500 via GUI 200 to measure portions installation areas included in displayed images. The measurements are provided to a pitch calculator 294. Pitch calculator 294 determines pitch of a surface, for example, roof pitch, based on the image measurements made by user 107. Alternative embodiments of the invention determine pitch of other installation surfaces, for example, installation platforms not associated with a building and ground based installation surfaces based on measurements made automatically by sizing subsystem 500.

## Shading Subsystem 2000

In one embodiment of the invention image retrieval subsystem 110 provides at least one downloaded image 153, 154 to shading subsystem 2000. In one embodiment of the invention shading subsystem 2000 communicates with user system 106 via GUI 200 to enable user 107 to interact with the downloaded image to identify shading objects impacting sun access of an installation surface. In other embodiments of the invention user interaction is not relied upon to identify shading objects. Instead, system 100 implements image analysis techniques to identify shadows in an image and to generate shading data based on the shadow information in the image.

## Energy Specification Subsystem

An energy specification subsystem 3000 is coupled for communication with sizing subsystem 200. In some embodiments of the invention energy specification subsystem 3000 is further coupled for communication with shading subsystem 500. Energy specification subsystem 3000 receives sizing information from sizing subsystem 500. In some embodiments of the invention energy specification subsystem 3000 receives shading information from shading subsystem 2000. Energy specification subsystem provides energy system specifications for a site represented in a downloaded image based on the sizing and shade information.

In some embodiments of the invention, energy specification subsystem 300 is coupled for communication with a package assembly module 400. Package assembly module

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400 is coupled for communication with a source of energy system component information, for example, an energy components database 105.

## Package Assembly Module 3100

5 Package assembly module 3100 is configured to communicate with at least one of a component database 105 and a rebate program database 115. Package assembly module includes calculator module (not shown). Package assembly module generates at least one package comprising solar energy components suitable for installation at the consumer's site. To do this, package assembly module evaluates at least some of the following information: information about energy to be supplied by a solar energy system provided by sizing module 500; results of roof pitch, roof area, shading and other calculations.

10 Package assembly module 3100 communicates with component database 105 to determine suitable component selections to comprise package offerings for the consumer. Package assembly module obtains information about component prices and availability from database 105. Based on this information package assembly module 3100 generates at least one package comprising suitable components for a solar energy system for the consumer's site. Information about the package, including price information, is provided by package assembly module 3100 to consumer system 106 via user interface module 200. The information is displayed on a consumer display 106 to allow the consumer to select a package for purchase. Package assembly module receives the consumer's package selection.

## External Databases

15 System 100 comprises system interfaces for communicating with external databases and sources of information relating to energy systems. For example, embodiments of the invention are configured to communicate with and receive data from geophysical database 109, residential energy consumption database 117, energy rebate database 115 and building code database 111.

20 Some embodiments of the invention include a contractor database 113. In that case, contractor database 113 stores information, including for example, contractor location, qualifications, availability etc. related to contractors and installation support personnel. In that manner some embodiments of system 100 enable a user 107 to interact with GUI 200 to select a contractor to install an energy system procured using system 100. According to an embodiment of the invention solar energy system installers, for example, electricians or electrical contractors are provided with on line training in sales, customer service and system maintenance. Some embodiments of the invention include a capability to automatically dispatch trained installers and sales personnel to customer's homes when a customer requests a face-to-face discussion.

25 After an installation is completed, some embodiments of systems and methods of the invention store a customer's information in customer database 103. According to some embodiments of the invention an internet connection to a wireless output of a customer's energy inverter (for example equipped with a meter) will gather, analyze and display an installed energy system output and savings (financial and environmental). According to some embodiments of the invention recurring and on-demand site visits are automatically scheduled to maintain, clean and service a customer's system after an installation.

30 Information related to rebates for using alternative energy platforms is provided by energy rebate program database 115.

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In that case system 100 communicates with database 115 to factor financial incentives into cost calculations for a specific user selected site.

Thereby embodiments of the invention provide direct selling, remote automatic sizing and delivery of energy systems. The invention further provides methods that decrease the cost and increase the ease by which customers' access energy system information.

FIG. 27 is a flowchart illustrating steps of a method for provisioning energy systems according to an embodiment of the invention. At step 2703 Information about a site to be provisioned is received. In one embodiment of the invention a user, for example, a potential purchaser of an energy system, accesses a website implementing a system and method of the invention using, for example, a personal computer. A webpage of the website prompts the user to provide information to be used for provisioning a solar energy system to the user.

In one embodiment of the invention information about a site is received from a user, for example a homeowner, who may be considering installation of a solar energy system on a roof of a home. In other embodiments of the invention information about a site to be provisioned is provided by a vendor, an agent a commercial planner or other party desiring information about energy systems for a site. Examples of information received at step 2703 for a user/homeowner include such data as zip code, age of the home, square footage of the home, number of occupants and energy bill totals for a consecutive 12-month period. Various embodiments of systems and methods of the invention use this information, at least in part, to determine energy requirements of a home.

In response to receiving the user information data, geophysical data is downloaded from a source of geophysical data at step 2725. The downloaded geophysical information is determined based on the information provided by the customer. The geophysical information includes, for example, an image of the customer's residence including a view of the customer's roof. In one embodiment of the invention the customer is shown an image of their own home. In one embodiment of the invention the image is obtained using satellite image geo-coding software. One embodiment of the invention employs a GIS service (for example Google Earth) to obtain images to locate and view properties. In some embodiments of the invention, only one image is retrieved from a source of images. In other embodiments of the invention, for example, for embodiments relying on 3-dimensional models, more than one image is retrieved from a source of images. In other embodiments of the invention, site images are accessed without the need to download images from a source of images. For example, images are rendered on a display device of a computer system of a user.

Site dimensions are determined at step 2750. Examples of site dimensions include surface geometry, for example, the shape and area of a rooftop. In some embodiments site dimensions include pitch of a surface, for example, pitch of a roof. The site dimensions are determined by analyzing the images obtained in step 2725. In one embodiment of the invention the site dimensions are automatically determined by analyzing the images accessed at step 2725. In other embodiments of the invention site dimensions are determined or provided by a user. The site dimensions are used to generate energy system specifications for the installation site at step 2775.

FIG. 5 Sizing Subsystem 500

## First Embodiment

The term 'sizing' as used herein refers to obtaining or generating length and width measurements for a generally

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rectangular planar installation surface such as a side of a roof. An installation surface is a surface area of a roof, for example a roof side contemplated for installation of energy system components. According to some embodiments of the invention, sizing of an installation surface is carried out by a sizing subsystem 500 automatically or at least partly automatically by means of user interaction with a GUI 560 of system 500.

FIG. 5 illustrates a remote sizing subsystem 500 according to an embodiment of the invention. Subsystem 500 includes a graphical user interface 560 configured for communication with a computer system 506 accessible by a user 507. GUI 560 is further configured for communication with an image retrieval subsystem such as subsystem 110 illustrated in FIG. 1. GUI 560 provides images for display on display device 508 of user system 506. By interacting with the displayed images, user 507 generates measurements 504 which are provided to a modeling unit 591.

Once an image of an installation surface is downloaded to system 100 a sizing subsystem 500 is deployed to measure the installation surface. In one embodiment of the invention, dimensions of an installation surface, for example, a roof area, are determined by superimposing images representing differing views of the roof surface. For example, at least two images representing different views of the surface are provided and displayed to a user via a graphical user interface. As illustrated in FIG. 5 a first image of the surface to be sized is displayed to the user via a viewport 555. A second image of the same surface to be sized is displayed to the user via a second viewport 556. In one embodiment of the invention, GUI 560 is configured to enable user 507 to manipulate images 553 and 554 such that one image is superimposed on the other. GUI 560 determines dimensions of the surface being measured by vector evaluation of image displacement.

In one embodiment of the invention, GUI 560 implements a sizing tool (examples illustrated in FIGS. 8-14.) The sizing tool is configured for interaction with user system 506 via a mouse, keyboard, cursor, trackball or other means such that user 507 is enabled to manipulate the sizing tool with respect to the images displayed in viewports 555 and 556. In that manner GUI 560 enables user 507 to measure dimensions of a surface appearing in images 553 and 554. GUI 560 records the measurements. In one embodiment of the invention, the recorded measurements are used to determine a configuration of solar panels suitable for installation on the surface, based on the measurements of the surface area and, in some embodiments, surface pitch.

According to one embodiment of the invention the shape of an installation surface is determined by plotting the perimeter of the installable area in a first view comprising a 2d representation of the installable area. The intersection of the plotted points with the plane of the installation surface determines the 3-dimensional installation surface perimeter.

FIGS. 6 and 9 illustrate respectively a perspective view and a side elevation view of a "real world" surface to be measured wherein the surface comprises a roof 600. Roof 600 is defined by roof side surfaces 640 and 641 (641 not visible in FIG. 6). As seen in FIG. 6 roof surface 640 is defined by parallel side edges 631 and 731 and parallel side edges 630 and 730. Roof side surfaces 640 and 641 meet to form a roof ridge 641. Roof ridge 641 is elevated with respect to a bottom side surface edge 630. The elevation of roof ridge 641 with respect to bottom edge 630 is represented by dimension H. A roof span of 600 is indicated as B. Roof 600 is oriented in FIG. 6 as indicated by axes 670. In FIG. 9 orientation of roof 600 is indicated at 970.

FIG. 10 illustrates a GUI 1000 enabling a user to measure portions of a surface to be sized, for example, portions of roof

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600, illustrated in FIG. 6. In one embodiment of the invention, as illustrated by FIG. 10, an instructional video clip 1003 is displayed on a portion of the user's screen to assist user 507 in interaction with GUI 560. GUI 560 enables measurements of a surface such as a roof 600 to be determined by carrying out measurements on an image of the roof 600.

In one embodiment of the invention, a viewport 1000 displays an image in which a structure to be sized appears, for example, a house including a roof 600. In some cases an image presented in viewport 1000 will include roof 600 along with neighboring structures, for example, houses 1002 and 1004. In that case GUI 560 (FIG. 5) is configured to provide a marker, for example cross hair marker 1010. Marker 1010 is movable by user 507 via a mouse, trackball, or the like. In that manner user 507 is enabled to select, or indicate, a house, or a roof portion, to be sized by positioning marker 1010 over the image portion the user wishes to select.

A viewport 1000 is provided by GUI 560 (example first viewport illustrated in FIG. 5 at 555). In the embodiment illustrated in FIG. 10 system 500 provides a flat image of a roof which is, in real life, a three dimensional shape. As illustrated in FIG. 10 a surface area 1010 representing an installation surface is selectable by user 507 for sizing. As explained in more detail with respect to FIGS. 11-19, a user selects points on the image in the first viewport to define an installation surface.

Returning now to FIG. 5, the selected points are provided to modeling unit 591. Modeling unit 591 develops a description of the three dimensional roof shape based on two dimensional descriptions received from user system 506. In some embodiments of the invention, modeling unit 591 also receives image metadata for the image in viewport 1000. The image metadata is provided, for example, by a metadata source 530. System 500 uses the metadata to develop the three dimensional description of the roof 600. Image metadata includes, for example, image scale information for a displayed image. In one embodiment of the invention the scale information is used to determine a 'real world' size of roof 600 based, in part on roof dimensions measured on an image, and in part on metadata associated with the image.

In some embodiments of the invention metadata includes information such as latitude/longitude, altitude, position of camera, camera focal length etc. Meta data may be stored in the image itself for example, data stored in an image file, but not visible in the displayed image. In other embodiments of the invention, metadata is provided by a separate metadata data source 530. Metadata is cross referenced to a corresponding image, for example by image ID as indicated at 563.

In determining length and width of an image of a surface, sizing subsystem 500 cooperates with a modeling subsystem 591. Modeling subsystem 591 comprises a 3D transform/translation module 596 and a scaler 592. Image transform module 596 generates a transform, or map, for points on a user measured surface. The transform maps points defining the surface shape in one orientation with respect to a reference axis to corresponding points defining the surface shape in any other orientation with respect to the reference axis. Once a transform is generated, points defining a surface shape in, e.g., a perspective view are translatable to corresponding points comprising a side elevation model description of the shape.

FIG. 9 illustrates a side elevation view of the house 600 illustrated in FIG. 6. A side elevation description includes displacement information, e.g., relative height information. Relative height information is significant, for example, in determining a relative height of a roof ridge with respect to the roof base. Once the relative height is determined, pitch of a

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roof side is calculated using the height information and width information obtained during sizing.

For example, pitch of a roof 640, is given by rise (H)/run (B1). In one embodiment of the invention, run is estimated by determining the horizontal distance between a gutter edge 903 and roof ridge 641. Then the elevation (rise) of the ridge 641 above the gutter edge 903 is determined as indicated at H. Once horizontal distance (run) and elevation (rise) are determined, roof angle, and thus pitch, is calculated by pitch calculator 504. Therefore a homeowner need not manually measure a 'real life' roof in order to determine appropriate components sizes for an energy system to be installed on the roof.

Modeling unit 591 translates the points defining the shape in the viewed orientation of the displayed image to points defining the shape in a side elevation view, for example, as illustrated in FIG. 9. Points defining the shape in the side elevation view provide a scaled real world relative elevation of, for example, a roof ridge 641 with respect to a roof base 635.

Modeling unit 591 is coupled to a pitch calculator 594 to provide a displacement measurement H. For example, a displacement measurement H comprises a measure of z axis displacement of a roof ridge relative to a roof base for a roof base orientation along an x-y axis. Pitch calculator 594 provides pitch information, e.g., pitch of a roof based on the displacement and base information.

Thus sizing subsystem 500 is capable of determining height, width and pitch of an installation without the need for specific views, for example a plan view and an elevation view of a roof surface.

As illustrated in FIG. 5 GUI 560 provides viewports 555 and 556. Viewports 555 and 556 enable user 507 to view 2 dimensional representations, for example 1<sup>st</sup> and 2<sup>nd</sup> images 553 and 554, of a three dimensional scene. FIG. 7 illustrates an example viewport 700 displaying a first image of roof 600. Roof 600 is displayed to user 507 on a portion of display device 508 (illustrated in FIG. 5). A surface 640 of roof 600 under consideration for installation of an energy system is displayed within viewport 700. A roof 600 is displayed in viewport 700 at a first orientation with respect to a 3D axis 770. User 507 operates a mouse, trackball, keyboard or other input/output device coupled to user system 506 to interact with the image in viewport 700. To size installation surface 640 user 507 sets a first position indicator 711, e.g., a cross hair marker, on one corner of installation surface 640 of roof 600. User 507 sets a second indicator 707 on another corner of installation surface 640. User 507 sets a third position 709 by placing a third indicator on another corner of surface 705. First, second and third positions define a length and a width measurement of a rectangle representing dimensions of surface 640. In that manner 1<sup>st</sup> measurements 561 are provided to modeling unit 591 as illustrated in FIG. 5.

In one embodiment of the invention, image scaling module 590 of modeling unit 591 receives the dimensions provided by GUI 560 for an image, for example, image 553. Image scaling module 590 further receives image scale information corresponding to image 553 from an image metadata source 530.

In some embodiments of the invention, image metadata is provided within the image information received from the image source, e.g. image source 509. In that case image retrieval module 110 extracts the image metadata from the received image information. In other embodiments of the invention image metadata is provided a source other than image source 509. In that case the metadata for respective images is provided to image scaling module 590. In some

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embodiments of the invention, information identifying an image corresponding to metadata and vice versa (as indicated in FIG. 5 at 563) is included in the image information and the metadata information. In that case the identifying information is used by system 500 to determine corresponding metadata for each displayed image.

FIG. 8 illustrates a viewport 800 displaying a second image of the roof of house 600 illustrated in FIG. 6. The second image is displayed at a second orientation 870 with respect to the 3D axis orientation 770 of the first image. User 507 interacts with second image 850 to set first, second and third positions in the second image. To set first, second and third positions, user 507 places an indicator, such as a cross hair marker, on corresponding corners 811, 807 and 809 of surface 640 as displayed in the second image. Each corner of surface 640 displayed in viewport 800 corresponds to a respective corner of surface 640 displayed in viewport 700. For example corner 711 displayed in viewport 700 corresponds to corner 811 displayed in viewport 800.

As marked by user 507 first, second and third positions define a length and a width measurement of generally rectangular surface 640. Each measurement is taken in the second image with respect to a different axial orientation of the corresponding measurement taken in the first image. In that manner 1<sup>st</sup> and 2<sup>nd</sup> length and width measurements 562 are provided to modeling unit 591 as illustrated in FIG. 5.

In one embodiment of the invention described above, a translator unit 596 comprises a commercially available 3D modeling software package such as AutoCad<sup>TM</sup>. When provided with points defining a shape in first and second orientations, translator unit 596 is configured to describe the shape in any orientation, for example a side elevation view orientation illustrated in FIG. 9. In that manner translator unit 596 provides a measurement H (indicated at 625 of FIG. 9) representing displacement of roof ridge 641 from roof base 635.

#### Second Embodiment

Alternative embodiments of sizing subsystem 500 are illustrated in FIGS. 11-19. FIG. 11 illustrates various example embodiments of an interactive measuring tool (1150, 1107, and 1117) for use in sizing surfaces such as roof of house 600 in FIG. 6. In one embodiment of the invention at least one of tools 1150, 1107 and 1117 are displayed in a viewport 110 to a user. A user selects a tool to use for measuring. User manipulation of a selected measuring tool positions the tool with respect to first and second images depicting the same surface, for example roof of house 600 in FIG. 6. The measuring tool is rotatable and scalable by user 507 to align at least two sides of the tool an image of an object to be measured, for example a roof surface to be measured.

In one example embodiment of the invention, a user selects tool 1150 from viewport 1100. In one embodiment dimensions of side 1187 and 1177 of interactive measuring tool 1150 are calibrated before displaying tool 1150 in viewport 1100. For example, a scale of pixels to feet is determined for image of a roof of a house 600 based on metadata associated with the image of house 600. Therefore, system 100 is enabled to provide 'real world' measurements for a roof surface by relating the known scale to the displayed tool sides.

The position of interactive measuring tool 1150 within viewport 1100 is adjustable by user interaction with tool 1150 via a mouse, keyboard, trackball or other input/output device. In addition, length of sides 1187 and 1177 are user adjustable. Referring now to FIG. 6, in order to measure an installation surface area, such as a roof 640 area of house 600 in FIG. 6, user 507 positions measuring tool 1150 over an image of roof

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600 in alignment with a side of the image of roof 600. User 507 adjusts the length of a tool side, for example side 1187, of measuring tool 1150 to correspond in length to the length of a side of the image of roof 600. Another side 1187 of measuring tool 1150 is aligned with a third side of the image of roof 600 and likewise adjusted in length to correspond to the length of corresponding side in the image.

A roof ridge 641 is marked by user 507 dragging a line tool along an image of ridge 641 within the perimeter of measuring tool 1150. When the ridge line has been drawn, user 507 initiates a reading of dimensions of measuring tool 1150. In addition, an orientation of measuring tool with respect to axes 670 (of FIG. 6) is determined.

FIG. 12 illustrates an image 1215 representing a top plan view of a surface, or face of a 3D shape such as the roof of house 600 illustrated in FIG. 6. According to one embodiment of the invention a viewport 1200 displays first image 1215 to user 507. The imaged surface shape 1215 is defined by a length L (at 1230), a base B (indicated at 1235) and a ridge line 1241. The surface shape 1215 is oriented in accordance with a reference plane, for example the x-y plane of reference axis 1211. User 507 operates a mouse, trackball, keyboard or other input/output device coupled to user system 506 to interact with the image 1215 as described below.

To size surface 1215 user 507 superimposes sizing tool, in this example tool 1117 (illustrated in FIG. 11) over at least a portion of image 1215. In one embodiment of the invention two sided sizing tool 1117 is defined by sides 1127 and 1137. User 507 adjusts the dimensions of at least one of the tool sides 1127 and 1137 using a keyboard, mouse, trackball or other input/output device. For example, the length of tool side 1137 is adjusted to match a corresponding side length, e.g., L at 1230 of image surface 1215. In one embodiment of the invention user 507 adjusts a side width (e.g., at 1127 in FIG. 11) of sizing tool 1117 to match the length B (at 1235) of surface image 1215. In that manner user 507 generates measurements which describe shape 1215 by length and base measurements. Further in some embodiments, information defining an orientation of shape 1215 with respect to a reference axis 1211 is generated by comparing orientation of adjusted tool 1107 to reference axis 1211. The orientation information is provided to modeling unit 591.

The image measurements comprising dimensions and orientation of measuring tool 1117, as adjusted to image 1215 in viewport 1200, are provided to modeling unit 591 as illustrated in FIG. 5. Modeling unit 591 determines a transform that enables points defining the shape of measuring tool 1117, as adjusted to image 1215 in a top down orientation of FIG. 11, to be mapped to a projected shape of measuring tool 1117 as it would appear in any other orientation of tool 1117 in a 3D space. The transform enables subsequent adjustments of any portion of tool 1117 by a user to cause automatic corresponding adjustment of remaining portions of tool 1117 such that the aspect ratio of side 1127 to side 1137 of tool 1117 is preserved through subsequent measurements and movement of tool 1117.

Having set the aspect ratio of tool 1117, user 507 manipulates measuring tool 1117 to a second viewport 1300, illustrated in FIG. 13. FIG. 13 illustrates a viewport 1300 displaying a perspective image 1315 of roof of house 600 (illustrated in FIG. 6). Perspective image 1315 of roof of house 600 is oriented with respect to a reference 3D axis 1311. Viewport 1300 permits manipulation of tool 1117 in three dimensions, x, y and z, with respect to axis 1311. User 507 adjusts tool 1117 with respect to the base B and length L of perspective image 1315 in three dimensions such that at least one of the

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width or length of the sizing tool 1117 matches a corresponding one of base B and length L of image 1315.

Manipulation of measuring tool 1117 in 3 dimensions (for example to align with B and L of 1315 in FIG. 13) is enabled by transform/translation unit 596 of modeling unit 591, illustrated in FIG. 5. Adjustment of length of any side of measuring tool 1117 causes corresponding adjustment of length of remaining side of tool 1117.

FIG. 15 illustrates an embodiment of measuring tool 1107 of FIG. 11 in 3 dimensions for alignment with roof image 600 in viewport 1300 illustrated in FIG. 13. A ridge line is indicated in FIG. 15 at 641.

FIGS. 16-10 illustrate successive steps in manipulating measuring tool 1107 to obtain measurements of a roof image. For example, the steps indicate placement of measuring tool 1107 in viewport 1300 with respect to an image of roof 600 (illustrated in FIG. 6). Once placed in an appropriate orientation, that is, in alignment with a side of the image, side lengths of tool 1117 are adjusted to conform to side lengths of roof of house 600, as illustrated in FIG. 17. Measuring tool 1107 is positioned in FIG. 17 such that side b of measuring tool 1107 aligns with base b of roof 600. When measuring tool 1107 is positioned as illustrated in FIG. 17 2<sup>nd</sup> measurements are obtained of measuring tool 1107. In addition information about orientation of measuring tool 1107 with respect to a reference axis 1611 is provided to modeling tool 1107. Transform/translation unit 596 uses information thus provided, in addition to information provided by scaling unit 592, to determine 'real world' measurements for roof 600.

FIGS. 18 and 19 illustrate measuring tool 1107 as used to measure displacement of a ridge of roof 650 from base 635. The displacement information is used by modeling unit 591 (FIG. 5) to determine pitch of roof 600. As illustrated in FIG. 18 user 507 displaces measuring tool 1107 in the z direction from its position illustrated in FIG. 17 to the position illustrated in FIG. 18, i.e., displaced by a distance d from base 635 to ridge 641. FIG. 19 illustrates a difference d between placement of measuring tool 1107 in FIG. 17 and placement of measuring tool 1107 in FIG. 18. The difference measurement d is provided to modeling unit 591. Transform translation unit 596 determines height h of ridge 641 with respect to base 635 of real world roof 600. Once the real world height is known, pitch of the roof is determined.

The description provided above relates to one embodiment of measuring tool 1107. An alternative embodiment of measuring tool 1107 is illustrated in FIG. 11 at 1117. In the embodiment illustrated at 1117 of FIG. 11 only two sides of a measuring tool (one side representing width and one side representing length) are displayed to user 507.

Returning now to FIG. 5, 3D transformer/translation module 596 uses the displacement information to generate a 3D model of roof 600. The model provides a description corresponding to a side elevation view of the same roof 600 including a height dimension d. An example side elevation description is illustrated in FIG. 9.

In one embodiment of the invention scaling unit 592 translates viewport dimensions to real world dimensions. In one embodiment of the invention the real world dimensions are obtained from metadata. The system then tracks changes in the geometry of measuring tool 1107 in relation to the real world dimensions.

In some embodiments of the invention images displayed in a viewport are adjusted to conform to conventions. For example, in one embodiment of the invention images are scaled to ensure x pixels in a displayed image=x feet in a real world imaged object. In another example, an image orientation is adjusted such that a vertical direction (up down) in the real world imaged object corresponds to a selected reference axis, e.g., a Z axis for the image displayed in a viewport.

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A simple implementation of installation surface measuring tool 1107 comprises a 2D rectangle with predetermined height and width (equivalent to a 3D box with height=0) overlaid over the image of an object with known magnification/scale/resolution (resolution) and rotation (e.g. 1 pixel=1 foot top-down image). The dimensions (height & width) of the first model can be adjusted to match the dimensions of the object. Since the resolution of the image is known, the real-world dimensions of the object can be calculated. (e.g. A length of 10 pixels on the image could represent 10 feet on the ground).

FIG. 28 illustrates steps of a method for determining pitch of an installation surface. a plan view of an image representing the installation surface is displayed at step 2803. First indicia are positioned about a perimeter of the installation surface image at step 2805. A perspective image of the installation surface is displayed at step 2807. Second indicia are placed about the perimeter of the image of the installation surface. At step 2813 a sizing window is displaced vertically in the perspective to traverse the distance between the base of the installation surface and a ridge of the surface. The displacement is transformed to a height measurement, for example height corresponding to a side elevation view and representing real world height of a roof ridge. Pitch is calculated at step 2817 based on the height.

FIG. 20 Shading Subsystem

Photovoltaic cells' electrical output is extremely sensitive to shading. When even a small portion of a cell, module, or array is shaded, while the remainder is in sunlight, the output falls dramatically. Therefore embodiments of the invention provide systems and methods that consider shading factors such as trees, architectural features, flag poles, or other obstructions in provisioning a solar energy system.

FIG. 20 illustrates an embodiment of a sizing subsystem 500 configured to determine shading for an installation surface. To determine shading user 507 measures images of shading objects as they appear in viewports together with an installation surface. User 507 sizes shading objects in the same manner as described above for sizing a roof.

Various embodiments of the invention use a plurality of corresponding images (and associated meta-data, where available) of a single structure to determine shading factors. A technique of one embodiment of the invention maps real-world points in a 3d space to images of a structure. Reference shapes comprising two and/or three dimensional shapes are super-imposed onto one or more of these images in a manner similar to that described above for measurement tool 1107 of FIGS. 12-19.

Measurements resulting from the superimposition are used by modeling unit 591 to calculate angles, distances, and relative positions of potential shading objects with respect to an installation surface. In one embodiment of the invention a user is enabled to create and/or manipulate basic shapes, such as measuring tool 1107, to superimpose the basic shapes onto images of the structure obtained by mapping real-world points. In one embodiment of the invention real-world points are referenced to images obtained, for example, from a geographic or geologic database comprising two dimensional and/or three dimensional satellite images of structures such as residential structures.

According to some embodiments of the invention a 3D model of a shading object is constructed by user 507 indicating a first set of perimeter points in a first image of a shading object and indicating a second set of corresponding perimeter points in a second image of the same object. In other embodiments of the invention top-most points of shading objects are identified without indicating perimeter points. In some embodiments of the invention shading objects are created for

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a scene using 3d primitives or meshes. In some embodiments shading objects are created using Computer Assisted Drawing (CAD) software.

In other embodiments shading objects are created automatically by turning multiple perimeter points from one-or-more viewports into a 3d object/mesh. Modeling unit 591, including scaler 592 and 3D position transformer translator 596, operate on the indicated points in the first and second images in the same manner as described with respect to indi-

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that causes a physical scene model to move with respect to a reference light source as the real world scene will move with respect to the sun. The model adjustable for latitude and date. The orientation of the installation surface is taken into account when initiating the model rotation.

Table 1 provides an example shadow calculation useful for implementing embodiments of shadow projection calculator 2000.

TABLE I

Length of Projection in Feet Required to Cast A Shadow 1 Foot High on a Building at 44° North Latitude									
Time	Surface Orientation								
	South		30° East of South		60° East of South		East		
(Sundial Time)	21 May 21 Jul.	21 Mar. 21 Sep.	21 May 21 Jul.	21 Mar. 21 Sep.	21 May 21 Jul.	21 Mar. 21 Sep.	21 May 21 Jul.	21 Mar. 21 Sep.	21 May 21 Jul.
8	0.14	0.97	0.83	2.04	1.29	2.56	1.41	2.40	
9	0.30	0.97	0.73	1.53	0.95	1.68	0.93	1.39	
10	0.39	0.97	0.62	1.24	0.69	1.18	0.57	0.80	
11	0.43	0.97	0.51	1.02	0.45	0.81	0.27	0.37	
12	0.45	0.97	0.39	0.84	0.22	0.48	—	—	
13	0.43	0.97	0.24	0.65	—	0.16	—	—	
14	0.39	0.97	0.05	0.44	—	—	—	—	
15	0.30	0.97	—	0.14	—	—	—	—	
16	0.14	0.97	—	—	—	—	—	—	

cators for installation surfaces. Modeling unit 591 provides a scene model comprising three dimensional descriptions of an installation surface as well as user selected shading objects in the vicinity of the installation surface. A shadow projection calculator receives the scene model from modeling unit 591.

In addition shadow projection calculator receives a sun ray model form sun path model 2005. In one embodiment of the invention sun path model 2005 comprises a database of sun ray projections by latitude and longitude and by month, year, day and time of day. In one embodiment of the invention boundaries of shadows cast by shading objects on the installation surface are determined by projecting the outline of the shading object onto the installation surface, the lines of projection being parallel to the sun's rays. The direction of the sun's rays relative to the installation surface is determined by comparing the sun ray model to the scene model.

Sun path model 2005 is based upon charts or sun calculators that have been prepared by different organizations. One example of widely available solar diagrams is the Sun Angle Calculator, which is available from the Libby-Owens-Ford Glass Company in the United States. This is a slide rule type of device that will indicate directly the value of H.S.A. and V.S.A. for any time and date during the year at all the latitudes evenly divisible by four between 24 and 52 degrees. The calculator can also be used to estimate the solar irradiation that any sunlit surface can receive on a clear day at any season. Another suitable set of charts is the Diagrammes Solaires prepared by the Centre Scientifique et Technique du Bâtiment in France. These charts and an accompanying brochure on how to use them (in French) are available through the Division of Building Research of the National Research Council of Canada or directly from C.S.T.B. in Paris. These are suitable to construct the H.S.A. and V.S.A. for any combination of time, date, latitude and wall orientation.

The position of shadows on the installation surface is determined by reference to scene model 2009. The scene model is oriented in a reference orientation and rotated in a 3D space to simulate the daily rotation of the earth. In that manner scene model 2009 and sun ray model 2007 are configured to simulate a conventional heliodon. A heliodon is a special turntable

In addition a variety of graphics programs for visualizing 30 solar shading for proposed building are commercially available and suitable for use in constructing various embodiments of the invention. For example "Visual Sun Chart" is a graphics program useful to determine if access to solar energy for an installation surface.

According to an embodiment of a method of the invention, images are analyzed to determine if there are any objects shading a proposed system at greater than a given angle above the horizon. For example in one embodiment of the invention images are analyzed to determine if there are any objects shading a proposed system at angles between about 5 degrees and 50 degrees between stated points on the azimuth. In another embodiment of the invention images are analyzed to determine if there are any objects shading a proposed system at greater than about a 26 degree angle between stated points on the azimuth.

The shading information thus obtained is used in one embodiment of the invention to determine the level of rebate applicable to a proposed system at that site. In contrast to systems of the invention, conventional systems perform this step manually by a costly on-site visit. A technician uses a tool that measures the geometric angles of objects located in the viewfinder of the tool, facing away from the system to determine shading impact. The techniques of some embodiments of the invention obviate the necessity of such an on-site visit.

## 55 Sun Path Model 2005

Table is an example of data comprising sun path model 2005.

Time (solar)	Mar. 21 and Sep. 21		Jun. 21		Dec. 21	
	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>
06.00	0.0	-89.6	5.4	-247.1	0.0	-67.2
08.00	29.0	-81.8	32.7	-250.7	20.6	-58.1
10.00	57.1	-67.0	60.0	-246.6	42.7	-38.6

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-continued

Time (solar)	Mar. 21 and Sep. 21		Jun. 21		Dec. 21	
	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>	□ <sub>s</sub>
12.00	75.9	0.0	80.3	-180.0	52.9	0.0
14.00	57.1	67.0	60.0	-113.4	42.7	38.6
16.00	29.0	81.8	32.7	-109.3	20.6	58.1
18.00	0.0	89.6	5.4	-112.9	0.0	67.2

The sun-path model 2005 is a plot of the angular position of the sun as it traverses the sky on a given day. In such a model, the horizontal axis shows the azimuth angle, and the vertical axis shows the altitude angle.

Solar time is the time based on the physical angular motion of the sun. Solar noon is the time when the altitude angle of the sun reaches its peak. Solar time can be calculated from

$$t_s = t_l - 4(L_{gs} - L_{gl}) + E_{qt}$$

where

$t_s$ =solar time,

$t_l$ =local standard time,

$L_{gs}$ =standard local longitude,

$L_{gl}$ =actual longitude, and

$E_{qt}$ =equation of time (min).

FIG. 29 illustrates steps of a method for determining shading for an installation surface. At step 2903 an image of the installation surface is received. At step 2905 dimensions of the surface are determined by measuring the surface as it appears in the image. At step 2907 shading objects appearing in the image are measured. At step 2909 a scene model is generated based on the measurements of the surface and the shading objects. At step 2911 sun path data is obtained. At step 2913 the sun path data is used to determine sun ray projection onto the scene model. At step 2915 shading for the surface is determined based on the sun ray projection.

#### Panel Orientation

One embodiment of the invention accounts for panel orientation in determining sun access of an installation surface. In one embodiment of the invention a solar panel array is mounted at a fixed angle from the horizontal. In other embodiments of the invention a solar panel array is mounted on a sun-tracking mechanism. According to one embodiment of the invention sizing subsystem 500 of a system of the invention is configured to communicate with a source of solar data, for example sun path model 2005. In one embodiment of the invention the source of solar data comprises average high and lows for panels oriented at the same angle as the latitude of major US cities. Sizing module 500 determines a recommended orientation for solar panels based at least in part on the information obtained from the source of solar data 2005.

In one embodiment of the invention a solar panel array is mounted on an installation surface at a fixed angle from the horizontal. In other embodiments of the invention a solar panel array is mounted on a sun-tracking mechanism.

#### FIG. 23 Generating Energy System Specifications

One example embodiment of the invention generates energy system specifications customized for a user selected installation site. Energy system specifications relate to energy generating capacity of a selected site. For example for installation of a solar energy system, a roof surface is evaluated to determine energy related parameters, such as available installation area, orientation of the installation surface with respect to the sun, and the effects of shading objects on the installation surface. A total maximum energy generating capacity of

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the roof is determined based on the parameters and based on the energy generating characteristics of available solar system components.

FIG. 23 is a block diagram of an energy system specification (ESS) generator 2300 according to an embodiment of the invention. ESS generator 300 receives surface dimension information related to a site at input 381. In one embodiment of the invention input 381 is provided with sizing information, for example, from sizing subsystem 200. Sizing information can include, for example, surface area available for installation, shape of the available area, slope of the area, and other information related to the installation site.

ESS generator 2300 provides energy system specifications for a site based on the surface dimension information for the site. Energy system specifications comprise information for determining suitable energy system components for installation on a site to be provisioned. For an example site comprising a rooftop, ESS generator 300 determine energy per square foot of roof surface.

In one embodiment of the invention, ESS generator 300 determines an amount of energy which is potentially generated by each installable surface area of an installation site. In one example embodiment, energy potentially generated is given by:

$$\text{Surface Area} \times \text{Solar Insulation} \times \text{Energy reduction due to pitch \& azimuth} = \text{Potential Solar Energy}.$$

Wherein surface area is an amount of surface area in square meters (or equivalent) and solar insulation is the amount of solar energy radiation received, typically measured as "kilowatt hours per year per kilowatt peak rating".

In one embodiment of the invention solar insulation is calculated based on data in a solar insulation database (not shown). In that embodiment user-provided location information is used to search the insulation database for a solar insulation data associated with the site selected for installation. The insulation calculations are carried out in one embodiment of the invention using the energy system specifications generated by energy system specification subsystem 2300 to correspond to installation surface dimensions provided by sizing subsystem 200. In other embodiments of the invention energy system specification subsystem 2300 calculates insulation based on local electric costs determined by reference to a database such as database 117 (illustrated in FIG. 1).

In one embodiment of the invention ESS generator 2300 provides specifications for a site based on site's latitude and longitude. In one embodiment of the invention the calculation accounts for pitch & azimuth information received from sizing subsystem 200. As used herein the term 'azimuth' refers to an angle with respect to north. In some practical implementations of energy systems, energy output of an installed energy system is reduced due to pitch & azimuth considerations.

In one embodiment of the invention a combination of tilt of a slope compared to "flat" and the azimuth of the slope is determined by system 2400 based on information provided by sizing subsystem 200. The energy received by a surface is reduced by this determination. An amount of the reduction amount is calculated automatically in one embodiment of the invention.

In another embodiment of the invention the reduction amount is calculated by reference to a suitable database containing standard reference tables. In one embodiment of the invention ESS generator 2300 identifies a model site with characteristics similar to the site under evaluation by ESS generator 2300. A dataset for the model site is adjusted to

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match as closely as possible the characteristics of the site under consideration by ESS generator **2300**. For example, if a site under consideration by ESS generator **2300** is twice as big as a model site and at the same tilt & azimuth, then ESS generator **2300** multiplies the Energy System Specification parameter “energy output” by 2 for the site under consideration. In one embodiment of the invention ESS generator **2300** is provided with shading information from a shading subsystem **500**. Shading information is provided for the surface for which specifications are to be generated. Shading effects are expressed as energy per square foot of surface area in one embodiment of the invention.

In some embodiments of the invention ESS subsystem **2300** receives information about home energy consumption related to the consumer’s residence from a source of residential energy consumption, for example database **117** illustrated in FIG. 1. ESS generator **2300** adjusts an energy system specification based on the home energy consumption information. For example, if home energy consumption is lower than the potentially generated energy, the system specifications may be adjusted such that a system with a lower than maximum possible energy output is defined.

One embodiment of the invention provides for automatic selection of energy system components based on energy system specifications provided by ESS generator **2300**. For example, specifications for energy system components are stored in a component database **2305**. ESS generator **2300** is configured to communicate with component database **2305**. ESS generator **300** compares energy system specifications stored in the database with specifications for energy system components for a site.

FIG. **25** is a flowchart illustrating steps of a method for generating energy system specifications according to an embodiment of the invention. At step **2501** an image including a surface upon which an energy system is to be installed is received. At step **2503** pitch of the installation surface is determined by measuring the surface as it appears in the image. At step **2505** dimensions of the installation surface are determined by measuring the surface as it appears in the image. At step **2507** compass orientation of the installation surface is determined. In one embodiment of the invention compass orientation is determined by analyzing the image of the surface. In other embodiments of the invention compass orientation is determined using metadata associated with the image.

In an optional step **2509**, shading information for the installation surface is calculated based on the image of the surface including shading objects impacting the installation surface. Maximum energy generating capacity of the installation surface is determined by accounting for the pitch, surface dimensions, surface orientation and shading in determining insulation of the surface. In some embodiments of the invention energy generating capacity is calculated considering energy generating capacity of selected energy system components. In one embodiment of the invention energy generating capacity is expressed as KW per square foot.

## Components

FIG. **24** illustrates an example solar energy system **2400** including typical components. Information about the components of energy system **2400** are stored in component database **2305** of subsystem **2300**. System **2400** comprises an array **2450** of solar panels **2401-2409**. Panels **2401-2409** are connected through a DC disconnect **2411** to an inverter **2413**. Inverter **2413** is connected through a meter **2414** to an AC disconnect component **2415**. AC disconnect component **2415**

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is connected to an AC service Entrance **2417**. AC service entrance **2417** is connected through utility meter **2419** to a conventional energy grid.

Table 1 provides example specification information for components, for example, commercially available solar system panels.

TABLE 1

Model	XW6048-120/240-60	XW4548-120/240-60	XW4024-120/240-60
Part Number	705200	705201	705202
Price	\$4500.00	\$3950.00	\$3950.00
Output Power (Watts)	6000	4500	4000
Surge rating (10 seconds)	12000	9000	8000
Efficiency - Low Load		95%	
Efficiency - CEC weighted	92.5%	93%	91%
CEC power rating	5752 W	4500 W	4000 W
DC Current at rated power	130 A	96 A	178 A

## FIG. 24 Quoting System

FIG. **24** illustrates a quoting subsystem **2400** according to an embodiment of the invention. Quoting subsystem **2400** comprises a user interface module **2460** configured for communication with a computer system **2406** of a user **2407**. In some embodiments of the invention user **2407** is a potential purchaser of an energy system. For example user **2407** is a homeowner interested in purchasing a solar energy system for installation on a roof of a home. In other embodiments of the invention, user **2407** is third party provider of solar energy systems. In that case user **2407** interacts with quoting system **2400** to provide quotes to, for example, commercial enterprises, government agencies and other parties interested in procuring a solar energy system for installation on a site. User interface module **2460** is coupled to a package analysis module **2487**, a package manager unit **2488**, and a package view unit **2486**.

In one embodiment of the invention a visual image of the customer’s roof is displayed along with a pre-determined system of an average size. A consumer is then enabled to ‘drag and drop’ solar panels, and in some embodiments other components, on and off of the displayed image. Some embodiments of the invention enable a consumer to scale the system up and down in size using a mouse, keyboard or other input device. Such embodiments enable consumers to increase and decrease the size of the system to suit the consumer’s aesthetic and economic preferences. Some embodiments of the invention automatically adjust in real-time the on-screen display of the package information including cost, economic and environmental outputs in accordance with each ‘drag and drop’ adjustment.

In that manner embodiments of the invention enable a consumer to engineer a custom solar system remotely. An energy specification subsystem **300** is coupled to package analysis module **2487** and to an image analyzer system **2490**. Image analyzer system **2490** is coupled to a source **2409** of images **2453, 2454**. A model storage unit **2491** is coupled to package analyzer **2487**. Model storage unit **2491** stores reference packages comprising, for example, packages comprising a variety of predetermined package configurations including commonly used component sizes.

Package analyzer **2487** is coupled to an energy components database **2405**. Energy components database **2405** stores specifications, including cost of energy system components. An example energy system component specification is illustrated at **2493**. Package information comprising information related to components selected to comprise a package is provided from energy components database **2405** to package

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manager unit 2488. Package manager unit 2488 stores package information in a package information storage unit 2497. According to one embodiment of the invention package information storage unit 2497 stores images and package information related to package components. Package view unit 2487 provides images of assembled packages for display as purchase options on display device 2408 of system 2406 to user 2407.

As illustrated in FIG. 22 systems and methods of the invention provide a displayed image 2503 of a customer engineered solar PV system 2450 as the system appears on the customer's roof 600. In one embodiment of the invention, user selectable packages 2501 are displayed with the image of the customer's roof. Selection of a package option will cause the displayed image of the customer's roof to change the solar PV system image to correspond to a selected package.

In one embodiment of the invention a quote for the displayed system is provided in association with the image of the system. According to some embodiments of the invention the system also displays economics and environmental information about a selected package option. Economic and environmental information include such factors as: energy produced, cost of the system and rebate, electricity cost reduction, payback period, CO2 tons avoided, etc. In one embodiment of the invention economic and environmental information is displayed on-screen with the selectable package configurations illustrated at 2501 in FIG. 23. Embodiments of the invention are configured to communicate with databases, for example databases of third-party data providers, comprising electricity data, solar output data, geographic photographic data, and subsidy data. Accordingly the invention provides a comprehensive online solution for consumers interested in investigating the benefits of a solar PV system.

In one embodiment of the invention, user interface module 2460 of system 2400 illustrated in FIG. 24 communicates with user system 2406 via a communications link such as the Internet to receive user provided information. The user provided information includes a location of a site to be provisioned with an energy system. The location information is provided to a package analyzer 2487. Also provided to package analyzer 2487 is an energy system specification for the site at the location provided by user 2407.

In some embodiments of the invention sizing subsystem 200 (illustrated in FIG. 5 at 500) receives energy consumption data related to the user specified location, from a source of energy consumption data 117. According to some embodiments of the invention sizing module 200 receives user provided system criteria information from user system 106, for example, a percentage of total energy user 2407 desires to supply using a solar energy system. Based on the information about energy consumption received from database 117 and the desired energy production of a solar energy system as indicated by user 2407, and further on the energy specification provided by energy specification subsystem 300, package analyzer 2487 determines at least one package comprising components matching the criteria as closely as possible.

FIG. 26 illustrates steps of a method for quoting energy systems according to an embodiment of the invention. At step 2601 site dimensions are received, for example, from a sizing subsystem such as subsystem 500 illustrated in FIG. 1. At step 2611 energy specifications are generated for the site based on the site dimensions. The specifications are generated, for example, by an energy system specification generator such as generator 2300 illustrated in FIG. 24. At step 2613 components are automatically selected from a component database based on the site dimensions and the energy system specifications. In cases where a plurality of possible component

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configurations are suitable for meeting an energy system specification, a plurality of package options comprising various arrangements of suitable energy system components are determined. The package options are displayed on a display device of potential system buyer at step 2621.

At step 2623 a package selection is received from a potential system buyer indicating one of the plurality of displayed packages. Once a package selection is received systems and methods of the invention display information about the selected package including, for example, cost and energy savings. In one embodiment of the invention the step of obtaining site dimensions at 2601 is carried out by receiving information about the site location at step 2603. At step 2605 an image is selected, for example, from a source of geographical images. The selected image is analyzed at step 2607 to determine site dimensions.

According to one embodiment of the invention the step 2613 of selecting components to comprise a package is carried out by calculating component sizes based on system specifications at step 2615. Packages are configured based on the calculated component sizes at step 2617. The packages are displayed to a customer at step 2619.

A package manager unit 2488 receives package information from package analysis unit 2487 and stores the information in package information storage 2497. Package manager unit 2488 receives package selection and other information from user 2407 via GUI 2460. In one embodiment of the invention package manager unit 2488 provides package views to a user 2407 while enabling user 2407 to interact with package manager 2497 to customize a system to the user's preferences.

In one embodiment of the invention economic and environmental information is provided to a display screen, 2408 of user system 2406. The information is displayed in a first portion of display screen 2408 while information related to suitable packages is displayed in a second portion of display screen 2408.

Embodiments of the invention are configured to communicate with databases, for example databases of third-party data providers, comprising electricity data, solar output data, geographic photographic data, and subsidy data. Accordingly the invention provides a comprehensive online solution for users to investigate the benefits of an energy system.

One embodiment of the invention remotely determines the feasibility of installing a solar energy system as a preliminary step to configuring a package. One embodiment of the invention automatically considers site access and other engineering issues in assessing feasibility. One embodiment of the invention remotely determines the presence of shading objects above a given angle of incidence and accounts for these objects in determining feasibility and in selecting package components. One embodiment of the invention automatically selects the optimal roof and roof portions upon which to locate PV panels for optimal photovoltaic performance. One embodiment of the invention determines a maximum system size that can be configured to fit on an optimal roof area.

FIG. 30 illustrates steps of a method for providing a quote to a potentially purchaser of an energy system according to one embodiment of the invention. at step 3101 candidate structures are selected for installation of solar energy system packages. for each candidate structure energy usage data is determined at step 3103. For each candidate structure an image of the structure is obtained at step 3101. Also for each structure, rebate information is obtained at step 3105.

At step 3109 the images are analyzed to determine structure dimensions such as surface area and pitch. The dimensions are used in calculating the size of components to com-

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prise an energy system for the structure. At step 3119 a system is offered to a customer for a candidate structure. In one embodiment of the invention a system offer is displayed on a display device for viewing by a customer. A selectable icon is provided enabling the customer to select the displayed offer for purchase at 3117. In one embodiment of the invention the customer is contacted to offer the system for a candidate structure at an automatically determined price.

In one embodiment of the invention the displayed offer includes information about the offered system package or packages. Information is selected from a variety of information types, for example, information may include indications of a cost of a package and indications of energy savings expected to be realized by a particular offer.

## Alternative Sizing Example

FIG. 31

FIG. 31 illustrates an embodiment of the roof sizing 1107 tool described above with respect to FIGS. 15-19. FIG. 31 is a top plan view of a roof 3110 of a structure 5 (not visible) as the structure appears displayed on a display screen of a computer system according to an embodiment of the invention. In the example shown, the roof 3110 is to be sized for installation of solar panels. The roof 3110 is defined by four lateral side edges 3112, 3114, 3116 and 3118, and a ridge 3120. According to one embodiment of the invention structure 5 is one of a plurality of structures within a single geographic region or example, a plurality of homes within a block or neighborhood. In one embodiment of the invention the top view image is obtained by downloading the image from a geophysical information service (GIS) such as provided by Microsoft, Google, or any of a number of other commercially available databases.

FIG. 32

FIG. 32 illustrates a graphical user interface (GUI) for sizing the roof illustrated in FIG. 31. The sizing GUI includes first, second, third and fourth reference lines. The first, second, third and fourth reference lines are displayed on a display device. The display device is operably coupled to a processor such as a personal computer programmed to enable a computer user to move the first, second, third and fourth reference lines using a mouse, trackball or other positioning device.

In operation the user positions the first, second, third and fourth reference lines such that each reference line aligns with a corresponding lateral side edge 3112, 3114, 3116 and 3118. In that manner a rectangle representing the shape of the roof to be sized is defined by the intersection of the reference lines. A first ridge reference line is positioned by the user to align with a ridge 20 of the roof to be sized. The rectangle and the first ridge reference line comprise a model 31100 of the roof to be sized. The model is saved and applied to different images of the same roof as part of a sizing method of an embodiment of the invention.

FIG. 33

FIG. 33 illustrates model 31100 comprising four sides S1-S4 and a first ridge R1. Arrows 6 and 7 indicate translation and rotation of the model in accordance with an embodiment of the invention. In other words, the invention enables a user to manipulate the model by translation and rotation while preserving the geometric relationship between the sides and ridge. For example side s2 has a length dimension x whose value is retained during any translation or rotation of the model by a user. The model is represented in two dimensions and thus serves as a "base" reference during the sizing process.

FIG. 34

FIG. 34 illustrates a perspective view, i.e., an oblique view, of a structure 5 including the roof illustrated in FIGS. 32-33 above. The model 31100 is rotatable and translatable by the user operating model interface controls (example illustrated

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in FIG. 36). A user manipulates model 31100 to align at least two side edges of the model with at least two corresponding lateral sides of the roof structure. When the model is aligned a second ridge R2 is defined aligning a reference line with the 2<sup>nd</sup> reference ridge as illustrated in FIG. 34. The separation of the first and second ridges after aligning the model to the roof is represented by h in FIG. 34.

Thus, by positioning the model with respect to the perspective view of the roof, the user is able to determine the height of the ridge above the baseline of the roof. The length of a side perpendicular to the ridge line, for example side s2, is known from the previous step of generating the model by forming a rectangle using reference lines. Since the height and span (for example, length of side s2) of the roof are known, the roof pitch can be automatically calculated.

FIG. 35

FIG. 35 illustrates a top plan view of a roof to be sized as the roof appears in an image obtained from a geographical information service (GIS). In one embodiment of the invention the image file obtained from the GIS is adapted to include information about the scale of the image. In one embodiment of the invention image metadata is transmitted with the image. The image metadata includes scale information for the image. In another embodiment of the invention the image file is adapted to include information about the exterior orientation of the camera capturing the image, and defines its location in space and its view direction. In another embodiment of the invention, the inner orientation defines the geometric parameters of the imaging process. This is primarily the focal length of the lens, but can also include the description of lens distortions. Further additional observations play an important role: With scale bars, basically a known distance of two points in space, or known fix points, the connection to the basic measuring units is created. FIG. 35 further illustrates first, second, third and fourth reference lines as well as vertical reference lines as they appear comprising a graphical user interface according to an embodiment of the invention.

FIG. 36

FIG. 36 is an image providing a perspective view of the roof of the image of FIG. 35 and illustrating vertical reference lines in accordance with an embodiment of the invention.

FIG. 37

FIG. 37 is a second perspective view of the roof illustrated in FIGS. 35 and 36. According to some embodiments of the invention a plurality of different perspective views are obtained. A model obtained using a top plan view is used on each perspective view to size the roof. The greater the number of perspective views used to obtain roof pitch information, the more accurate the resulting measurement of roof pitch.

There have thus been provided new and improved methods and systems for provisioning a solar energy system. While the invention has been shown and described with respect to particular embodiments, it is not thus limited. Numerous modifications, changes and enhancements will now be apparent to the reader. All of these variations remain within the spirit and scope of the invention.

55 We claim:

1. A computing system for generating a roof estimate report, the computing system comprising:
  - a memory;
  - a roof estimation module that is stored on the memory and that is configured, when executed, to:
    - receive a first and a second aerial image of a building having a roof, each of the aerial images providing a different view of the roof of the building;
    - correlate the first aerial image with the second aerial image;
    - generate, based at least in part on the correlation between the first and second aerial images, a three-dimensional

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model of the roof that includes a plurality of planar roof sections that each have a corresponding slope, area, and edges; and

generate and transmit a roof estimate report that includes one or more top plan views of the three-dimensional model annotated with numerical values that indicate the corresponding slope, area, and length of edges of at least some of the plurality of planar roof sections.

**2.** The computing system of claim 1 wherein the roof estimation module is further configured to correlate the first and second aerial images by receiving an indication of one or more corresponding points on the building shown in each of the first and second aerial images.

**3.** A system for remotely determining measurements of a roof, comprising: a computer including an input means, a display means and a non-transitory memory; and a roof estimation software program stored in the non-transitory memory and operable to cause a processor of the computer to:

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receive location information of a building in a selected region; receive image files representing a plurality of distinct roof sections of a roof of said building; determine, measurements of the roof including size, dimensions, and pitch of the plurality of distinct roof sections of the roof of said building based solely on the received image files; and outputting a report having the determined measurements therein.

**4.** A method for remotely determining measurements of a roof comprising:

10 receiving image files of at least a portion of a roof; determining, by a computer system, roof pitch measurements by constructing a three-dimensional geometry of the roof based solely on the received image files; determining roof pitch measurements based on the three dimensional geometry; and providing a roof report based on the roof pitch measurements.

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